AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

SEPTEMBER 1990

Manufactured home shipments were down 4.0 percent in September after two consecutive months of shipment increases. Year-to-date shipments are off 8,000 homes or 5.2 percent. A total of 239 plants were producing in the month of September.

South Carolina and North Carolina continue to show cumulative shipment gains when compared to last year. Indiana moved into the ranks of the top ten shipment states for the first time this year by replacing New York as the 10th largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through September

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	12,887	8.8	- 15.9	15,329	10.0
East North Central	21,279	14.6	- 6.0	22,632	14.7
West North Central	7,667	5.3	+ 2.6	7,474	4.9
South Atlantic	51,774	35.5	- 5.2	54,627	35.6
South Central	26,118	17.9	- 2.5	26,790	17.4
Mountain	7,096	4.9	- 3.6	7,364	4.8
Pacific	15,328	10.5	+ 5.0	14,594	9.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through September

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	13,341	9.4	- 22.3	17,176	11.5	1
2. North Carolina	13,147	9.2	+ 0.9	13,032	8.8	2
3. South Carolina	8,903	6.3	+ 28.6	6,923	4.7	7
4. Georgia	8,170	5.7	- 13.0	9,390	6.3	3
5. California	7,602	5.3	- 6.1	8,094	5.4	4
6. Michigan	7,289	5.1	- 7.9	7,912	5.3	5
7. Alabama	6,507	4.6	- 10.3	7,254	4.9	6
8. Tennessee	5,286	3.7	- 17.8	6,430	4.3	8
8. Pennsylvania	5,165	3.6	- 6.8	5,544	3.7	10
10.Indiana	4,850	3.4	- 5.0	5,104	3.4	12

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	Jan-Sep	153,480	145,603	- 5.1%
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	Jan-Sep	153,645	145,645	- 5.2%
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	17	- 58.5%	342	239	- 30.1%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,225	1,059	- 13.6%	11,332	9,990	- 11.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,266**	**1,076**	**- 15.0%**	**11,674**	**10,229**	**- 12.4%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,494	2,205	- 11.6%	21,055	19,437	- 7.7%
Michigan *	*	*	---	*	*	---
Ohio	294	283	- 3.7%	2,573	2,332	- 9.4%
Wisconsin	290	327	12.8%	2,298	2,536	10.4%
Total	**3,078**	**2,815**	**- 8.5%**	**25,926**	**24,305**	**- 6.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	147	150	2.0%	1,472	1,274	- 13.5%
Minnesota	199	183	- 8.0%	1,618	1,598	- 1.2%
Missouri *	*	*	---	*	*	---
Nebraska	191	195	2.1%	1,707	1,793	5.0%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**537**	**528**	**- 1.7%**	**4,797**	**4,665**	**- 2.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,417	1,092	- 22.9%	14,218	10,831	- 23.8%
Georgia	2,126	2,163	1.7%	21,387	20,674	- 3.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,370	1,644	20.0%	14,522	14,462	- 0.4%
South Carolina *	*	*	---	*	*	---
Virginia	318	297	- 6.6%	2,821	2,811	- 0.4%
West Virginia *	*	*	---	*	*	---
Total	**5,231**	**5,196**	**- 0.7%**	**52,948**	**48,778**	**- 7.9%**
South Central						
Alabama	1,509	1,530	1.4%	14,797	13,971	- 5.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	491	551	12.2%	4,308	4,676	8.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,093	1,149	5.1%	10,550	10,545	- 0.0%
Texas	416	421	1.2%	3,171	3,465	9.3%
Total	**3,509**	**3,651**	**4.0%**	**32,826**	**32,657**	**- 0.5%**

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	284	245	- 13.7%	2,426	2,353	- 3.0%
Colorado *	*	*	---	*	*	---
Idaho	257	285	10.9%	2,219	2,426	9.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**541**	**530**	**- 2.0%**	**4,645**	**4,779**	**2.9%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,042	821	- 21.2%	9,076	8,655	- 4.6%
Hawaii *	*	*	---	*	*	---
Oregon	627	679	8.3%	5,506	6,082	10.5%
Washington	103	162	57.3%	1,027	1,352	31.6%
Total	**1,772**	**1,662**	**- 6.2%**	**15,609**	**16,089**	**3.1%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	585	434	- 25.[illegible]	5,055	4,101	- 18.9%
Total Production	**16,519**	**15,892**	**- 3.8%**	**153,480**	**145,603**	**- 5.1%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	14	16	14.3%	134	99	- 26.1%
Maine	233	170	- 27.0%	1,806	1,542	- 14.6%
Massachusetts	26	23	- 11.5%	304	161	- 47.0%
New Hampshire	109	46	- 57.8%	780	388	- 50.3%
New Jersey	57	26	- 54.4%	554	305	- 44.9%
New York	633	504	- 20.4%	5,648	4,777	- 15.4%
Pennsylvania	601	537	- 10.6%	5,544	5,165	- 6.8%
Rhode Island	4	5	25.0%	67	57	- 14.9%
Vermont	61	45	- 26.2%	492	393	- 20.1%
Total	**1,738**	**1,372**	**- 21.1%**	**15,329**	**12,887**	**- 15.9%**
East North Central						
Illinois	309	249	- 19.4%	2,430	2,268	- 6.7%
Indiana	661	585	- 11.5%	5,104	4,850	- 5.0%
Michigan	864	857	- 0.8%	7,912	7,289	- 7.9%
Ohio	583	502	- 13.9%	5,171	4,672	- 9.6%
Wisconsin	232	264	13.8%	2,015	2,200	9.2%
Total	**2,649**	**2,457**	**- 7.2%**	**22,632**	**21,279**	**- 6.0%**
West North Central						
Iowa	135	142	5.2%	921	1,203	30.6%
Kansas	102	106	3.9%	1,092	997	- 8.7%
Minnesota	196	152	- 22.4%	1,459	1,277	- 12.5%
Missouri	317	327	3.2%	3,028	3,090	2.0%
Nebraska	38	48	26.3%	384	432	12.5%
North Dakota	16	15	- 6.3%	94	123	30.9%
South Dakota	48	56	16.7%	496	545	9.9%
Total	**852**	**846**	**- 0.7%**	**7,474**	**7,667**	**2.6%**
South Atlantic						
Delaware	110	101	- 8.2%	1,226	1,065	- 13.1%
Florida	1,693	1,394	- 17.7%	17,176	13,341	- 22.3%
Georgia	854	876	2.6%	9,390	8,170	- 13.0%
Maryland	83	77	- 7.2%	863	745	- 13.7%
North Carolina	1,376	1,442	4.8%	13,032	13,147	0.9%
South Carolina	658	883	34.2%	6,923	8,903	28.6%
Virginia	383	487	27.2%	3,987	4,213	5.7%
West Virginia	219	217	- 0.9%	2,030	2,190	7.9%
Total	**5,376**	**5,477**	**1.9%**	**54,627**	**51,774**	**- 5.2%**
South Central						
Alabama	772	685	- 11.3%	7,254	6,507	- 10.3%
Arkansas	264	229	- 13.3%	2,219	1,972	- 11.1%
Kentucky	499	524	5.0%	4,440	4,783	7.7%
Louisiana	107	121	13.1%	838	1,078	28.6%
Mississippi	283	324	14.5%	2,752	2,807	2.0%
Oklahoma	44	77	75.0%	399	484	21.3%
Tennessee	649	658	1.4%	6,430	5,286	- 17.8%
Texas	322	366	13.7%	2,458	3,201	30.2%
Total	**2,940**	**2,984**	**1.5%**	**26,790**	**26,118**	**- 2.5%**

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	290	245	- 15.5%	2,572	2,350	- 8.6%
Colorado	51	53	3.9%	416	424	1.9%
Idaho	61	72	18.0%	521	600	15.2%
Montana	45	47	4.4%	386	369	- 4.4%
Nevada	186	175	- 5.9%	1,783	1,838	3.1%
New Mexico	203	182	- 10.3%	1,454	1,319	- 9.3%
Utah	18	18	0.0%	191	161	- 15.7%
Wyoming	7	5	- 28.6%	41	35	- 14.6%
Total	861	797	- 7.4%	7,364	7,096	- 3.6%
Pacific						
Alaska	2	1	- 50.0%	30	31	3.3%
California	947	686	- 27.6%	8,094	7,602	- 6.1%
Hawaii	0	0	0.0%	1	5	400.0%
Oregon	382	423	10.7%	3,240	3,537	9.2%
Washington	352	485	37.8%	3,229	4,153	28.6%
Total	1,683	1,595	- 5.2%	14,594	15,328	5.0%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	494	393	- 20.4%	4,835	3,496	- 27.7%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	16,593	15,921	- 4.0%	153,645	145,645	- 5.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	72	27	99	*	*	*
Maine	1,203	339	1,542	178	61	239
Massachusetts *	102	59	161	*	*	*
New Hampshire *	230	158	388	*	*	*
New Jersey *	154	151	305	*	*	*
New York *	2,623	2,154	4,777	*	*	*
Pennsylvania	3,228	1,937	5,165	5,794	4,196	9,990
Rhode Island *	28	29	57	*	*	*
Vermont *	239	154	393	*	*	*
Total	**7,879**	**5,008**	**12,887**	**5,972**	**4,257**	**10,229**
	61.1%	**38.9%**	**100.0%**	**58.4%**	**41.6%**	**100.0%**
East North Central						
Illinois *	1,394	874	2,268	*	*	*
Indiana	2,913	1,937	4,850	11,322	8,115	19,437
Michigan *	3,530	3,759	7,289	*	*	*
Ohio	3,104	1,568	4,672	1,588	744	2,332
Wisconsin	1,860	340	2,200	2,119	417	2,536
Total	**12,801**	**8,478**	**21,279**	**15,029**	**9,276**	**24,305**
	60.2%	**39.8%**	**100.0%**	**61.8%**	**38.2%**	**100.0%**
West North Central						
Iowa *	917	286	1,203	*	*	*
Kansas	604	393	997	840	434	1,274
Minnesota	861	416	1,277	1,018	580	1,598
Missouri *	2,117	973	3,090	*	*	*
Nebraska	239	193	432	1,123	670	1,793
North Dakota *	50	73	123	*	*	*
South Dakota *	330	215	545	*	*	*
Total	**5,118**	**2,549**	**7,667**	**2,981**	**1,684**	**4,665**
	66.8%	**33.2%**	**100.0%**	**63.9%**	**36.1%**	**100.0%**
South Atlantic						
Delaware *	666	399	1,065	*	*	*
Florida	3,964	9,377	13,341	2,605	8,226	10,831
Georgia	3,717	4,453	8,170	10,041	10,633	20,674
Maryland *	377	368	745	*	*	*
North Carolina	8,568	4,579	13,147	9,812	4,650	14,462
South Carolina *	5,202	3,701	8,903	*	*	*
Virginia	2,700	1,513	4,213	2,332	479	2,811
West Virginia *	1,453	737	2,190	*	*	*
Total	**26,647**	**25,127**	**51,774**	**24,790**	**23,988**	**48,778**
	51.5%	**48.5%**	**100.0%**	**50.8%**	**49.2%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,006	1,501	6,507	9,727	4,244	13,971
Arkansas *	1,324	648	1,972	*	*	*
Kentucky *	3,497	1,286	4,783	*	*	*
Louisiana *	894	184	1,078	*	*	*
Mississippi	2,124	683	2,807	3,701	975	4,676
Oklahoma *	267	217	484	*	*	*
Tennessee	3,598	1,688	5,286	7,613	2,932	10,545
Texas	1,534	1,667	3,201	1,574	1,891	3,465
Total	**18,244**	**7,874**	**26,118**	**22,615**	**10,042**	**32,657**
	69.9%	**30.1%**	**100.0%**	**69.3%**	**30.7%**	**100.0%**
Mountain						
Arizona	710	1,640	2,350	858	1,495	2,353
Colorado *	161	263	424	*	*	*
Idaho	94	506	600	438	1,988	2,426
Montana *	102	267	369	*	*	*
Nevada *	367	1,471	1,838	*	*	*
New Mexico *	681	638	1,319	*	*	*
Utah *	22	139	161	*	*	*
Wyoming *	9	26	35	*	*	*
Total	**2,146**	**4,950**	**7,096**	**1,296**	**3,483**	**4,779**
	30.2%	**69.8%**	**100.0%**	**27.1%**	**72.9%**	**100.0%**
Pacific						
Alaska *	17	14	31	*	*	*
California	793	6,809	7,602	932	7,723	8,655
Hawaii *	0	5	5	*	*	*
Oregon	444	3,093	3,537	744	5,338	6,082
Washington	437	3,716	4,153	17	1,335	1,352
Total	**1,691**	**13,637**	**15,328**	**1,693**	**14,396**	**16,089**
	11.0%	**89.0%**	**100.0%**	**10.5%**	**89.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	74,526	67,623	142,149	74,376	67,126	141,502
	52.4%	47.6%	100.0%	52.6%	47.4%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,021	1,475	3,496	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,201	1,900	4,101
Total	**76,547**	**69,098**	**145,645**	**76,577**	**69,026**	**145,603**
	52.6%	**47.4%**	**100.0%**	**52.6%**	**47.4%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,442	9.3%	1	954	11.8%	1	488	6.5%	3
Florida	1,394	9.0%	2	425	5.3%	5	969	13.0%	1
South Carolina	883	5.7%	3	506	6.3%	3	377	5.0%	7
Georgia	876	5.6%	4	391	4.9%	6	485	6.5%	4
Michigan	857	5.5%	5	384	4.8%	7	473	6.3%	5
California	686	4.4%	6	67	0.8%	29	619	8.3%	2
Alabama	685	4.4%	7	524	6.5%	2	161	2.2%	17
Tennessee	658	4.2%	8	468	5.8%	4	190	2.5%	13
Indiana	585	3.8%	9	328	4.1%	10	257	3.4%	9
Pennsylvania	537	3.5%	10	342	4.2%	9	195	2.6%	11
Kentucky	524	3.4%	11	370	4.6%	8	154	2.1%	19
New York	504	3.2%	12	249	3.1%	13	255	3.4%	10
Ohio	502	3.2%	13	309	3.8%	11	193	2.6%	12
Virginia	487	3.1%	14	300	3.7%	12	187	2.5%	15
Washington	485	3.1%	15	41	0.5%	32	444	5.9%	6
Oregon	423	2.7%	16	53	0.7%	30	370	5.0%	8
Texas	366	2.4%	17	179	2.2%	17	187	2.5%	14
Missouri	327	2.1%	18	224	2.8%	15	103	1.4%	21
Mississippi	324	2.1%	19	248	3.1%	14	76	1.0%	25
Wisconsin	264	1.7%	20	206	2.6%	16	58	0.8%	28
Illinois	249	1.6%	21	138	1.7%	19	111	1.5%	20
Arizona	245	1.6%	22	83	1.0%	26	162	2.2%	16
Arkansas	229	1.5%	23	146	1.8%	18	83	1.1%	24
West Virginia	217	1.4%	24	132	1.6%	21	85	1.1%	22
New Mexico	182	1.2%	25	98	1.2%	24	84	1.1%	23
Nevada	175	1.1%	26	19	0.2%	39	156	2.1%	18
Maine	170	1.1%	27	132	1.6%	20	38	0.5%	31
Minnesota	152	1.0%	28	91	1.1%	25	61	0.8%	27
Iowa	142	0.9%	29	121	1.5%	22	21	0.3%	38
Louisiana	121	0.8%	30	100	1.2%	23	21	0.3%	37
Kansas	106	0.7%	31	68	0.8%	28	38	0.5%	30
Delaware	101	0.7%	32	70	0.9%	27	31	0.4%	33
Maryland	77	0.5%	33	33	0.4%	35	44	0.6%	29
Oklahoma	77	0.5%	34	51	0.6%	31	26	0.3%	35
Idaho	72	0.5%	35	9	0.1%	43	63	0.8%	26
South Dakota	56	0.4%	36	36	0.4%	33	20	0.3%	40
Colorado	53	0.3%	37	23	0.3%	38	30	0.4%	34
Nebraska	48	0.3%	38	33	0.4%	34	15	0.2%	43
Montana	47	0.3%	39	14	0.2%	41	33	0.4%	32
New Hampshire	46	0.3%	40	25	0.3%	36	21	0.3%	39
Vermont	45	0.3%	41	23	0.3%	37	22	0.3%	36
New Jersey	26	0.2%	42	8	0.1%	44	18	0.2%	41
Massachusetts	23	0.1%	43	15	0.2%	40	8	0.1%	45
Utah	18	0.1%	44	2	0.0%	46	16	0.2%	42
Connecticut	16	0.1%	45	11	0.1%	42	5	0.1%	46
North Dakota	15	0.1%	46	6	0.1%	45	9	0.1%	44
Rhode Island	5	0.0%	47	2	0.0%	47	3	0.0%	48
Wyoming	5	0.0%	48	0	0.0%	49	5	0.1%	47
Alaska	1	0.0%	49	1	0.0%	48	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	15,528	**100.0%**		**8,058**	**99.7%**		**7,470**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	13,341	9.4%	1	3,964	5.3%	4	9,377	13.9%	1
North Carolina	13,147	9.2%	2	8,568	11.5%	1	4,579	6.8%	3
South Carolina	8,903	6.3%	3	5,202	7.0%	2	3,701	5.5%	7
Georgia	8,170	5.7%	4	3,717	5.0%	5	4,453	6.6%	4
California	7,602	5.3%	5	793	1.1%	25	6,809	10.1%	2
Michigan	7,289	5.1%	6	3,530	4.7%	7	3,759	5.6%	5
Alabama	6,507	4.6%	7	5,006	6.7%	3	1,501	2.2%	17
Tennessee	5,286	3.7%	8	3,598	4.8%	6	1,688	2.5%	12
Pennsylvania	5,165	3.6%	9	3,228	4.3%	9	1,937	2.9%	10
Indiana	4,850	3.4%	10	2,913	3.9%	11	1,937	2.9%	11
Kentucky	4,783	3.4%	11	3,497	4.7%	8	1,286	1.9%	19
New York	4,777	3.4%	12	2,623	3.5%	13	2,154	3.2%	9
Ohio	4,672	3.3%	13	3,104	4.2%	10	1,568	2.3%	15
Virginia	4,213	3.0%	14	2,700	3.6%	12	1,513	2.2%	16
Washington	4,153	2.9%	15	437	0.6%	31	3,716	5.5%	6
Oregon	3,537	2.5%	16	444	0.6%	30	3,093	4.6%	8
Texas	3,201	2.3%	17	1,534	2.1%	17	1,667	2.5%	13
Missouri	3,090	2.2%	18	2,117	2.8%	15	973	1.4%	20
Mississippi	2,807	2.0%	19	2,124	2.9%	14	683	1.0%	23
Arizona	2,350	1.7%	20	710	1.0%	26	1,640	2.4%	14
Illinois	2,268	1.6%	21	1,394	1.9%	19	874	1.3%	21
Wisconsin	2,200	1.5%	22	1,860	2.5%	16	340	0.5%	31
West Virginia	2,190	1.5%	23	1,453	1.9%	18	737	1.1%	22
Arkansas	1,972	1.4%	24	1,324	1.8%	20	648	1.0%	24
Nevada	1,838	1.3%	25	367	0.5%	33	1,471	2.2%	18
Maine	1,542	1.1%	26	1,203	1.6%	21	339	0.5%	32
New Mexico	1,319	0.9%	27	681	0.9%	27	638	0.9%	25
Minnesota	1,277	0.9%	28	861	1.2%	24	416	0.6%	27
Iowa	1,203	0.8%	29	917	1.2%	22	286	0.4%	33
Louisiana	1,078	0.8%	30	894	1.2%	23	184	0.3%	39
Delaware	1,065	0.7%	31	666	0.9%	28	399	0.6%	28
Kansas	997	0.7%	32	604	0.8%	29	393	0.6%	29
Maryland	745	0.5%	33	377	0.5%	32	368	0.5%	30
Idaho	600	0.4%	34	94	0.1%	43	506	0.7%	26
South Dakota	545	0.4%	35	330	0.4%	34	215	0.3%	37
Oklahoma	484	0.3%	36	267	0.4%	35	217	0.3%	36
Nebraska	432	0.3%	37	239	0.3%	36	193	0.3%	38
Colorado	424	0.3%	38	161	0.2%	39	263	0.4%	35
Vermont	393	0.3%	39	239	0.3%	37	154	0.2%	41
New Hampshire	388	0.3%	40	230	0.3%	38	158	0.2%	40
Montana	369	0.3%	41	102	0.1%	41	267	0.4%	34
New Jersey	305	0.2%	42	154	0.2%	40	151	0.2%	42
Utah	161	0.1%	43	22	0.0%	47	139	0.2%	43
Massachusetts	161	0.1%	44	102	0.1%	42	59	0.1%	45
North Dakota	123	0.1%	45	50	0.1%	45	73	0.1%	44
Connecticut	99	0.1%	46	72	0.1%	44	27	0.0%	47
Rhode Island	57	0.0%	47	28	0.0%	46	29	0.0%	46
Wyoming	35	0.0%	48	9	0.0%	49	26	0.0%	48
Alaska	31	0.0%	49	17	0.0%	48	14	0.0%	49
Hawaii	5	0.0%	50	0	0.0%	50	5	0.0%	50
	142,149	99.9%		74,526	99.8%		67,623	99.9%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,205	14.3%	1	1,176	14.5%	1	1,029	14.0%	2
Georgia	2,163	14.0%	2	1,054	13.0%	3	1,109	15.1%	1
North Carolina	1,644	10.6%	3	1,129	13.9%	2	515	7.0%	6
Alabama	1,530	9.9%	4	1,047	12.9%	4	483	6.6%	7
Tennessee	1,149	7.4%	5	840	10.4%	5	309	4.2%	9
Florida	1,092	7.1%	6	251	3.1%	9	841	11.4%	3
Pennsylvania	1,059	6.9%	7	591	7.3%	6	468	6.4%	8
California	821	5.3%	8	91	1.1%	16	730	9.9%	4
Oregon	679	4.4%	9	66	0.8%	18	613	8.3%	5
Mississippi	551	3.6%	10	451	5.6%	7	100	1.4%	14
Texas	421	2.7%	11	196	2.4%	11	225	3.1%	11
Wisconsin	327	2.1%	12	261	3.2%	8	66	0.9%	17
Virginia	297	1.9%	13	246	3.0%	10	51	0.7%	18
Idaho	285	1.8%	14	55	0.7%	19	230	3.1%	10
Ohio	283	1.8%	15	190	2.3%	12	93	1.3%	15
Arizona	245	1.6%	16	90	1.1%	17	155	2.1%	13
Nebraska	195	1.3%	17	157	1.9%	13	38	0.5%	20
Minnesota	183	1.2%	18	108	1.3%	14	75	1.0%	16
Washington	162	1.0%	19	0	0.0%	48	162	2.2%	12
Kansas	150	1.0%	20	99	1.2%	15	51	0.7%	19
Maine	17	0.1%	21	12	0.1%	20	5	0.1%	21
West Virginia	*								
Hawaii	*								
Louisiana	*								
Alaska	*								
Utah	*								
Oklahoma	*								
Wyoming	*								
Iowa	*								
Nevada	*								
Arkansas	*								
Vermont	*								
Missouri	*								
New Mexico	*								
New York	*								
Connecticut	*								
South Dakota	*								
Montana	*								
Massachusetts	*								
North Dakota	*								
Michigan	*								
Maryland	*								
Kentucky	*								
Delaware	*								
South Carolina	*								
Illinois	*								
Rhode Island	*								
New Jersey	*								
New Hampshire	*								
Colorado	*								
	15,458	**100.0%**		**8,110**	**99.8%**		**7,348**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	20,674	14.6%	1	10,041	13.5%	2	10,633	15.8%	1
Indiana	19,437	13.7%	2	11,322	15.2%	1	8,115	12.1%	3
North Carolina	14,462	10.2%	3	9,812	13.2%	3	4,650	6.9%	6
Alabama	13,971	9.9%	4	9,727	13.1%	4	4,244	6.3%	7
Florida	10,831	7.7%	5	2,605	3.5%	8	8,226	12.3%	2
Tennessee	10,545	7.5%	6	7,613	10.2%	5	2,932	4.4%	9
Pennsylvania	9,990	7.1%	7	5,794	7.8%	6	4,196	6.3%	8
California	8,655	6.1%	8	932	1.3%	15	7,723	11.5%	4
Oregon	6,082	4.3%	9	744	1.0%	18	5,338	8.0%	5
Mississippi	4,676	3.3%	10	3,701	5.0%	7	975	1.5%	14
Texas	3,465	2.4%	11	1,574	2.1%	12	1,891	2.8%	11
Virginia	2,811	2.0%	12	2,332	3.1%	9	479	0.7%	18
Wisconsin	2,536	1.8%	13	2,119	2.8%	10	417	0.6%	20
Idaho	2,426	1.7%	14	438	0.6%	19	1,988	3.0%	10
Arizona	2,353	1.7%	15	858	1.2%	16	1,495	2.2%	12
Ohio	2,332	1.6%	16	1,588	2.1%	11	744	1.1%	15
Nebraska	1,793	1.3%	17	1,123	1.5%	13	670	1.0%	16
Minnesota	1,598	1.1%	18	1,018	1.4%	14	580	0.9%	17
Washington	1,352	1.0%	19	17	0.0%	21	1,335	2.0%	13
Kansas	1,274	0.9%	20	840	1.1%	17	434	0.6%	19
Maine	239	0.2%	21	178	0.2%	20	61	0.1%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Montana	*								
Wyoming	*								
Illinois	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	141,502	**100.1%**		**74,376**	**99.9%**		**67,126**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

AG325-1

Manufacturing
REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

OCTOBER 1990

Manufactured home shipments were up 0.9 percent in October, 160 more homes than last year. Year-to-date shipments are off 7,840 homes or 4.6 percent. There were 234 plants producing in the month of October.

An additional page has been added to the report that shows manufactured home shipments as a percent of both privately owned housing units started and single-family homes sold. In 1989, manufactured home shipments represented 12.6 percent of housing units started and 23.4 percent of single-family homes sold. In October, manufactured home shipments represented 15.9 percent of housing units started and 31.5 percent of single-family homes sold. These tables will be updated on a monthly basis.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through October

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	14.390	8.8	- 16.0	17,124	10.0
East North Central	24,077	14.7	- 4.4	25,191	14.7
West North Central	8,572	5.2	+ 2.0	8,400	4.9
South Atlantic	57,855	35.4	- 5.3	61,090	35.6
South Central	29,594	18.1	- 0.9	29,853	17.4
Mountain	7,956	4.9	- 2.2	8,133	4.7
Pacific	17,271	10.6	+ 5.5	16,369	9.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through October

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	14,970	9.4	- 21.7	19,125	11.5	1
2. North Carolina	14,733	9.2	+ 1.6	14,502	8.7	2
3. South Carolina	9,847	6.2	+ 18.3	8,321	5.0	6
4. Georgia	9,049	5.7	- 11.1	10,176	6.1	3
5. California	8,465	5.3	- 6.1	9,018	5.4	4
6. Michigan	8,247	5.2	- 5.6	8,732	5.3	5
7. Alabama	7,313	4.6	- 8.8	8,018	4.8	7
8. Tennessee	6,026	3.8	- 15.2	7,017	4.3	8
8. Pennsylvania	5,811	3.6	- 6.9	6,242	3.8	10
10. Indiana	5,493	3.4	- 4.0	5,723	3.4	12

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	Jan-Sep	153,480	145,603	- 5.1%
October	17,719	18,081	2.0%	Jan-Oct	171,199	163,684	- 4.4%
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	Jan-Sep	153,645	145,645	- 5.2%
October	17,770	17,930	0.9%	Jan-Oct	171,415	163,575	- 4.6%
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%	2.8%	October	369	515
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	October 1989	October 1990	% Change	Year-To-Date 1989	Year-To-Date 1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	22	- 46.3%	383	261	- 31.9%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,345	1,129	- 16.1%	12,677	11,119	- 12.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,386**	**1,151**	**- 17.0%**	**13,060**	**11,380**	**- 12.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,361	2,565	8.6%	23,416	22,002	- 6.0%
Michigan *	*	*	---	*	*	---
Ohio	312	339	8.7%	2,885	2,671	- 7.4%
Wisconsin	304	347	14.1%	2,602	2,883	10.8%
Total	**2,977**	**3,251**	**9.2%**	**28,903**	**27,556**	**- 4.7%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	143	155	8.4%	1,615	1,429	- 11.5%
Minnesota	197	207	5.1%	1,815	1,805	- 0.6%
Missouri *	*	*	---	*	*	---
Nebraska	198	223	12.6%	1,905	2,016	5.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**538**	**585**	**8.7%**	**5,335**	**5,250**	**- 1.6%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,635	1,325	- 19.0%	15,853	12,156	- 23.3%
Georgia	2,388	2,266	- 5.1%	23,775	22,940	- 3.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,646	1,791	8.8%	16,168	16,253	0.5%
South Carolina *	*	*	---	*	*	---
Virginia	360	368	2.2%	3,181	3,179	- 0.1%
West Virginia *	*	*	---	*	*	---
Total	**6,029**	**5,750**	**- 4.6%**	**58,977**	**54,528**	**- 7.5%**
South Central						
Alabama	1,670	1,859	11.3%	16,467	15,830	- 3.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	569	599	5.3%	4,877	5,275	8.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,176	1,388	18.0%	11,726	11,933	1.8%
Texas	394	427	8.4%	3,565	3,892	9.2%
Total	**3,809**	**4,273**	**12.2%**	**36,635**	**36,930**	**0.8%**

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	216	257	19.0%	2,642	2,610	- 1.2%
Colorado *	*	*	---	*	*	---
Idaho	291	304	4.5%	2,510	2,730	8.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**507**	**561**	**10.7%**	**5,152**	**5,340**	**3.6%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,008	1,009	0.1%	10,084	9,664	- 4.2%
Hawaii *	*	*	---	*	*	---
Oregon	720	814	13.1%	6,226	6,896	10.8%
Washington	124	179	44.4%	1,151	1,531	33.0%
Total	**1,852**	**2,002**	**8.1%**	**17,461**	**18,091**	**3.6%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	621	508	- 18.2%	5,676	4,609	- 18.8%
Total Production	**17,719**	**18,081**	**2.0%**	**171,199**	**163,684**	**- 4.4%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	19	10	- 47.4%	153	109	- 28.8%
Maine	212	171	- 19.3%	2,018	1,713	- 15.1%
Massachusetts	38	24	- 36.8%	342	185	- 45.9%
New Hampshire	86	39	- 54.7%	866	427	- 50.7%
New Jersey	75	22	- 70.7%	629	327	- 48.0%
New York	598	543	- 9.2%	6,246	5,320	- 14.8%
Pennsylvania	698	646	- 7.4%	6,242	5,811	- 6.9%
Rhode Island	8	1	- 87.5%	75	58	- 22.7%
Vermont	61	47	- 23.0%	553	440	- 20.4%
Total	**1,795**	**1,503**	**- 16.3%**	**17,124**	**14,390**	**- 16.0%**
East North Central						
Illinois	259	268	3.5%	2,689	2,536	- 5.7%
Indiana	619	643	3.9%	5,723	5,493	- 4.0%
Michigan	820	958	16.8%	8,732	8,247	- 5.6%
Ohio	596	636	6.7%	5,767	5,308	- 8.0%
Wisconsin	265	293	10.6%	2,280	2,493	9.3%
Total	**2,559**	**2,798**	**9.3%**	**25,191**	**24,077**	**- 4.4%**
West North Central						
Iowa	163	161	- 1.2%	1,084	1,364	25.8%
Kansas	124	100	- 19.4%	1,216	1,097	- 9.8%
Minnesota	159	164	3.1%	1,618	1,441	- 10.9%
Missouri	340	357	5.0%	3,368	3,447	2.3%
Nebraska	45	39	- 13.3%	429	471	9.8%
North Dakota	22	17	- 22.7%	116	140	20.7%
South Dakota	73	67	- 8.2%	569	612	7.6%
Total	**926**	**905**	**- 2.3%**	**8,400**	**8,572**	**2.0%**
South Atlantic						
Delaware	127	96	- 24.4%	1,353	1,161	- 14.2%
Florida	1,949	1,629	- 16.4%	19,125	14,970	- 21.7%
Georgia	786	879	11.8%	10,176	9,049	- 11.1%
Maryland	107	109	1.9%	970	854	- 12.0%
North Carolina	1,470	1,586	7.9%	14,502	14,733	1.6%
South Carolina	1,398	944	- 32.5%	8,321	9,847	18.3%
Virginia	424	534	25.9%	4,411	4,747	7.6%
West Virginia	202	304	50.5%	2,232	2,494	11.7%
Total	**6,463**	**6,081**	**- 5.9%**	**61,090**	**57,855**	**- 5.3%**
South Central						
Alabama	764	806	5.5%	8,018	7,313	- 8.8%
Arkansas	284	232	- 18.3%	2,503	2,204	- 11.9%
Kentucky	497	655	31.8%	4,937	5,438	10.1%
Louisiana	123	149	21.1%	961	1,227	27.7%
Mississippi	305	367	20.3%	3,057	3,174	3.8%
Oklahoma	62	76	22.6%	461	560	21.5%
Tennessee	677	740	9.3%	7,107	6,026	- 15.2%
Texas	351	451	28.5%	2,809	3,652	30.0%
Total	**3,063**	**3,476**	**13.5%**	**29,853**	**29,594**	**- 0.9%**

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	225	262	16.4%	2,797	2,612	- 6.6%
Colorado	47	66	40.4%	463	490	5.8%
Idaho	76	74	- 2.6%	597	674	12.9%
Montana	40	53	32.5%	426	422	- 0.9%
Nevada	212	191	- 9.9%	1,995	2,029	1.7%
New Mexico	145	177	22.1%	1,599	1,496	- 6.4%
Utah	21	32	52.4%	212	193	- 9.0%
Wyoming	3	5	66.7%	44	40	- 9.1%
Total	**769**	**860**	**11.8%**	**8,133**	**7,956**	**- 2.2%**
Pacific						
Alaska	1	10	900.0%	31	41	32.3%
California	924	863	- 6.6%	9,018	8,465	- 6.1%
Hawaii	0	1	0.0%	1	6	500.0%
Oregon	434	518	19.4%	3,674	4,055	10.4%
Washington	416	551	32.5%	3,645	4,704	29.1%
Total	**1,775**	**1,943**	**9.5%**	**16,369**	**17,271**	**5.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	420	364	- 13.3%	5,255	3,860	- 26.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,770**	**17,930**	**.9%**	**171,415**	**163,575**	**- 4.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	80	29	109	*	*	*
Maine	1,343	370	1,713	197	64	261
Massachusetts *	118	67	185	*	*	*
New Hampshire *	260	167	427	*	*	*
New Jersey *	167	160	327	*	*	*
New York *	2,898	2,422	5,320	*	*	*
Pennsylvania	3,626	2,185	5,811	6,423	4,696	11,119
Rhode Island *	29	29	58	*	*	*
Vermont *	264	176	440	*	*	*
Total	**8,785**	**5,605**	**14,390**	**6,620**	**4,760**	**11,380**
	61.0%	**39.0%**	**100.0%**	**58.2%**	**41.8%**	**100.0%**
East North Central						
Illinois *	1,552	984	2,536	*	*	*
Indiana	3,270	2,223	5,493	12,761	9,241	22,002
Michigan *	3,954	4,293	8,247	*	*	*
Ohio	3,528	1,780	5,308	1,802	869	2,671
Wisconsin	2,104	389	2,493	2,395	488	2,883
Total	**14,408**	**9,669**	**24,077**	**16,958**	**10,598**	**27,556**
	59.8%	**40.2%**	**100.0%**	**61.5%**	**38.5%**	**100.0%**
West North Central						
Iowa *	1,032	332	1,364	*	*	*
Kansas	650	447	1,097	944	485	1,429
Minnesota	960	481	1,441	1,136	669	1,805
Missouri *	2,360	1,087	3,447	*	*	*
Nebraska	256	215	471	1,253	763	2,016
North Dakota *	56	84	140	*	*	*
South Dakota *	364	248	612	*	*	*
Total	**5,678**	**2,894**	**8,572**	**3,333**	**1,917**	**5,250**
	66.2%	**33.8%**	**100.0%**	**63.5%**	**36.5%**	**100.0%**
South Atlantic						
Delaware *	727	434	1,161	*	*	*
Florida	4,458	10,512	14,970	2,924	9,232	12,156
Georgia	4,117	4,932	9,049	11,153	11,787	22,940
Maryland *	430	424	854	*	*	*
North Carolina	9,638	5,095	14,733	11,046	5,207	16,253
South Carolina *	5,763	4,084	9,847	*	*	*
Virginia	3,042	1,705	4,747	2,627	552	3,179
West Virginia *	1,640	854	2,494	*	*	*
Total	**29,815**	**28,040**	**57,855**	**27,750**	**26,778**	**54,528**
	51.5%	**48.5%**	**100.0%**	**50.9%**	**49.1%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,604	1,709	7,313	11,001	4,829	15,830
Arkansas *	1,463	741	2,204	*	*	*
Kentucky *	3,976	1,462	5,438	*	*	*
Louisiana *	1,022	205	1,227	*	*	*
Mississippi	2,386	788	3,174	4,165	1,110	5,275
Oklahoma *	312	248	560	*	*	*
Tennessee	4,113	1,913	6,026	8,616	3,317	11,933
Texas	1,764	1,888	3,652	1,777	2,115	3,892
Total	**20,640**	**8,954**	**29,594**	**25,559**	**11,371**	**36,930**
	69.7%	**30.3%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	767	1,845	2,612	917	1,693	2,610
Colorado *	191	299	490	*	*	*
Idaho	111	563	674	499	2,231	2,730
Montana *	124	298	422	*	*	*
Nevada *	390	1,639	2,029	*	*	*
New Mexico *	776	720	1,496	*	*	*
Utah *	28	165	193	*	*	*
Wyoming *	12	28	40	*	*	*
Total	**2,399**	**5,557**	**7,956**	**1,416**	**3,924**	**5,340**
	30.2%	**69.8%**	**100.0%**	**26.5%**	**73.5%**	**100.0%**
Pacific						
Alaska *	25	16	41	*	*	*
California	897	7,568	8,465	1,048	8,616	9,664
Hawaii *	0	6	6	*	*	*
Oregon	514	3,541	4,055	850	6,046	6,896
Washington	495	4,209	4,704	20	1,511	1,531
Total	**1,931**	**15,340**	**17,271**	**1,918**	**16,173**	**18,091**
	11.2%	**88.8%**	**100.0%**	**10.6%**	**89.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	83,656	76,059	159,715	83,554	75,521	159,075
	52.4%	47.6%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,272	1,588	3,860	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,459	2,150	4,609
Total	85,928	77,647	163,575	86,013	77,671	163,684
	52.5%	**47.5%**	**100.0%**	**52.5%**	**47.5%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,629	9.3%	1	494	5.4%	5	1,135	13.5%	1
North Carolina	1,586	9.0%	2	1,070	11.7%	1	516	6.1%	4
Michigan	958	5.5%	3	424	4.6%	7	534	6.3%	3
South Carolina	944	5.4%	4	561	6.1%	3	383	4.5%	8
Georgia	879	5.0%	5	400	4.4%	9	479	5.7%	6
California	863	4.9%	6	104	1.1%	24	759	9.0%	2
Alabama	806	4.6%	7	598	6.5%	2	208	2.5%	15
Tennessee	740	4.2%	8	515	5.6%	4	225	2.7%	12
Kentucky	655	3.7%	9	479	5.2%	6	176	2.1%	18
Pennsylvania	646	3.7%	10	398	4.4%	10	248	2.9%	11
Indiana	643	3.7%	11	357	3.9%	11	286	3.4%	9
Ohio	636	3.6%	12	424	4.6%	8	212	2.5%	14
Washington	551	3.1%	13	58	0.6%	29	493	5.8%	5
New York	543	3.1%	14	275	3.0%	13	268	3.2%	10
Virginia	534	3.0%	15	342	3.7%	12	192	2.3%	17
Oregon	518	2.9%	16	70	0.8%	27	448	5.3%	7
Texas	451	2.6%	17	230	2.5%	17	221	2.6%	13
Mississippi	367	2.1%	18	262	2.9%	14	105	1.2%	23
Missouri	357	2.0%	19	243	2.7%	16	114	1.4%	21
West Virginia	304	1.7%	20	187	2.0%	18	117	1.4%	20
Wisconsin	293	1.7%	21	244	2.7%	15	49	0.6%	30
Illinois	268	1.5%	22	158	1.7%	19	110	1.3%	22
Arizona	262	1.5%	23	57	0.6%	30	205	2.4%	16
Arkansas	232	1.3%	24	139	1.5%	21	93	1.1%	24
Nevada	191	1.1%	25	23	0.3%	38	168	2.0%	19
New Mexico	177	1.0%	26	95	1.0%	26	82	1.0%	25
Maine	171	1.0%	27	140	1.5%	20	31	0.4%	37
Minnesota	164	0.9%	28	99	1.1%	25	65	0.8%	26
Iowa	161	0.9%	29	115	1.3%	23	46	0.5%	31
Louisiana	149	0.8%	30	128	1.4%	22	21	0.2%	41
Maryland	109	0.6%	31	53	0.6%	31	56	0.7%	28
Kansas	100	0.6%	32	46	0.5%	32	54	0.6%	29
Delaware	96	0.5%	33	61	0.7%	28	35	0.4%	33
Oklahoma	76	0.4%	34	45	0.5%	33	31	0.4%	36
Idaho	74	0.4%	35	17	0.2%	41	57	0.7%	27
South Dakota	67	0.4%	36	34	0.4%	34	33	0.4%	34
Colorado	66	0.4%	37	30	0.3%	35	36	0.4%	32
Montana	53	0.3%	38	22	0.2%	39	31	0.4%	35
Vermont	47	0.3%	39	25	0.3%	37	22	0.3%	40
New Hampshire	39	0.2%	40	30	0.3%	36	9	0.1%	44
Nebraska	39	0.2%	41	17	0.2%	40	22	0.3%	39
Utah	32	0.2%	42	6	0.1%	47	26	0.3%	38
Massachusetts	24	0.1%	43	16	0.2%	42	8	0.1%	45
New Jersey	22	0.1%	44	13	0.1%	43	9	0.1%	43
North Dakota	17	0.1%	45	6	0.1%	46	11	0.1%	42
Connecticut	10	0.1%	46	8	0.1%	45	2	0.0%	47
Alaska	10	0.1%	47	8	0.1%	44	2	0.0%	46
Wyoming	5	0.0%	48	3	0.0%	48	2	0.0%	48
Rhode Island	1	0.0%	49	1	0.0%	49	0	0.0%	50
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	49
	17,566	**99.8%**		**9,130**	**99.7%**		**8,436**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	14,970	9.4%	1	4,458	5.3%	4	10,512	13.8%	1
North Carolina	14,733	9.2%	2	9,638	11.5%	1	5,095	6.7%	3
South Carolina	9,847	6.2%	3	5,763	6.9%	2	4,084	5.4%	7
Georgia	9,049	5.7%	4	4,117	4.9%	5	4,932	6.5%	4
California	8,465	5.3%	5	897	1.1%	25	7,568	10.0%	2
Michigan	8,247	5.2%	6	3,954	4.7%	8	4,293	5.6%	5
Alabama	7,313	4.6%	7	5,604	6.7%	3	1,709	2.2%	16
Tennessee	6,026	3.8%	8	4,113	4.9%	6	1,913	2.5%	12
Pennsylvania	5,811	3.6%	9	3,626	4.3%	9	2,185	2.9%	11
Indiana	5,493	3.4%	10	3,270	3.9%	11	2,223	2.9%	10
Kentucky	5,438	3.4%	11	3,976	4.8%	7	1,462	1.9%	19
New York	5,320	3.3%	12	2,898	3.5%	13	2,422	3.2%	9
Ohio	5,308	3.3%	13	3,528	4.2%	10	1,780	2.3%	15
Virginia	4,747	3.0%	14	3,042	3.6%	12	1,705	2.2%	17
Washington	4,704	2.9%	15	495	0.6%	31	4,209	5.5%	6
Oregon	4,055	2.5%	16	514	0.6%	30	3,541	4.7%	8
Texas	3,652	2.3%	17	1,764	2.1%	17	1,888	2.5%	13
Missouri	3,447	2.2%	18	2,360	2.8%	15	1,087	1.4%	20
Mississippi	3,174	2.0%	19	2,386	2.9%	14	788	1.0%	23
Arizona	2,612	1.6%	20	767	0.9%	27	1,845	2.4%	14
Illinois	2,536	1.6%	21	1,552	1.9%	19	984	1.3%	21
West Virginia	2,494	1.6%	22	1,640	2.0%	18	854	1.1%	22
Wisconsin	2,493	1.6%	23	2,104	2.5%	16	389	0.5%	31
Arkansas	2,204	1.4%	24	1,463	1.7%	20	741	1.0%	24
Nevada	2,029	1.3%	25	390	0.5%	33	1,639	2.2%	18
Maine	1,713	1.1%	26	1,343	1.6%	21	370	0.5%	32
New Mexico	1,496	0.9%	27	776	0.9%	26	720	0.9%	25
Minnesota	1,441	0.9%	28	960	1.1%	24	481	0.6%	27
Iowa	1,364	0.9%	29	1,032	1.2%	22	332	0.4%	33
Louisiana	1,227	0.8%	30	1,022	1.2%	23	205	0.3%	39
Delaware	1,161	0.7%	31	727	0.9%	28	434	0.6%	29
Kansas	1,097	0.7%	32	650	0.8%	29	447	0.6%	28
Maryland	854	0.5%	33	430	0.5%	32	424	0.6%	30
Idaho	674	0.4%	34	111	0.1%	43	563	0.7%	26
South Dakota	612	0.4%	35	364	0.4%	34	248	0.3%	37
Oklahoma	560	0.4%	36	312	0.4%	35	248	0.3%	36
Colorado	490	0.3%	37	191	0.2%	39	299	0.4%	34
Nebraska	471	0.3%	38	256	0.3%	38	215	0.3%	38
Vermont	440	0.3%	39	264	0.3%	36	176	0.2%	40
New Hampshire	427	0.3%	40	260	0.3%	37	167	0.2%	41
Montana	422	0.3%	41	124	0.1%	41	298	0.4%	35
New Jersey	327	0.2%	42	167	0.2%	40	160	0.2%	43
Utah	193	0.1%	43	28	0.0%	47	165	0.2%	42
Massachusetts	185	0.1%	44	118	0.1%	42	67	0.1%	45
North Dakota	140	0.1%	45	56	0.1%	45	84	0.1%	44
Connecticut	109	0.1%	46	80	0.1%	44	29	0.0%	46
Rhode Island	58	0.0%	47	29	0.0%	46	29	0.0%	47
Alaska	41	0.0%	48	25	0.0%	48	16	0.0%	49
Wyoming	40	0.0%	49	12	0.0%	49	28	0.0%	48
Hawaii	6	0.0%	50	0	0.0%	50	6	0.0%	50
	159,715	100.2%		83,656	99.6%		76,059	99.6%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,565	14.6%	1	1,439	15.7%	1	1,126	13.4%	2
Georgia	2,266	12.9%	2	1,112	12.1%	4	1,154	13.7%	1
Alabama	1,859	10.6%	3	1,274	13.9%	2	585	7.0%	6
North Carolina	1,791	10.2%	4	1,234	13.4%	3	557	6.6%	7
Tennessee	1,388	7.9%	5	1,003	10.9%	5	385	4.6%	9
Florida	1,325	7.5%	6	319	3.5%	8	1,006	12.0%	3
Pennsylvania	1,129	6.4%	7	629	6.9%	6	500	6.0%	8
California	1,009	5.7%	8	116	1.3%	15	893	10.6%	4
Oregon	814	4.6%	9	106	1.2%	16	708	8.4%	5
Mississippi	599	3.4%	10	464	5.1%	7	135	1.6%	14
Texas	427	2.4%	11	203	2.2%	12	224	2.7%	11
Virginia	368	2.1%	12	295	3.2%	9	73	0.9%	18
Wisconsin	347	2.0%	13	276	3.0%	10	71	0.8%	19
Ohio	339	1.9%	14	214	2.3%	11	125	1.5%	15
Idaho	304	1.7%	15	61	0.7%	18	243	2.9%	10
Arizona	257	1.5%	16	59	0.6%	19	198	2.4%	12
Nebraska	223	1.3%	17	130	1.4%	13	93	1.1%	16
Minnesota	207	1.2%	18	118	1.3%	14	89	1.1%	17
Washington	179	1.0%	19	3	0.0%	21	176	2.1%	13
Kansas	155	0.9%	20	104	1.1%	17	51	0.6%	20
Maine	22	0.1%	21	19	0.2%	20	3	0.0%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Montana	*								
North Dakota	*								
New York	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	17,573	**99.9%**		**9,178**	**100.0%**		**8,395**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	22,940	14.4%	1	11,153	13.3%	2	11,787	15.6%	1
Indiana	22,002	13.8%	2	12,761	15.3%	1	9,241	12.2%	2
North Carolina	16,253	10.2%	3	11,046	13.2%	3	5,207	6.9%	6
Alabama	15,830	10.0%	4	11,001	13.2%	4	4,829	6.4%	7
Florida	12,156	7.6%	5	2,924	3.5%	8	9,232	12.2%	3
Tennessee	11,933	7.5%	6	8,616	10.3%	5	3,317	4.4%	9
Pennsylvania	11,119	7.0%	7	6,423	7.7%	6	4,696	6.2%	8
California	9,664	6.1%	8	1,048	1.3%	15	8,616	11.4%	4
Oregon	6,896	4.3%	9	850	1.0%	18	6,046	8.0%	5
Mississippi	5,275	3.3%	10	4,165	5.0%	7	1,110	1.5%	14
Texas	3,892	2.4%	11	1,777	2.1%	12	2,115	2.8%	11
Virginia	3,179	2.0%	12	2,627	3.1%	9	552	0.7%	18
Wisconsin	2,883	1.8%	13	2,395	2.9%	10	488	0.6%	19
Idaho	2,730	1.7%	14	499	0.6%	19	2,231	3.0%	10
Ohio	2,671	1.7%	15	1,802	2.2%	11	869	1.2%	15
Arizona	2,610	1.6%	16	917	1.1%	17	1,693	2.2%	12
Nebraska	2,016	1.3%	17	1,253	1.5%	13	763	1.0%	16
Minnesota	1,805	1.1%	18	1,136	1.4%	14	669	0.9%	17
Washington	1,531	1.0%	19	20	0.0%	21	1,511	2.0%	13
Kansas	1,429	0.9%	20	944	1.1%	16	485	0.6%	20
Maine	261	0.2%	21	197	0.2%	20	64	0.1%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Montana	*								
North Dakota	*								
New York	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	159,075	**99.9%**		**83,554**	**100.0%**		**75,521**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1989

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	15,252	100,100	13.2	52,000	22.7
February	14,486	85,800	14.4	51,000	22.1
March	18,167	117,800	13.4	58,000	23.9
April	17,404	129,400	11.9	60,000	22.5
May	19,088	131,700	12.7	61,000	23.8
June	18,855	143,200	11.6	58,000	24.5
July	14,606	134,700	9.8	62,000	19.1
August	19,194	122,400	13.6	61,000	23.9
September	16,593	109,300	13.2	49,000	25.3
October	17,770	130,100	12.0	51,000	25.8
November	15,072	96,600	13.5	47,000	24.3
December	11,767	75,000	13.6	40,000	22.7
	198,254	**1,376,100**	**12.6**	**650,000**	**23.4**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	47,000	29.2
September	15,921	93,600*	14.5*	38,000*	29.5*
October	17,930	94,700*	15.9*	39,000*	31.5*
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

NOVEMBER 1990

Manufactured home shipments were down 5.3 percent in November after a slight increase in October. Year-to-date shipments continue to be off 4.6 percent. There were 234 plants producing in the month of November.

In November, manufactured home shipments represented 15.0 percent of housing units started and 28.4 percent of single-family homes sold.

North Carolina and South Carolina are the only top ten shipment states to show gains through November.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through November

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	15,463	8.7	- 15.9	18,381	9.9
East North Central	26,007	14.6	- 4.2	27,146	14.6
West North Central	9,356	5.3	+ 2.7	9,108	4.9
South Atlantic	62,579	35.2	- 6.4	66,875	35.9
South Central	32,338	18.2	- 0.3	32,448	17.4
Mountain	8,784	4.9	- 0.8	8,859	4.8
Pacific	18,940	10.7	+ 5.0	18,046	9.7

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through November

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	16,275	9.4	- 22.4	20,978	11.6	1
2. North Carolina	15,988	9.2	+ 1.7	15,725	8.7	2
3. South Carolina	10,576	6.1	+ 10.2	9,596	5.3	5
4. Georgia	9,741	5.6	- 10.7	10,907	6.0	3
5. California	9,124	5.3	- 8.0	9,917	5.5	4
6. Michigan	8,914	5.1	- 5.5	9,428	5.2	6
7. Alabama	7,875	4.5	- 9.5	8,701	4.8	7
8. Tennessee	6,583	3.8	- 14.0	7,655	4.2	8
8. Pennsylvania	6,265	3.6	- 7.0	6,736	3.7	9
10. Indiana	5,998	3.5	- 3.0	6,182	3.4	11

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	Jan-Sep	153,480	145,603	- 5.1%
October	17,719	18,081	2.0%	Jan-Oct	171,199	163,684	- 4.4%
November	15,131	14,249	- 5.8%	Jan-Nov	186,330	177,933	- 4.5%
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	Jan-Sep	153,645	145,645	- 5.2%
October	17,770	17,930	0.9%	Jan-Oct	171,415	163,575	- 4.6%
November	15,072	14,267	- 5.3%	Jan-Nov	186,487	177,842	- 4.6%
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%	2.8%	October	369	515
November	2.8%	3.5%	November	428	497
December	3.0%		December	352	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	14	- 65.9%	424	275	- 35.1%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	953	764	- 19.8%	13,630	11,883	- 12.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**994**	**778**	**- 21.7%**	**14,054**	**12,158**	**- 13.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,792	1,757	- 2.0%	25,208	23,759	- 5.7%
Michigan *	*	*	---	*	*	---
Ohio	236	224	- 5.1%	3,121	2,895	- 7.2%
Wisconsin	191	181	- 5.2%	2,793	3,064	9.7%
Total	**2,219**	**2,162**	**- 2.6%**	**31,122**	**29,718**	**- 4.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	119	125	5.0%	1,734	1,554	- 10.4%
Minnesota	149	162	8.7%	1,964	1,967	0.2%
Missouri *	*	*	---	*	*	---
Nebraska	148	96	32.4%	2,053	2,212	7.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**416**	**483**	**16.1%**	**5,751**	**5,733**	**- 0.3%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,566	1,093	- 30.2%	17,419	13,249	- 23.9%
Georgia	2,169	1,682	- 22.5%	25,944	24,622	- 5.1%
Maryland *	*	*	---	*	*	---
North Carolina	1,460	1,473	0.9%	17,628	17,726	0.6%
South Carolina *	*	*	---	*	*	---
Virginia	277	274	- 1.1%	3,458	3,453	- 0.1%
West Virginia *	*	*	---	*	*	---
Total	**5,472**	**4,522**	**- 17.4%**	**64,449**	**59,050**	**- 8.4%**
South Central						
Alabama	1,531	1,469	- 4.0%	17,998	17,299	- 3.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	423	539	27.4%	5,300	5,814	9.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	978	1,125	15.0%	12,704	13,058	2.8%
Texas	391	462	18.2%	3,956	4,354	10.1%
Total	**3,323**	**3,595**	**8.2%**	**39,958**	**40,525**	**1.4%**

Mobile/Manufactured Home Production

	November 1989	November 1990	% Change	Year-To-Date 1989	Year-To-Date 1990	% Change
Mountain						
Arizona	217	238	9.7%	2,859	2,848	- 0.4%
Colorado *	*	*	---	*	*	---
Idaho	238	292	22.7%	2,748	3,022	10.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**455**	**530**	**16.5%**	**5,607**	**5,870**	**4.7%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,019	814	- 20.1%	11,103	10,478	- 5.6%
Hawaii *	*	*	---	*	*	---
Oregon	628	764	21.7%	6,854	7,660	11.8%
Washington	126	169	34.1%	1,277	1,700	33.1%
Total	**1,773**	**1,747**	**- 1.5%**	**19,234**	**19,838**	**3.1%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	479	432	- 9.8%	6,155	5,041	- 18.1%
Total Production	**15,131**	**14,249**	**- 5.8%**	**186,330**	**177,933**	**- 4.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	5	7	40.0%	158	116	- 26.6%
Maine	160	115	- 28.1%	2,178	1,828	- 16.1%
Massachusetts	26	9	- 65.4%	368	194	- 47.3%
New Hampshire	64	31	- 51.6%	930	458	- 50.8%
New Jersey	40	21	- 47.5%	669	348	- 48.0%
New York	433	398	- 8.1%	6,679	5,718	- 14.4%
Pennsylvania	494	454	- 8.1%	6,736	6,265	- 7.0%
Rhode Island	4	1	- 75.0%	79	59	- 25.3%
Vermont	31	37	19.4%	584	477	- 18.3%
Total	**1,257**	**1,073**	**- 14.6%**	**18,381**	**15,463**	**- 15.9%**
East North Central						
Illinois	220	187	- 15.0%	2,909	2,723	- 6.4%
Indiana	459	505	10.0%	6,182	5,998	- 3.0%
Michigan	696	667	- 4.2%	9,428	8,914	- 5.5%
Ohio	406	433	6.7%	6,173	5,741	- 7.0%
Wisconsin	174	138	- 20.7%	2,454	2,631	7.2%
Total	**1,955**	**1,930**	**- 1.3%**	**27,146**	**26,007**	**- 4.2%**
West North Central						
Iowa	118	133	12.7%	1,202	1,497	24.5%
Kansas	126	96	- 23.8%	1,342	1,193	- 11.1%
Minnesota	96	108	12.5%	1,714	1,549	- 9.6%
Missouri	258	328	27.1%	3,626	3,775	4.1%
Nebraska	37	45	21.6%	466	516	10.7%
North Dakota	19	18	- 5.3%	135	158	17.0%
South Dakota	54	56	3.7%	623	668	7.2%
Total	**708**	**784**	**10.7%**	**9,108**	**9,356**	**2.7%**
South Atlantic						
Delaware	99	81	- 18.2%	1,452	1,242	- 14.5%
Florida	1,853	1,305	- 29.6%	20,978	16,275	- 22.4%
Georgia	731	692	- 5.3%	10,907	9,741	- 10.7%
Maryland	78	52	- 33.3%	1,048	906	- 13.5%
North Carolina	1,223	1,255	2.6%	15,725	15,988	1.7%
South Carolina	1,275	729	- 42.8%	9,596	10,576	10.2%
Virginia	357	419	17.4%	4,768	5,166	8.3%
West Virginia	169	191	13.0%	2,401	2,685	11.8%
Total	**5,785**	**4,724**	**- 18.3%**	**66,875**	**62,579**	**- 6.4%**
South Central						
Alabama	683	562	- 17.7%	8,701	7,875	- 9.5%
Arkansas	166	207	24.7%	2,669	2,411	- 9.7%
Kentucky	421	427	1.4%	5,358	5,865	9.5%
Louisiana	102	126	23.5%	1,063	1,353	27.3%
Mississippi	259	347	34.0%	3,316	3,521	6.2%
Oklahoma	49	70	42.9%	510	630	23.5%
Tennessee	548	557	1.6%	7,655	6,583	- 14.0%
Texas	367	448	22.1%	3,176	4,100	29.1%
Total	**2,595**	**2,744**	**5.7%**	**32,448**	**32,338**	**- 0.3%**

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	248	272	9.7%	3,045	2,884	- 5.3%
Colorado	41	60	46.3%	504	550	9.1%
Idaho	52	71	36.5%	649	745	14.8%
Montana	30	53	76.7%	456	475	4.2%
Nevada	185	180	- 2.7%	2,180	2,209	1.3%
New Mexico	146	166	13.7%	1,745	1,662	- 4.8%
Utah	21	23	9.5%	233	216	- 7.3%
Wyoming	3	3	0.0%	47	43	- 8.5%
Total	**726**	**828**	**14.0%**	**8,859**	**8,784**	**- 0.8%**
Pacific						
Alaska	1	1	0.0%	32	42	31.3%
California	899	659	- 26.7%	9,917	9,124	- 8.0%
Hawaii	0	0	0.0%	1	6	500.0%
Oregon	390	468	20.0%	4,064	4,523	11.3%
Washington	387	541	39.8%	4,032	5,245	30.1%
Total	**1,677**	**1,669**	**- 0.5%**	**18,046**	**18,940**	**5.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	369	515	39.6%	5,624	4,375	- 22.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**15,072**	**14,267**	**- 5.3%**	**186,487**	**177,842**	**- 4.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	86	30	116	*	*	*
Maine	1,435	393	1,828	205	70	275
Massachusetts *	122	72	194	*	*	*
New Hampshire *	276	182	458	*	*	*
New Jersey *	179	169	348	*	*	*
New York *	3,148	2,570	5,718	*	*	*
Pennsylvania	3,897	2,368	6,265	6,869	5,014	11,883
Rhode Island *	30	29	59	*	*	*
Vermont *	290	187	477	*	*	*
Total	**9,463**	**6,000**	**15,463**	**7,074**	**5,084**	**12,158**
	61.2%	**38.8%**	**100.0%**	**58.2%**	**41.8%**	**100.0%**
East North Central						
Illinois *	1,650	1,073	2,723	*	*	*
Indiana	3,557	2,441	5,998	13,719	10,040	23,759
Michigan *	4,231	4,683	8,914	*	*	*
Ohio	3,816	1,925	5,741	1,951	944	2,895
Wisconsin	2,215	416	2,631	2,538	526	3,064
Total	**15,469**	**10,538**	**26,007**	**18,208**	**11,510**	**29,718**
	59.5%	**40.5%**	**100.0%**	**61.3%**	**38.7%**	**100.0%**
West North Central						
Iowa *	1,129	368	1,497	*	*	*
Kansas	713	480	1,193	1,025	529	1,554
Minnesota	1,029	520	1,549	1,235	732	1,967
Missouri *	2,581	1,194	3,775	*	*	*
Nebraska	277	239	516	1,377	835	2,212
North Dakota *	63	95	158	*	*	*
South Dakota *	404	264	668	*	*	*
Total	**6,196**	**3,160**	**9,356**	**3,637**	**2,096**	**5,733**
	66.2%	**33.8%**	**100.0%**	**63.4%**	**36.6%**	**100.0%**
South Atlantic						
Delaware *	778	464	1,242	*	*	*
Florida	4,839	11,436	16,275	3,167	10,082	13,249
Georgia	4,414	5,327	9,741	11,973	12,649	24,622
Maryland *	463	443	906	*	*	*
North Carolina	10,451	5,537	15,988	12,072	5,654	17,726
South Carolina *	6,183	4,393	10,576	*	*	*
Virginia	3,322	1,844	5,166	2,852	601	3,453
West Virginia *	1,771	914	2,685	*	*	*
Total	**32,221**	**30,358**	**62,579**	**30,064**	**28,986**	**59,050**
	51.5%	**48.5%**	**100.0%**	**50.9%**	**49.1%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,032	1,843	7,875	12,009	5,290	17,299
Arkansas *	1,612	799	2,411	*	*	*
Kentucky *	4,306	1,559	5,865	*	*	*
Louisiana *	1,124	229	1,353	*	*	*
Mississippi	2,635	886	3,521	4,605	1,209	5,814
Oklahoma *	351	279	630	*	*	*
Tennessee	4,483	2,100	6,583	9,414	3,644	13,058
Texas	2,013	2,087	4,100	2,020	2,334	4,354
Total	**22,556**	**9,782**	**32,338**	**28,048**	**12,477**	**40,525**
	69.8%	**30.2%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	836	2,048	2,884	977	1,871	2,848
Colorado *	207	343	550	*	*	*
Idaho	130	615	745	564	2,458	3,022
Montana *	149	326	475	*	*	*
Nevada *	408	1,801	2,209	*	*	*
New Mexico *	879	783	1,662	*	*	*
Utah *	31	185	216	*	*	*
Wyoming *	14	29	43	*	*	*
Total	**2,654**	**6,130**	**8,784**	**1,541**	**4,329**	**5,870**
	30.2%	**69.8%**	**100.0%**	**26.3%**	**73.7%**	**100.0%**
Pacific						
Alaska *	25	17	42	*	*	*
California	986	8,138	9,124	1,158	9,320	10,478
Hawaii *	0	6	6	*	*	*
Oregon	591	3,932	4,523	949	6,711	7,660
Washington	549	4,696	5,245	23	1,677	1,700
Total	**2,151**	**16,789**	**18,940**	**2,130**	**17,708**	**19,838**
	11.4%	**88.6%**	**100.0%**	**10.7%**	**89.3%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	90,710	82,757	173,467	90,702	82,190	172,892
	52.3%	47.7%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,578	1,797	4,375	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,689	2,352	5,041
Total	**93,288**	**84,554**	**177,842**	**93,391**	**84,542**	**177,933**
	52.5%	**47.5%**	**100.0%**	**52.5%**	**47.5%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,305	9.5%	1	381	5.4%	4	924	13.8%	1
North Carolina	1,255	9.1%	2	813	11.5%	1	442	6.6%	4
South Carolina	729	5.3%	3	420	6.0%	3	309	4.6%	8
Georgia	692	5.0%	4	297	4.2%	7	395	5.9%	5
Michigan	667	4.9%	5	277	3.9%	11	390	5.8%	7
California	659	4.8%	6	89	1.3%	25	570	8.5%	2
Alabama	562	4.1%	7	428	6.1%	2	134	2.0%	18
Tennessee	557	4.1%	8	370	5.2%	5	187	2.8%	12
Washington	541	3.9%	9	54	0.8%	30	487	7.3%	3
Indiana	505	3.7%	10	287	4.1%	9	218	3.3%	9
Oregon	468	3.4%	11	77	1.1%	26	391	5.8%	6
Pennsylvania	454	3.3%	12	271	3.8%	12	183	2.7%	13
Texas	448	3.3%	13	249	3.5%	14	199	3.0%	11
Ohio	433	3.1%	14	288	4.1%	8	145	2.2%	16
Kentucky	427	3.1%	15	330	4.7%	6	97	1.4%	21
Virginia	419	3.0%	16	280	4.0%	10	139	2.1%	17
New York	398	2.9%	17	250	3.5%	13	148	2.2%	15
Mississippi	347	2.5%	18	249	3.5%	15	98	1.5%	20
Missouri	328	2.4%	19	221	3.1%	16	107	1.6%	19
Arizona	272	2.0%	20	69	1.0%	27	203	3.0%	10
Arkansas	207	1.5%	21	149	2.1%	17	58	0.9%	25
West Virginia	191	1.4%	22	131	1.9%	18	60	0.9%	24
Illinois	187	1.4%	23	98	1.4%	22	89	1.3%	22
Nevada	180	1.3%	24	18	0.3%	39	162	2.4%	14
New Mexico	166	1.2%	25	103	1.5%	20	63	0.9%	23
Wisconsin	138	1.0%	26	111	1.6%	19	27	0.4%	34
Iowa	133	1.0%	27	97	1.4%	23	36	0.5%	29
Louisiana	126	0.9%	28	102	1.4%	21	24	0.4%	35
Maine	115	0.8%	29	92	1.3%	24	23	0.3%	37
Minnesota	108	0.8%	30	69	1.0%	28	39	0.6%	28
Kansas	96	0.7%	31	63	0.9%	29	33	0.5%	30
Delaware	81	0.6%	32	51	0.7%	31	30	0.4%	32
Idaho	71	0.5%	33	19	0.3%	38	52	0.8%	26
Oklahoma	70	0.5%	34	39	0.6%	33	31	0.5%	31
Colorado	60	0.4%	35	16	0.2%	41	44	0.7%	27
South Dakota	56	0.4%	36	40	0.6%	32	16	0.2%	40
Montana	53	0.4%	37	25	0.4%	36	28	0.4%	33
Maryland	52	0.4%	38	33	0.5%	34	19	0.3%	39
Nebraska	45	0.3%	39	21	0.3%	37	24	0.4%	36
Vermont	37	0.3%	40	26	0.4%	35	11	0.2%	42
New Hampshire	31	0.2%	41	16	0.2%	40	15	0.2%	41
Utah	23	0.2%	42	3	0.0%	46	20	0.3%	38
New Jersey	21	0.2%	43	12	0.2%	42	9	0.1%	44
North Dakota	18	0.1%	44	7	0.1%	43	11	0.2%	43
Massachusetts	9	0.1%	45	4	0.1%	45	5	0.1%	45
Connecticut	7	0.1%	46	6	0.1%	44	1	0.0%	47
Wyoming	3	0.0%	47	2	0.0%	47	1	0.0%	48
Alaska	1	0.0%	48	0	0.0%	49	1	0.0%	46
Rhode Island	1	0.0%	49	1	0.0%	48	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	13,752	**100.1%**		**7,054**	**100.3%**		**6,698**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	16,275	9.4%	1	4,839	5.3%	4	11,436	13.8%	1
North Carolina	15,988	9.2%	2	10,451	11.5%	1	5,537	6.7%	3
South Carolina	10,576	6.1%	3	6,183	6.8%	2	4,393	5.3%	7
Georgia	9,741	5.6%	4	4,414	4.9%	6	5,327	6.4%	4
California	9,124	5.3%	5	986	1.1%	25	8,138	9.8%	2
Michigan	8,914	5.1%	6	4,231	4.7%	8	4,683	5.7%	6
Alabama	7,875	4.5%	7	6,032	6.6%	3	1,843	2.2%	17
Tennessee	6,583	3.8%	8	4,483	4.9%	5	2,100	2.5%	12
Pennsylvania	6,265	3.6%	9	3,897	4.3%	9	2,368	2.9%	11
Indiana	5,998	3.5%	10	3,557	3.9%	11	2,441	2.9%	10
Kentucky	5,865	3.4%	11	4,306	4.7%	7	1,559	1.9%	19
Ohio	5,741	3.3%	12	3,816	4.2%	10	1,925	2.3%	15
New York	5,718	3.3%	13	3,148	3.5%	13	2,570	3.1%	9
Washington	5,245	3.0%	14	549	0.6%	31	4,696	5.7%	5
Virginia	5,166	3.0%	15	3,322	3.7%	12	1,844	2.2%	16
Oregon	4,523	2.6%	16	591	0.7%	30	3,932	4.8%	8
Texas	4,100	2.4%	17	2,013	2.2%	17	2,087	2.5%	13
Missouri	3,775	2.2%	18	2,581	2.8%	15	1,194	1.4%	20
Mississippi	3,521	2.0%	19	2,635	2.9%	14	886	1.1%	23
Arizona	2,884	1.7%	20	836	0.9%	27	2,048	2.5%	14
Illinois	2,723	1.6%	21	1,650	1.8%	19	1,073	1.3%	21
West Virginia	2,685	1.5%	22	1,771	2.0%	18	914	1.1%	22
Wisconsin	2,631	1.5%	23	2,215	2.4%	16	416	0.5%	31
Arkansas	2,411	1.4%	24	1,612	1.8%	20	799	1.0%	24
Nevada	2,209	1.3%	25	408	0.4%	33	1,801	2.2%	18
Maine	1,828	1.1%	26	1,435	1.6%	21	393	0.5%	32
New Mexico	1,662	1.0%	27	879	1.0%	26	783	0.9%	25
Minnesota	1,549	0.9%	28	1,029	1.1%	24	520	0.6%	27
Iowa	1,497	0.9%	29	1,129	1.2%	22	368	0.4%	33
Louisiana	1,353	0.8%	30	1,124	1.2%	23	229	0.3%	39
Delaware	1,242	0.7%	31	778	0.9%	28	464	0.6%	29
Kansas	1,193	0.7%	32	713	0.8%	29	480	0.6%	28
Maryland	906	0.5%	33	463	0.5%	32	443	0.5%	30
Idaho	745	0.4%	34	130	0.1%	42	615	0.7%	26
South Dakota	668	0.4%	35	404	0.4%	34	264	0.3%	37
Oklahoma	630	0.4%	36	351	0.4%	35	279	0.3%	36
Colorado	550	0.3%	37	207	0.2%	39	343	0.4%	34
Nebraska	516	0.3%	38	277	0.3%	37	239	0.3%	38
Vermont	477	0.3%	39	290	0.3%	36	187	0.2%	40
Montana	475	0.3%	40	149	0.2%	41	326	0.4%	35
New Hampshire	458	0.3%	41	276	0.3%	38	182	0.2%	42
New Jersey	348	0.2%	42	179	0.2%	40	169	0.2%	43
Utah	216	0.1%	43	31	0.0%	46	185	0.2%	41
Massachusetts	194	0.1%	44	122	0.1%	43	72	0.1%	45
North Dakota	158	0.1%	45	63	0.1%	45	95	0.1%	44
Connecticut	116	0.1%	46	86	0.1%	44	30	0.0%	46
Rhode Island	59	0.0%	47	30	0.0%	47	29	0.0%	47
Wyoming	43	0.0%	48	14	0.0%	49	29	0.0%	48
Alaska	42	0.0%	49	25	0.0%	48	17	0.0%	49
Hawaii	6	0.0%	50	0	0.0%	50	6	0.0%	50
	173,467	**100.2%**		**90,710**	**99.6%**		**82,757**	**99.6%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	1,757	12.7%	1	958	13.4%	3	799	12.0%	3
Georgia	1,682	12.2%	2	820	11.5%	4	862	12.9%	1
North Carolina	1,473	10.7%	3	1,026	14.4%	1	447	6.7%	7
Alabama	1,469	10.6%	4	1,008	14.1%	2	461	6.9%	6
Tennessee	1,125	8.1%	5	798	11.2%	5	327	4.9%	8
Florida	1,093	7.9%	6	243	3.4%	9	850	12.7%	2
California	814	5.9%	7	110	1.5%	14	704	10.6%	4
Pennsylvania	764	5.5%	8	446	6.2%	6	318	4.8%	9
Oregon	764	5.5%	9	99	1.4%	15	665	10.0%	5
Mississippi	539	3.9%	10	440	6.2%	7	99	1.5%	14
Texas	462	3.3%	11	243	3.4%	8	219	3.3%	11
Idaho	292	2.1%	12	65	0.9%	18	227	3.4%	10
Virginia	274	2.0%	13	225	3.1%	10	49	0.7%	18
Arizona	238	1.7%	14	60	0.8%	19	178	2.7%	12
Ohio	224	1.6%	15	149	2.1%	11	75	1.1%	15
Nebraska	196	1.4%	16	124	1.7%	13	72	1.1%	16
Wisconsin	181	1.3%	17	143	2.0%	12	38	0.6%	20
Washington	169	1.2%	18	3	0.0%	21	166	2.5%	13
Minnesota	162	1.2%	19	99	1.4%	16	63	0.9%	17
Kansas	125	0.9%	20	81	1.1%	17	44	0.7%	19
Maine	14	0.1%	21	8	0.1%	20	6	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Montana	*								
Wyoming	*								
Illinois	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	13,817	**99.8%**		**7,148**	**99.9%**		**6,669**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	24,622	14.2%	1	11,973	13.2%	4	12,649	15.4%	1
Indiana	23,759	13.7%	2	13,719	15.1%	1	10,040	12.2%	3
North Carolina	17,726	10.3%	3	12,072	13.3%	2	5,654	6.9%	6
Alabama	17,299	10.0%	4	12,009	13.2%	3	5,290	6.4%	7
Florida	13,249	7.7%	5	3,167	3.5%	8	10,082	12.3%	2
Tennessee	13,058	7.6%	6	9,414	10.4%	5	3,644	4.4%	9
Pennsylvania	11,883	6.9%	7	6,869	7.6%	6	5,014	6.1%	8
California	10,478	6.1%	8	1,158	1.3%	15	9,320	11.3%	4
Oregon	7,660	4.4%	9	949	1.0%	18	6,711	8.2%	5
Mississippi	5,814	3.4%	10	4,605	5.1%	7	1,209	1.5%	14
Texas	4,354	2.5%	11	2,020	2.2%	11	2,334	2.8%	11
Virginia	3,453	2.0%	12	2,852	3.1%	9	601	0.7%	18
Wisconsin	3,064	1.8%	13	2,538	2.8%	10	526	0.6%	20
Idaho	3,022	1.7%	14	564	0.6%	19	2,458	3.0%	10
Ohio	2,895	1.7%	15	1,951	2.2%	12	944	1.1%	15
Arizona	2,848	1.6%	16	977	1.1%	17	1,871	2.3%	12
Nebraska	2,212	1.3%	17	1,377	1.5%	13	835	1.0%	16
Minnesota	1,967	1.1%	18	1,235	1.4%	14	732	0.9%	17
Washington	1,700	1.0%	19	23	0.0%	21	1,677	2.0%	13
Kansas	1,554	0.9%	20	1,025	1.1%	16	529	0.6%	19
Maine	275	0.2%	21	205	0.2%	20	70	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Montana	*								
Wyoming	*								
Illinois	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	172,892	**100.1%**		**90,702**	**99.9%**		**82,190**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1989

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	15,252	100,100	13.2	52,000	22.7
February	14,486	85,800	14.4	51,000	22.1
March	18,167	117,800	13.4	58,000	23.9
April	17,404	129,400	11.9	60,000	22.5
May	19,088	131,700	12.7	61,000	23.8
June	18,855	143,200	11.6	58,000	24.5
July	14,606	134,700	9.8	62,000	19.1
August	19,194	122,400	13.6	61,000	23.9
September	16,593	109,300	13.2	49,000	25.3
October	17,770	130,100	12.0	51,000	25.8
November	15,072	96,600	13.5	47,000	24.3
December	11,767	75,000	13.6	40,000	22.7
	198,254	**1,376,100**	**12.6**	**650,000**	**23.4**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100*	14.6*	39,000*	29.0*
October	17,930	94,400*	16.0*	39,000*	31.5*
November	14,267	81,000*	15.0*	36,000*	28.4*
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

DECEMBER 1990

Manufactured home builders shipped 188,172 homes in 1990, a decline of 10,082 homes, or 5.1 percent from 1989. December shipments were off 12.2 percent, the second largest decline in 1990.

Preliminary figures from the Department of Commerce show that manufactured homes represented 13.6 percent of housing units started and 25.9 percent of single-family homes sold in 1990. In 1989, the two percentages were 12.6 and 23.4.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through December

REGION	1990 SHPMTS	1990 MKT SHARE	PCT CHG	1989 SHPMTS	1989 MKT SHARE
Northeast	16,242	8.6	- 15.8	19,299	9.7
East North Central	27,300	14.5	- 4.1	28,467	14.4
West North Central	9,850	5.2	+ 2.3	9,626	4.9
South Atlantic	65,942	35.0	- 7.6	71,391	36.0
South Central	34,243	18.2	- 0.3	34,339	17.3
Mountain	9,419	5.0	- 0.8	9,494	4.8
Pacific	20,304	10.8	+ 3.7	19,586	9.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through December

STATES	1990 SHPMTS	1990 MKT SHARE	PCT CHG	1989 SHPMTS	1989 MKT SHARE	RANK
1. Florida	17,297	9.4	- 23.5	22,606	11.8	1
2. North Carolina	16,897	9.2	+ 1.5	16,653	8.7	2
3. South Carolina	11,090	6.1	+ 4.7	10,596	5.5	5
4. Georgia	10,160	5.5	- 11.0	11,417	5.9	3
5. California	9,706	5.3	- 9.8	10,763	5.6	4
6. Michigan	9,356	5.1	- 5.1	9,861	5.1	6
7. Alabama	8,297	4.5	- 10.1	9,227	4.8	7
8. Tennessee	6,941	3.8	- 13.6	8,031	4.2	8
8. Pennsylvania	6,639	3.6	- 6.4	7,094	3.7	9
10. Indiana	6,274	3.4	- 3.4	6,498	3.4	11

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year			
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	Jan-Sep	153,480	145,603	- 5.1%
October	17,719	18,081	2.0%	Jan-Oct	171,199	163,684	- 4.4%
November	15,131	14,249	- 5.8%	Jan-Nov	186,330	177,933	- 4.5%
December	11,691	10,264	- 12.2%	Jan-Dec	198,021	188,197	- 5.0%

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year			
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	Jan-Sep	153,645	145,645	- 5.2%
October	17,770	17,930	0.9%	Jan-Oct	171,415	163,575	- 4.6%
November	15,072	14,267	- 5.3%	Jan-Nov	186,487	177,842	- 4.6%
December	11,767	10,330	- 12.2%	Jan-Dec	198,254	188,172	- 5.1%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%	2.8%	October	369	515
November	2.8%	3.5%	November	428	497
December	3.0%	4.2%	December	352	431

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	38	12	- 68.4%	462	287	- 37.9%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	734	621	- 15.4%	14,364	12,504	- 12.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**772**	**633**	**- 18.0%**	**14,826**	**12,791**	**- 13.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,260	1,199	- 4.8%	26,468	24,958	- 5.7%
Michigan *	*	*	---	*	*	---
Ohio	158	157	- 0.6%	3,279	3,052	- 6.9%
Wisconsin	188	169	- 10.1%	2,981	3,233	8.5%
Total	**1,606**	**1,525**	**- 5.0%**	**32,728**	**31,243**	**- 4.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	89	78	- 12.4%	1,823	1,632	- 10.5%
Minnesota	84	110	31.0%	2,048	2,077	1.4%
Missouri *	*	*	---	*	*	---
Nebraska	123	132	7.3%	2,176	2,344	7.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**296**	**320**	**8.1%**	**6,047**	**6,053**	**0.1%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,364	799	- 41.4%	18,783	14,048	- 25.2%
Georgia	1,694	1,159	- 31.6%	27,638	25,781	- 6.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,085	1,094	0.8%	18,713	18,820	0.6%
South Carolina *	*	*	---	*	*	---
Virginia	130	142	9.2%	3,588	3,595	0.2%
West Virginia *	*	*	---	*	*	---
Total	**4,273**	**3,194**	**- 25.3%**	**68,722**	**62,244**	**- 9.4%**
South Central						
Alabama	1,044	1,008	- 3.4%	19,042	18,307	- 3.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	352	343	- 2.6%	5,652	6,157	8.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	691	793	14.8%	13,395	13,851	3.4%
Texas	314	304	- 3.2%	4,270	4,658	9.1%
Total	**2,401**	**2,448**	**2.0%**	**42,359**	**42,973**	**1.4%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	215	157	- 27.0%	3,074	3,005	- 2.2%
Colorado *	*	*	---	*	*	---
Idaho	214	259	21.0%	2,962	3,281	10.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**429**	**416**	**- 3.0%**	**6,036**	**6,286**	**4.1%**
Pacific						
Alaska *	*	*	---	*	*	---
California	939	700	- 25.5%	12,042	11,178	- 7.2%
Hawaii *	*	*	---	*	*	---
Oregon	563	604	7.3%	7,417	8,264	11.4%
Washington	98	114	16.3%	1,375	1,814	31.9%
Total	**1,600**	**1,418**	**- 11.4%**	**20,834**	**21,256**	**2.0%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	314	310	- 1.3%	6,469	5,351	- 17.3%
Total Production	**11,691**	**10,264**	**- 12.2%**	**198,021**	**188,197**	**- 5.0%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	12	2	- 83.3%	170	118	- 30.6%
Maine	103	73	- 29.1%	2,281	1,901	- 16.7%
Massachusetts	22	4	- 81.8%	390	198	- 49.2%
New Hampshire	44	16	- 63.6%	974	474	- 51.3%
New Jersey	35	14	- 60.0%	704	362	- 48.6%
New York	309	280	- 9.4%	6,988	5,998	- 14.2%
Pennsylvania	358	374	4.5%	7,094	6,639	- 6.4%
Rhode Island	4	3	- 25.0%	83	62	- 25.3%
Vermont	31	13	- 58.1%	615	490	- 20.3%
Total	**918**	**779**	**- 15.1%**	**19,299**	**16,242**	**- 15.8%**
East North Central						
Illinois	162	133	- 17.9%	3,071	2,856	- 7.0%
Indiana	316	276	- 12.7%	6,498	6,274	- 3.4%
Michigan	433	442	2.1%	9,861	9,356	- 5.1%
Ohio	281	307	9.3%	6,454	6,048	- 6.3%
Wisconsin	129	135	4.7%	2,583	2,766	7.1%
Total	**1,321**	**1,293**	**- 2.1%**	**28,467**	**27,300**	**- 4.1%**
West North Central						
Iowa	90	91	1.1%	1,292	1,588	22.9%
Kansas	83	73	- 12.0%	1,425	1,266	- 11.2%
Minnesota	84	66	- 21.4%	1,798	1,615	- 10.2%
Missouri	203	190	- 6.4%	3,829	3,965	3.6%
Nebraska	25	20	- 20.0%	491	536	9.2%
North Dakota	8	8	0.0%	143	166	16.1%
South Dakota	25	46	84.0%	648	714	10.2%
Total	**518**	**494**	**- 4.6%**	**9,626**	**9,850**	**2.3%**
South Atlantic						
Delaware	85	69	- 18.8%	1,537	1,311	- 14.7%
Florida	1,628	1,022	- 37.2%	22,606	17,297	- 23.5%
Georgia	510	419	- 17.8%	11,417	10,160	- 11.0%
Maryland	57	51	- 10.5%	1,105	957	- 13.4%
North Carolina	928	909	- 2.0%	16,653	16,897	1.5%
South Carolina	1,000	514	- 48.6%	10,596	11,090	4.7%
Virginia	216	286	32.4%	4,984	5,452	9.4%
West Virginia	92	93	1.1%	2,493	2,778	11.4%
Total	**4,516**	**3,363**	**- 25.5%**	**71,391**	**65,942**	**- 7.6%**
South Central						
Alabama	526	422	- 19.8%	9,227	8,297	- 10.1%
Arkansas	134	146	9.0%	2,803	2,557	- 8.8%
Kentucky	290	342	17.9%	5,648	6,207	9.9%
Louisiana	71	107	50.7%	1,134	1,460	28.7%
Mississippi	194	212	9.3%	3,510	3,733	6.4%
Oklahoma	25	44	76.0%	535	674	26.0%
Tennessee	376	358	- 4.8%	8,031	6,941	- 13.6%
Texas	275	274	- 0.4%	3,451	4,374	26.7%
Total	**1,891**	**1,905**	**0.7%**	**34,339**	**34,243**	**- 0.3%**

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	231	163	- 29.4%	3,276	3,047	- 7.0%
Colorado	45	46	2.2%	549	596	8.6%
Idaho	54	75	38.9%	703	820	16.6%
Montana	24	30	25.0%	480	505	5.2%
Nevada	144	177	22.9%	2,324	2,386	2.7%
New Mexico	121	122	0.8%	1,866	1,784	- 4.4%
Utah	14	19	35.7%	247	235	- 4.9%
Wyoming	2	3	50.0%	49	46	- 6.1%
Total	**635**	**635**	**0.0%**	**9,494**	**9,419**	**- 0.8%**
Pacific						
Alaska	5	0	-100.0%	37	42	13.5%
California	846	582	- 31.2%	10,763	9,706	- 9.8%
Hawaii	1	0	-100.0%	2	6	200.0%
Oregon	323	382	18.3%	4,387	4,905	11.8%
Washington	365	400	9.6%	4,397	5,645	28.4%
Total	**1,540**	**1,364**	**- 11.4%**	**19,586**	**20,304**	**3.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	428	497	16.1%	6,052	4,872	- 19.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**11,767**	**10,330**	**- 12.2%**	**198,254**	**188,172**	**- 5.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	87	31	118	*	*	*
Maine	1,492	409	1,901	214	73	287
Massachusetts *	125	73	198	*	*	*
New Hampshire *	284	190	474	*	*	*
New Jersey *	186	176	362	*	*	*
New York *	3,293	2,705	5,998	*	*	*
Pennsylvania	4,149	2,490	6,639	7,241	5,263	12,504
Rhode Island *	32	30	62	*	*	*
Vermont *	296	194	490	*	*	*
Total	**9,944**	**6,298**	**16,242**	**7,455**	**5,336**	**12,791**
	61.2%	**38.8%**	**100.0%**	**58.3%**	**41.7%**	**100.0%**
East North Central						
Illinois *	1,725	1,131	2,856	*	*	*
Indiana	3,713	2,561	6,274	14,392	10,566	24,958
Michigan *	4,434	4,922	9,356	*	*	*
Ohio	4,028	2,020	6,048	2,054	998	3,052
Wisconsin	2,325	441	2,766	2,665	568	3,233
Total	**16,225**	**11,075**	**27,300**	**19,111**	**12,132**	**31,243**
	59.4%	**40.6%**	**100.0%**	**61.2%**	**38.8%**	**100.0%**
West North Central						
Iowa *	1,190	398	1,588	*	*	*
Kansas	756	510	1,266	1,078	554	1,632
Minnesota	1,074	541	1,615	1,303	774	2,077
Missouri *	2,717	1,248	3,965	*	*	*
Nebraska	286	250	536	1,464	880	2,344
North Dakota *	68	98	166	*	*	*
South Dakota *	429	285	714	*	*	*
Total	**6,520**	**3,330**	**9,850**	**3,845**	**2,208**	**6,053**
	66.2%	**33.8%**	**100.0%**	**63.5%**	**36.5%**	**100.0%**
South Atlantic						
Delaware *	826	485	1,311	*	*	*
Florida	5,178	12,119	17,297	3,365	10,683	14,048
Georgia	4,568	5,592	10,160	12,496	13,285	25,781
Maryland *	489	468	957	*	*	*
North Carolina	11,068	5,829	16,897	12,862	5,958	18,820
South Carolina *	6,449	4,641	11,090	*	*	*
Virginia	3,506	1,946	5,452	2,970	625	3,595
West Virginia *	1,834	944	2,778	*	*	*
Total	**33,918**	**32,024**	**65,942**	**31,693**	**30,551**	**62,244**
	51.4%	**48.6%**	**100.0%**	**50.9%**	**49.1%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,331	1,966	8,297	12,678	5,629	18,307
Arkansas *	1,713	844	2,557	*	*	*
Kentucky *	4,577	1,630	6,207	*	*	*
Louisiana *	1,214	246	1,460	*	*	*
Mississippi	2,794	939	3,733	4,880	1,277	6,157
Oklahoma *	378	296	674	*	*	*
Tennessee	4,735	2,206	6,941	10,006	3,845	13,851
Texas	2,161	2,213	4,374	2,171	2,487	4,658
Total	**23,903**	**10,340**	**34,243**	**29,735**	**13,238**	**42,973**
	69.8%	**30.2%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	887	2,160	3,047	1,021	1,984	3,005
Colorado *	232	364	596	*	*	*
Idaho	148	672	820	617	2,664	3,281
Montana *	161	344	505	*	*	*
Nevada *	424	1,962	2,386	*	*	*
New Mexico *	943	841	1,784	*	*	*
Utah *	31	204	235	*	*	*
Wyoming *	15	31	46	*	*	*
Total	**2,841**	**6,578**	**9,419**	**1,638**	**4,648**	**6,286**
	30.2%	**69.8%**	**100.0%**	**26.1%**	**73.9%**	**100.0%**
Pacific						
Alaska *	25	17	42	*	*	*
California	1,069	8,637	9,706	1,259	9,919	11,178
Hawaii *	0	6	6	*	*	*
Oregon	633	4,272	4,905	1,018	7,246	8,264
Washington	605	5,040	5,645	24	1,790	1,814
Total	**2,332**	**17,972**	**20,304**	**2,301**	**18,955**	**21,256**
	11.5%	**88.5%**	**100.0%**	**10.8%**	**89.2%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	95,683	87,617	183,300	95,778	87,068	182,846
	52.2%	47.8%	100.0%	52.4%	47.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,902	1,970	4,872	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,859	2,492	5,351
Total	**98,585**	**89,587**	**188,172**	**98,637**	**89,560**	**188,197**
	52.4%	**47.6%**	**100.0%**	**52.4%**	**47.6%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,022	10.4%	1	339	6.8%	2	683	14.1%	1
North Carolina	909	9.2%	2	617	12.4%	1	292	6.0%	5
California	582	5.9%	3	83	1.7%	20	499	10.3%	2
South Carolina	514	5.2%	4	266	5.3%	5	248	5.1%	7
Michigan	442	4.5%	5	203	4.1%	9	239	4.9%	8
Alabama	422	4.3%	6	299	6.0%	3	123	2.5%	12
Georgia	419	4.3%	7	154	3.1%	13	265	5.5%	6
Washington	400	4.1%	8	56	1.1%	26	344	7.1%	3
Oregon	382	3.9%	9	42	0.8%	31	340	7.0%	4
Pennsylvania	374	3.8%	10	252	5.1%	7	122	2.5%	13
Tennessee	358	3.6%	11	252	5.1%	6	106	2.2%	16
Kentucky	342	3.5%	12	271	5.4%	4	71	1.5%	19
Ohio	307	3.1%	13	212	4.3%	8	95	2.0%	18
Virginia	286	2.9%	14	184	3.7%	10	102	2.1%	17
New York	280	2.8%	15	145	2.9%	15	135	2.8%	10
Indiana	276	2.8%	16	156	3.1%	12	120	2.5%	14
Texas	274	2.8%	17	148	3.0%	14	126	2.6%	11
Mississippi	212	2.2%	18	159	3.2%	11	53	1.1%	24
Missouri	190	1.9%	19	136	2.7%	16	54	1.1%	23
Nevada	177	1.8%	20	16	0.3%	37	161	3.3%	9
Arizona	163	1.7%	21	51	1.0%	27	112	2.3%	15
Arkansas	146	1.5%	22	101	2.0%	18	45	0.9%	25
Wisconsin	135	1.4%	23	110	2.2%	17	25	0.5%	29
Illinois	133	1.4%	24	75	1.5%	21	58	1.2%	20
New Mexico	122	1.2%	25	64	1.3%	22	58	1.2%	21
Louisiana	107	1.1%	26	90	1.8%	19	17	0.3%	37
West Virginia	93	0.9%	27	63	1.3%	23	30	0.6%	28
Iowa	91	0.9%	28	61	1.2%	24	30	0.6%	27
Idaho	75	0.8%	29	18	0.4%	36	57	1.2%	22
Maine	73	0.7%	30	57	1.1%	25	16	0.3%	39
Kansas	73	0.7%	31	43	0.9%	30	30	0.6%	26
Delaware	69	0.7%	32	48	1.0%	28	21	0.4%	34
Minnesota	66	0.7%	33	45	0.9%	29	21	0.4%	32
Maryland	51	0.5%	34	26	0.5%	33	25	0.5%	30
Colorado	46	0.5%	35	25	0.5%	35	21	0.4%	33
South Dakota	46	0.5%	36	25	0.5%	34	21	0.4%	31
Oklahoma	44	0.4%	37	27	0.5%	32	17	0.3%	38
Montana	30	0.3%	38	12	0.2%	38	18	0.4%	36
Nebraska	20	0.2%	39	9	0.2%	39	11	0.2%	40
Utah	19	0.2%	40	0	0.0%	49	19	0.4%	35
New Hampshire	16	0.2%	41	8	0.2%	40	8	0.2%	41
New Jersey	14	0.1%	42	7	0.1%	41	7	0.1%	42
Vermont	13	0.1%	43	6	0.1%	42	7	0.1%	43
North Dakota	8	0.1%	44	5	0.1%	43	3	0.1%	44
Massachusetts	4	0.0%	45	3	0.1%	44	1	0.0%	48
Rhode Island	3	0.0%	46	2	0.0%	45	1	0.0%	47
Wyoming	3	0.0%	47	1	0.0%	47	2	0.0%	45
Connecticut	2	0.0%	48	1	0.0%	46	1	0.0%	46
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	48	0	0.0%	50
	9,833	**99.8%**		**4,973**	**99.7%**		**4,860**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	17,297	9.4%	1	5,178	5.4%	4	12,119	13.8%	1
North Carolina	16,897	9.2%	2	11,068	11.6%	1	5,829	6.7%	3
South Carolina	11,090	6.1%	3	6,449	6.7%	2	4,641	5.3%	7
Georgia	10,160	5.5%	4	4,568	4.8%	7	5,592	6.4%	4
California	9,706	5.3%	5	1,069	1.1%	25	8,637	9.9%	2
Michigan	9,356	5.1%	6	4,434	4.6%	8	4,922	5.6%	6
Alabama	8,297	4.5%	7	6,331	6.6%	3	1,966	2.2%	16
Tennessee	6,941	3.8%	8	4,735	4.9%	5	2,206	2.5%	13
Pennsylvania	6,639	3.6%	9	4,149	4.3%	9	2,490	2.8%	11
Indiana	6,274	3.4%	10	3,713	3.9%	11	2,561	2.9%	10
Kentucky	6,207	3.4%	11	4,577	4.8%	6	1,630	1.9%	19
Ohio	6,048	3.3%	12	4,028	4.2%	10	2,020	2.3%	15
New York	5,998	3.3%	13	3,293	3.4%	13	2,705	3.1%	9
Washington	5,645	3.1%	14	605	0.6%	31	5,040	5.8%	5
Virginia	5,452	3.0%	15	3,506	3.7%	12	1,946	2.2%	18
Oregon	4,905	2.7%	16	633	0.7%	30	4,272	4.9%	8
Texas	4,374	2.4%	17	2,161	2.3%	17	2,213	2.5%	12
Missouri	3,965	2.2%	18	2,717	2.8%	15	1,248	1.4%	20
Mississippi	3,733	2.0%	19	2,794	2.9%	14	939	1.1%	23
Arizona	3,047	1.7%	20	887	0.9%	27	2,160	2.5%	14
Illinois	2,856	1.6%	21	1,725	1.8%	19	1,131	1.3%	21
West Virginia	2,778	1.5%	22	1,834	1.9%	18	944	1.1%	22
Wisconsin	2,766	1.5%	23	2,325	2.4%	16	441	0.5%	31
Arkansas	2,557	1.4%	24	1,713	1.8%	20	844	1.0%	24
Nevada	2,386	1.3%	25	424	0.4%	34	1,962	2.2%	17
Maine	1,901	1.0%	26	1,492	1.6%	21	409	0.5%	32
New Mexico	1,784	1.0%	27	943	1.0%	26	841	1.0%	25
Minnesota	1,615	0.9%	28	1,074	1.1%	24	541	0.6%	27
Iowa	1,588	0.9%	29	1,190	1.2%	23	398	0.5%	33
Louisiana	1,460	0.8%	30	1,214	1.3%	22	246	0.3%	39
Delaware	1,311	0.7%	31	826	0.9%	28	485	0.6%	29
Kansas	1,266	0.7%	32	756	0.8%	29	510	0.6%	28
Maryland	957	0.5%	33	489	0.5%	32	468	0.5%	30
Idaho	820	0.4%	34	148	0.2%	42	672	0.8%	26
South Dakota	714	0.4%	35	429	0.4%	33	285	0.3%	37
Oklahoma	674	0.4%	36	378	0.4%	35	296	0.3%	36
Colorado	596	0.3%	37	232	0.2%	39	364	0.4%	34
Nebraska	536	0.3%	38	286	0.3%	37	250	0.3%	38
Montana	505	0.3%	39	161	0.2%	41	344	0.4%	35
Vermont	490	0.3%	40	296	0.3%	36	194	0.2%	41
New Hampshire	474	0.3%	41	284	0.3%	38	190	0.2%	42
New Jersey	362	0.2%	42	186	0.2%	40	176	0.2%	43
Utah	235	0.1%	43	31	0.0%	47	204	0.2%	40
Massachusetts	198	0.1%	44	125	0.1%	43	73	0.1%	45
North Dakota	166	0.1%	45	68	0.1%	45	98	0.1%	44
Connecticut	118	0.1%	46	87	0.1%	44	31	0.0%	46
Rhode Island	62	0.0%	47	32	0.0%	46	30	0.0%	48
Wyoming	46	0.0%	48	15	0.0%	49	31	0.0%	47
Alaska	42	0.0%	49	25	0.0%	48	17	0.0%	49
Hawaii	6	0.0%	50	0	0.0%	50	6	0.0%	50
	183,300	**100.1%**		**95,683**	**99.7%**		**87,617**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	1,199	12.0%	1	673	13.3%	2	526	10.8%	5
Georgia	1,159	11.6%	2	523	10.3%	5	636	13.0%	1
North Carolina	1,094	11.0%	3	790	15.6%	1	304	6.2%	7
Alabama	1,008	10.1%	4	669	13.2%	3	339	6.9%	6
Florida	799	8.0%	5	198	3.9%	8	601	12.3%	2
Tennessee	793	8.0%	6	592	11.7%	4	201	4.1%	10
California	700	7.0%	7	101	2.0%	13	599	12.3%	3
Pennsylvania	621	6.2%	8	372	7.3%	6	249	5.1%	8
Oregon	604	6.1%	9	69	1.4%	15	535	11.0%	4
Mississippi	343	3.4%	10	275	5.4%	7	68	1.4%	14
Texas	304	3.1%	11	151	3.0%	9	153	3.1%	11
Idaho	259	2.6%	12	53	1.0%	18	206	4.2%	9
Wisconsin	169	1.7%	13	127	2.5%	10	42	0.9%	18
Arizona	157	1.6%	14	44	0.9%	19	113	2.3%	12
Ohio	157	1.6%	15	103	2.0%	12	54	1.1%	15
Virginia	142	1.4%	16	118	2.3%	11	24	0.5%	20
Nebraska	132	1.3%	17	87	1.7%	14	45	0.9%	16
Washington	114	1.1%	18	1	0.0%	21	113	2.3%	13
Minnesota	110	1.1%	19	68	1.3%	16	42	0.9%	17
Kansas	78	0.8%	20	53	1.0%	17	25	0.5%	19
Maine	12	0.1%	21	9	0.2%	20	3	0.1%	21
Nevada	*								
Louisiana	*								
Utah	*								
Iowa	*								
Rhode Island	*								
South Dakota	*								
Kentucky	*								
Massachusetts	*								
South Carolina	*								
New Mexico	*								
North Dakota	*								
New York	*								
Vermont	*								
Oklahoma	*								
Montana	*								
New Jersey	*								
Hawaii	*								
Maryland	*								
Michigan	*								
Alaska	*								
Delaware	*								
Connecticut	*								
New Hampshire	*								
Illinois	*								
Missouri	*								
Colorado	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	9,954	**99.8%**		**5,076**	**100.0%**		**4,878**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	25,781	14.1%	1	12,496	13.0%	4	13,285	15.3%	1
Indiana	24,958	13.6%	2	14,392	15.0%	1	10,566	12.1%	3
North Carolina	18,820	10.3%	3	12,862	13.4%	2	5,958	6.8%	6
Alabama	18,307	10.0%	4	12,678	13.2%	3	5,629	6.5%	7
Florida	14,048	7.7%	5	3,365	3.5%	8	10,683	12.3%	2
Tennessee	13,851	7.6%	6	10,006	10.4%	5	3,845	4.4%	9
Pennsylvania	12,504	6.8%	7	7,241	7.6%	6	5,263	6.0%	8
California	11,178	6.1%	8	1,259	1.3%	15	9,919	11.4%	4
Oregon	8,264	4.5%	9	1,018	1.1%	18	7,246	8.3%	5
Mississippi	6,157	3.4%	10	4,880	5.1%	7	1,277	1.5%	14
Texas	4,658	2.5%	11	2,171	2.3%	11	2,487	2.9%	11
Virginia	3,595	2.0%	12	2,970	3.1%	9	625	0.7%	18
Idaho	3,281	1.8%	13	617	0.6%	19	2,664	3.1%	10
Wisconsin	3,233	1.8%	14	2,665	2.8%	10	568	0.7%	19
Ohio	3,052	1.7%	15	2,054	2.1%	12	998	1.1%	15
Arizona	3,005	1.6%	16	1,021	1.1%	17	1,984	2.3%	12
Nebraska	2,344	1.3%	17	1,464	1.5%	13	880	1.0%	16
Minnesota	2,077	1.1%	18	1,303	1.4%	14	774	0.9%	17
Washington	1,814	1.0%	19	24	0.0%	21	1,790	2.1%	13
Kansas	1,632	0.9%	20	1,078	1.1%	16	554	0.6%	20
Maine	287	0.2%	21	214	0.2%	20	73	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Montana	*								
Wyoming	*								
Illinois	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	182,846	**100.0%**		**95,778**	**99.8%**		**87,068**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1989

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	15,252	100,100	13.2	52,000	22.7
February	14,486	85,800	14.4	51,000	22.1
March	18,167	117,800	13.4	58,000	23.9
April	17,404	129,400	11.9	60,000	22.5
May	19,088	131,700	12.7	61,000	23.8
June	18,855	143,200	11.6	58,000	24.5
July	14,606	134,700	9.8	62,000	19.1
August	19,194	122,400	13.6	61,000	23.9
September	16,593	109,300	13.2	49,000	25.3
October	17,770	130,100	12.0	51,000	25.8
November	15,072	96,600	13.5	47,000	24.3
December	11,767	75,000	13.6	40,000	22.7
	198,254	**1,376,100**	**12.6**	**650,000**	**23.4**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,200*	16.0*	38,000*	32.1*
November	14,267	81,000*	15.0*	35,000*	29.0*
December	10,330	57,900*	15.1*	29,000*	26.3*
	188,172	**1,192,700***	**13.6***	**537,000***	**25.9***

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

A6325-1

Manufacturing
REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JANUARY 1991

Manufactured home shipments were down 14.9 percent in January, or 1,982 homes. A total of 11,278 homes were shipped from 228 plants in the first month of the year.

In January, manufactured home shipments represented 17.3 percent of housing units started and 28.0 percent of single-family homes sold. Even though shipments were down dramatically, they still outperformed housing units started, which declined 46 percent in January.

The two smallest regions showed percentage increases in shipments while the larger regions showed considerable declines. Washington, Oregon and Pennsylvania are the only top ten shipment states to show gains in shipments from last year.

Regional Shipments, Percent Change and Market Share

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	771	7.1	- 14.0	896	6.8
East North Central	1,318	12.2	- 7.3	1,422	10.7
West North Central	501	4.6	+ 4.2	481	3.6
South Atlantic	3,920	36.1	- 30.3	5,627	42.4
South Central	2,054	18.9	- 8.3	2,241	16.9
Mountain	736	6.8	+ 10.2	668	5.0
Pacific	1,547	14.3	- 1.7	1,573	11.9

Top Ten States, Percent Change and Market Share

	1991			1990		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	1,250	11.5	- 33.4	1,878	14.5	1
2. North Carolina	974	9.0	- 16.6	1,168	9.0	2
3. South Carolina	628	5.8	- 41.6	1,076	8.3	3
4. Washington	558	5.1	+ 53.7	363	2.8	12
5. California	538	5.0	- 34.8	825	6.4	5
6. Georgia	519	4.8	- 40.8	876	6.8	4
7. Alabama	485	4.5	- 24.1	639	5.0	6
8. Michigan	452	4.2	- 1.1	457	3.5	7
8. Oregon	451	4.2	+ 18.7	380	2.9	10
10.Pennsylvania	399	3.7	+ 0.3	398	3.1	8

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,697	- 12.6%	January	13,383	11,697	- 12.6%
February	13,725			Jan-Feb	27,108		
March	16,248			Jan-Mar	43,356		
April	16,227			Jan-Apr	59,583		
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612			Jan-Feb	26,872		
March	16,313			Jan-Mar	43,185		
April	16,472			Jan-Apr	59,657		
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%		February	588	
March	3.2%		March	523	
April	1.7%		April	278	
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	12	10	- 16.7%	12	10	- 16.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	800	642	- 19.8%	800	642	- 19.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**812**	**652**	**- 19.7%**	**812**	**652**	**- 19.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,359	1,251	- 7.9%	1,359	1,251	- 7.9%
Michigan *	*	*	---	*	*	---
Ohio	110	144	30.9%	110	144	30.9%
Wisconsin	150	109	- 27.3%	150	109	- 27.3%
Total	**1,619**	**1,504**	**- 7.1%**	**1,619**	**1,504**	**- 7.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	85	95	11.8%	85	95	11.8%
Minnesota	59	104	76.3%	59	104	76.3%
Missouri *	*	*	---	*	*	---
Nebraska	143	162	13.3%	143	162	13.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**287**	**361**	**25.8%**	**287**	**361**	**25.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,506	984	- 34.7%	1,506	984	- 34.7%
Georgia	2,293	1,456	- 36.5%	2,293	1,456	- 36.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,346	1,319	- 2.0%	1,346	1,319	- 2.0%
South Carolina *	*	*	---	*	*	---
Virginia	292	235	- 19.5%	292	235	- 19.5%
West Virginia *	*	*	---	*	*	---
Total	**5,437**	**3,994**	**- 26.5%**	**5,437**	**3,994**	**- 26.5%**
South Central						
Alabama	1,128	904	- 19.9%	1,128	904	- 19.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	375	410	9.3%	375	410	9.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	962	1,012	5.2%	962	1,012	5.2%
Texas	331	360	8.8%	331	360	8.8%
Total	**2,796**	**2,686**	**- 3.9%**	**2,796**	**2,686**	**- 3.9%**

Manufactured Home Production

	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	251	217	- 13.5%	251	217	- 13.5%
Colorado *	*	*	---	*	*	---
Idaho	235	303	28.9%	235	303	28.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**486**	**520**	**7.0%**	**486**	**520**	**7.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	885	636	- 28.1%	885	636	- 28.1%
Hawaii *	*	*	---	*	*	---
Oregon	637	795	24.8%	637	795	24.8%
Total	**1,642**	**1,589**	**- 3.2%**	**1,642**	**1,589**	**- 3.2%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	304	391	28.6%	304	391	28.6%
Total Production	**13,383**	**11,697**	**- 12.6%**	**13,383**	**11,697**	**- 12.6%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	7	10	42.9%	7	10	42.9%
Maine	74	81	9.5%	74	81	9.5%
Massachusetts	24	9	- 62.5%	24	9	- 62.5%
New Hampshire	28	12	- 57.1%	28	12	- 57.1%
New Jersey	37	19	- 48.6%	37	19	- 48.6%
New York	296	225	- 24.0%	296	225	- 24.0%
Pennsylvania	398	399	0.3%	398	399	0.3%
Rhode Island	3	1	- 66.7%	3	1	- 66.7%
Vermont	29	15	- 48.3%	29	15	- 48.3%
Total	**896**	**771**	**- 14.0%**	**896**	**771**	**- 14.0%**
East North Central						
Illinois	169	128	- 24.3%	169	128	- 24.3%
Indiana	330	294	- 10.9%	330	294	- 10.9%
Michigan	457	452	- 1.1%	457	452	- 1.1%
Ohio	324	371	14.5%	324	371	14.5%
Wisconsin	142	73	- 48.6%	142	73	- 48.6%
Total	**1,422**	**1,318**	**- 7.3%**	**1,422**	**1,318**	**- 7.3%**
West North Central						
Iowa	73	84	15.1%	73	84	15.1%
Kansas	75	86	14.7%	75	86	14.7%
Minnesota	51	58	13.7%	51	58	13.7%
Missouri	210	172	- 18.1%	210	172	- 18.1%
Nebraska	34	33	- 2.9%	34	33	- 2.9%
North Dakota	10	12	20.0%	10	12	20.0%
South Dakota	28	56	100.0%	28	56	100.0%
Total	**481**	**501**	**4.2%**	**481**	**501**	**4.2%**
South Atlantic						
Delaware	109	66	- 39.4%	109	66	- 39.4%
Florida	1,878	1,250	- 33.4%	1,878	1,250	- 33.4%
Georgia	876	519	- 40.8%	876	519	- 40.8%
Maryland	63	50	- 20.6%	63	50	- 20.6%
North Carolina	1,168	974	- 16.6%	1,168	974	- 16.6%
South Carolina	1,076	628	- 41.6%	1,076	628	- 41.6%
Virginia	329	278	- 15.5%	329	278	- 15.5%
West Virginia	128	155	21.1%	128	155	21.1%
Total	**5,627**	**3,920**	**- 30.3%**	**5,627**	**3,920**	**- 30.3%**
South Central						
Alabama	639	485	- 24.1%	639	485	- 24.1%
Arkansas	183	171	- 6.6%	183	171	- 6.6%
Kentucky	375	324	- 13.6%	375	324	- 13.6%
Louisiana	87	110	26.4%	87	110	26.4%
Mississippi	218	222	1.8%	218	222	1.8%
Oklahoma	28	35	25.0%	28	35	25.0%
Tennessee	397	344	- 13.4%	397	344	- 13.4%
Texas	314	363	15.6%	314	363	15.6%
Total	**2,241**	**2,054**	**- 8.3%**	**2,241**	**2,054**	**- 8.3%**

Manufactured Home Shipments

	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	234	235	0.4%	234	235	0.4%
Colorado	28	63	125.0%	28	63	125.0%
Idaho	61	85	39.3%	61	85	39.3%
Montana	25	31	24.0%	25	31	24.0%
Nevada	201	173	- 13.9%	201	173	- 13.9%
New Mexico	98	119	21.4%	98	119	21.4%
Utah	15	23	53.3%	15	23	53.3%
Wyoming	6	7	16.7%	6	7	16.7%
Total	**668**	**736**	**10.2%**	**668**	**736**	**10.2%**
Pacific						
Alaska	5	0	-100.0%	5	0	-100.0%
California	825	538	- 34.8%	825	538	- 34.8%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	380	451	18.7%	380	451	18.7%
Washington	363	558	53.7%	363	558	53.7%
Total	**1,573**	**1,547**	**- 1.7%**	**1,573**	**1,547**	**- 1.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	352	431	22.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**12,908**	**10,847**	**- 16.0%**	**13,260**	**11,278**	**- 14.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	9	1	10	*	*	*
Maine	59	22	81	7	3	10
Massachusetts *	5	4	9	*	*	*
New Hampshire *	11	1	12	*	*	*
New Jersey *	10	9	19	*	*	*
New York *	124	101	225	*	*	*
Pennsylvania	264	135	399	397	245	642
Rhode Island *	0	1	1	*	*	*
Vermont *	5	10	15	*	*	*
Total	**487**	**284**	**771**	**404**	**248**	**652**
	63.2%	**36.8%**	**100.0%**	**62.0%**	**38.0%**	**100.0%**
East North Central						
Illinois *	99	29	128	*	*	*
Indiana	175	119	294	774	477	1,251
Michigan *	234	218	452	*	*	*
Ohio	262	109	371	91	53	144
Wisconsin	61	12	73	86	23	109
Total	**831**	**487**	**1,318**	**951**	**553**	**1,504**
	63.1%	**36.9%**	**100.0%**	**63.2%**	**36.8%**	**100.0%**
West North Central						
Iowa *	65	19	84	*	*	*
Kansas	46	40	86	63	32	95
Minnesota	39	19	58	70	34	104
Missouri *	117	55	172	*	*	*
Nebraska	14	19	33	98	64	162
North Dakota *	8	4	12	*	*	*
South Dakota *	35	21	56	*	*	*
Total	**324**	**177**	**501**	**231**	**130**	**361**
	64.7%	**35.3%**	**100.0%**	**64.0%**	**36.0%**	**100.0%**
South Atlantic						
Delaware *	46	20	66	*	*	*
Florida	459	791	1,250	303	681	984
Georgia	244	275	519	730	726	1,456
Maryland *	24	26	50	*	*	*
North Carolina	665	309	974	955	364	1,319
South Carolina *	373	255	628	*	*	*
Virginia	178	100	278	208	27	235
West Virginia *	109	46	155	*	*	*
Total	**2,098**	**1,822**	**3,920**	**2,196**	**1,798**	**3,994**
	53.5%	**46.5%**	**100.0%**	**55.0%**	**45.0%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	377	108	485	631	273	904
Arkansas *	115	56	171	*	*	*
Kentucky *	245	79	324	*	*	*
Louisiana *	88	22	110	*	*	*
Mississippi	167	55	222	335	75	410
Oklahoma *	24	11	35	*	*	*
Tennessee	263	81	344	779	233	1,012
Texas	192	171	363	184	176	360
Total	**1,471**	**583**	**2,054**	**1,929**	**757**	**2,686**
	71.6%	**28.4%**	**100.0%**	**71.8%**	**28.2%**	**100.0%**
Mountain						
Arizona	85	150	235	82	135	217
Colorado *	30	33	63	*	*	*
Idaho	13	72	85	61	242	303
Montana *	6	25	31	*	*	*
Nevada *	23	150	173	*	*	*
New Mexico *	65	54	119	*	*	*
Utah *	3	20	23	*	*	*
Wyoming *	4	3	7	*	*	*
Total	**229**	**507**	**736**	**143**	**377**	**520**
	31.1%	**68.9%**	**100.0%**	**27.5%**	**72.5%**	**100.0%**
Pacific						
Alaska *	0	0	0	*	*	*
California	76	462	538	84	552	636
Hawaii *	0	0	0	*	*	*
Oregon	61	390	451	105	690	795
Washington	70	488	558	2	156	158
Total	**207**	**1,340**	**1,547**	**191**	**1,398**	**1,589**
	13.4%	**86.6%**	**100.0%**	**12.0%**	**88.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	5,647	5,200	10,847	6,038	5,258	11,296
	52.1%	47.9%	100.0%	53.5%	46.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	273	158	431	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	220	171	391
Total	**5,920**	**5,358**	**11,278**	**6,265**	**5,432**	**11,697**
	52.5%	**47.5%**	**100.0%**	**53.6%**	**46.4%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
January 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,250	11.5%	1	459	8.1%	2	791	15.2%	1
North Carolina	974	9.0%	2	665	11.8%	1	309	5.9%	5
South Carolina	628	5.8%	3	373	6.6%	4	255	4.9%	7
Washington	558	5.1%	4	70	1.2%	23	488	9.4%	2
California	538	5.0%	5	76	1.3%	22	462	8.9%	3
Georgia	519	4.8%	6	244	4.3%	9	275	5.3%	6
Alabama	485	4.5%	7	377	6.7%	3	108	2.1%	15
Michigan	452	4.2%	8	234	4.1%	10	218	4.2%	8
Oregon	451	4.2%	9	61	1.1%	27	390	7.5%	4
Pennsylvania	399	3.7%	10	264	4.7%	5	135	2.6%	12
Ohio	371	3.4%	11	262	4.6%	7	109	2.1%	14
Texas	363	3.3%	12	192	3.4%	11	171	3.3%	9
Tennessee	344	3.2%	13	263	4.7%	6	81	1.6%	18
Kentucky	324	3.0%	14	245	4.3%	8	79	1.5%	19
Indiana	294	2.7%	15	175	3.1%	13	119	2.3%	13
Virginia	278	2.6%	16	178	3.2%	12	100	1.9%	17
Arizona	235	2.2%	17	85	1.5%	21	150	2.9%	11
New York	225	2.1%	18	124	2.2%	15	101	1.9%	16
Mississippi	222	2.0%	19	167	3.0%	14	55	1.1%	22
Nevada	173	1.6%	20	23	0.4%	36	150	2.9%	10
Missouri	172	1.6%	21	117	2.1%	16	55	1.1%	23
Arkansas	171	1.6%	22	115	2.0%	17	56	1.1%	21
West Virginia	155	1.4%	23	109	1.9%	18	46	0.9%	25
Illinois	128	1.2%	24	99	1.8%	19	29	0.6%	28
New Mexico	119	1.1%	25	65	1.2%	25	54	1.0%	24
Louisiana	110	1.0%	26	88	1.6%	20	22	0.4%	31
Kansas	86	0.8%	27	46	0.8%	29	40	0.8%	26
Idaho	85	0.8%	28	13	0.2%	38	72	1.4%	20
Iowa	84	0.8%	29	65	1.2%	24	19	0.4%	36
Maine	81	0.7%	30	59	1.0%	28	22	0.4%	32
Wisconsin	73	0.7%	31	61	1.1%	26	12	0.2%	39
Delaware	66	0.6%	32	46	0.8%	30	20	0.4%	35
Colorado	63	0.6%	33	30	0.5%	33	33	0.6%	27
Minnesota	58	0.5%	34	39	0.7%	31	19	0.4%	37
South Dakota	56	0.5%	35	35	0.6%	32	21	0.4%	33
Maryland	50	0.5%	36	24	0.4%	35	26	0.5%	29
Oklahoma	35	0.3%	37	24	0.4%	34	11	0.2%	40
Nebraska	33	0.3%	38	14	0.2%	37	19	0.4%	38
Montana	31	0.3%	39	6	0.1%	43	25	0.5%	30
Utah	23	0.2%	40	3	0.1%	47	20	0.4%	34
New Jersey	19	0.2%	41	10	0.2%	40	9	0.2%	42
Vermont	15	0.1%	42	5	0.1%	45	10	0.2%	41
New Hampshire	12	0.1%	43	11	0.2%	39	1	0.0%	48
North Dakota	12	0.1%	44	8	0.1%	42	4	0.1%	44
Connecticut	10	0.1%	45	9	0.2%	41	1	0.0%	46
Massachusetts	9	0.1%	46	5	0.1%	44	4	0.1%	43
Wyoming	7	0.1%	47	4	0.1%	46	3	0.1%	45
Rhode Island	1	0.0%	48	0	0.0%	48	1	0.0%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	10,847	**100.2%**		**5,647**	**100.0%**		**5,200**	**100.3%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
January 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,456	12.9%	1	730	12.1%	4	726	13.8%	1
North Carolina	1,319	11.7%	2	955	15.8%	1	364	6.9%	6
Indiana	1,251	11.1%	3	774	12.8%	3	477	9.1%	5
Tennessee	1,012	9.0%	4	779	12.9%	2	233	4.4%	10
Florida	984	8.7%	5	303	5.0%	8	681	13.0%	3
Alabama	904	8.0%	6	631	10.5%	5	273	5.2%	7
Oregon	795	7.0%	7	105	1.7%	11	690	13.1%	2
Pennsylvania	642	5.7%	8	397	6.6%	6	245	4.7%	8
California	636	5.6%	9	84	1.4%	15	552	10.5%	4
Mississippi	410	3.6%	10	335	5.5%	7	75	1.4%	14
Texas	360	3.2%	11	184	3.0%	10	176	3.3%	11
Idaho	303	2.7%	12	61	1.0%	19	242	4.6%	9
Virginia	235	2.1%	13	208	3.4%	9	27	0.5%	19
Arizona	217	1.9%	14	82	1.4%	16	135	2.6%	13
Nebraska	162	1.4%	15	98	1.6%	12	64	1.2%	15
Washington	158	1.4%	16	2	0.0%	21	156	3.0%	12
Ohio	144	1.3%	17	91	1.5%	13	53	1.0%	16
Wisconsin	109	1.0%	18	86	1.4%	14	23	0.4%	20
Minnesota	104	0.9%	19	70	1.2%	17	34	0.6%	17
Kansas	95	0.8%	20	63	1.0%	18	32	0.6%	18
Maine	10	0.1%	21	7	0.1%	20	3	0.0%	21
Delaware	*								
Vermont	*								
Colorado	*								
Wyoming	*								
Michigan	*								
Massachusetts	*								
Arkansas	*								
Iowa	*								
South Dakota	*								
South Carolina	*								
Rhode Island	*								
Hawaii	*								
Nevada	*								
Illinois	*								
Missouri	*								
Utah	*								
North Dakota	*								
Oklahoma	*								
New Jersey	*								
Alaska	*								
New Hampshire	*								
Kentucky	*								
Maryland	*								
Louisiana	*								
Connecticut	*								
West Virginia	*								
Montana	*								
New York	*								
New Mexico	*								
	11,306	**100.0%**		**6,045**	**99.8%**		**5,261**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	39,000	29.0
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400*	14.9*	34,000*	29.6*
December	10,330	57,700*	15.2*	30,000*	25.6*
	188,172	**1,193,100***	**13.6***	**535,000***	**26.0***

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	53,900*	17.3*	29,000*	28.0*
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

AC325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

FEBRUARY 1991

Manufactured home builders shipped 10,853 homes in February, 2,777 fewer homes than February of last year, a decrease of 20.4 percent. For the year, overall shipments are off 4,759 homes from last year or 17.7 percent. A total of 86 companies were producing out of 228 plants in the month of February.

The Mountain region remains the only region to show a positive increase in shipments when compared to last year. Washington and Oregon continue to show strong shipment gains while Texas replaced Pennsylvania as the tenth largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through February

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	1,453	6.6	- 23.4	1,898	7.1
East North Central	2,702	12.2	- 14.4	3,156	11.7
West North Central	1,077	4.9	- 11.4	1,215	4.5
South Atlantic	7,384	33.4	- 31.9	10,845	40.4
South Central	4,018	18.2	- 12.2	4,574	17.0
Mountain	1,410	6.4	+ 3.8	1,358	5.1
Pacific	2,788	12.6	- 7.0	2,999	11.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through February

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	2,303	11.1	- 33.4	3,460	13.3	1
2.	North Carolina	1,867	9.0	- 21.7	2,384	9.2	2
3.	South Carolina	1,161	5.6	- 41.5	1,984	7.6	5
4.	Washington	1,015	4.9	+ 42.6	712	2.7	13
5.	Georgia	1,009	4.8	- 38.2	1,634	6.3	4
6.	Michigan	968	4.6	- 8.5	1,058	4.1	7
7.	California	952	4.6	- 40.3	1,595	6.1	5
8.	Alabama	881	4.2	- 28.5	1,232	4.7	6
9.	Oregon	816	3.9	+ 19.0	686	2.6	14
10.	Texas	710	3.4	+ 10.4	643	2.5	17

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,707	- 12.5%	January	13,383	11,707	- 12.5%
February	13,725	10,855	- 20.9%	Jan-Feb	27,108	22,562	- 16.8%
March	16,248			Jan-Mar	43,356		
April	16,227			Jan-Apr	59,583		
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313			Jan-Mar	43,185		
April	16,472			Jan-Apr	59,657		
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%		March	523	
April	1.7%		April	278	
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	February			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	25	12	- 52.0%	37	22	- 40.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	933	587	- 37.1%	1,733	1,229	- 29.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**958**	**599**	**- 37.5%**	**1,770**	**1,251**	**- 29.3%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,616	1,291	- 20.1%	2,975	2,542	- 14.6%
Michigan *	*	*	---	*	*	---
Ohio	191	161	- 15.7%	301	305	1.3%
Wisconsin	180	160	- 11.1%	330	269	- 18.5%
Total	**1,987**	**1,612**	**- 18.9%**	**3,606**	**3,116**	**- 13.6%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	104	117	12.5%	189	212	12.2%
Minnesota	136	141	3.7%	195	245	25.6%
Missouri *	*	*	---	*	*	---
Nebraska	174	170	- 2.3%	317	332	4.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**414**	**428**	**3.4%**	**701**	**789**	**12.6%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,294	879	- 32.1%	2,800	1,863	- 33.5%
Georgia	2,087	1,292	- 38.1%	4,380	2,748	- 37.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,365	1,233	- 9.7%	2,711	2,552	- 5.9%
South Carolina *	*	*	---	*	*	---
Virginia	244	194	- 20.5%	536	429	- 20.0%
West Virginia *	*	*	---	*	*	---
Total	**4,990**	**3,598**	**- 27.9%**	**10,427**	**7,592**	**- 27.2%**
South Central						
Alabama	1,295	963	- 25.6%	2,423	1,867	- 22.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	437	364	- 16.7%	812	774	- 4.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	959	892	- 7.0%	1,921	1,904	- 0.9%
Texas	327	350	7.0%	658	710	7.9%
Total	**3,018**	**2,569**	**- 14.9%**	**5,814**	**5,255**	**- 9.6%**

Manufactured Home Production

	February 1990	February 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	285	215	- 24.6%	536	432	- 19.4%
Colorado *	*	*	---	*	*	---
Idaho	212	231	9.0%	447	534	19.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**497**	**446**	**- 10.3%**	**983**	**966**	**- 1.7%**
Pacific						
Alaska *	*	*	---	*	*	---
California	857	523	- 39.0%	1,742	1,159	- 33.5%
Hawaii *	*	*	---	*	*	---
Oregon	536	640	19.4%	1,173	1,435	22.3%
Washington	125	144	15.2%	245	302	23.3%
Total	**1,518**	**1,307**	**- 13.9%**	**3,160**	**2,896**	**- 8.4%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	343	296	- 13.7%	647	697	7.7%
Total Production	**13,725**	**10,855**	**- 20.9%**	**27,108**	**22,562**	**- 16.8%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	February			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	7	6	- 14.3%	14	16	14.3%
Maine	79	59	- 25.3%	153	140	- 8.5%
Massachusetts	7	8	14.3%	31	17	- 45.2%
New Hampshire	18	11	- 38.9%	46	23	- 50.0%
New Jersey	41	20	- 51.2%	78	39	- 50.0%
New York	364	252	- 30.8%	660	477	- 27.7%
Pennsylvania	471	305	- 35.2%	869	704	- 19.0%
Rhode Island	1	2	100.0%	4	3	- 25.0%
Vermont	14	19	35.7%	43	34	- 20.9%
Total	**1,002**	**682**	**- 31.9%**	**1,898**	**1,453**	**- 23.4%**
East North Central						
Illinois	207	145	- 30.0%	376	273	- 27.4%
Indiana	351	243	- 30.8%	681	537	- 21.1%
Michigan	601	516	- 14.1%	1,058	968	- 8.5%
Ohio	417	316	- 24.2%	741	687	- 7.3%
Wisconsin	158	164	3.8%	300	237	- 21.0%
Total	**1,734**	**1,384**	**- 20.2%**	**3,156**	**2,702**	**- 14.4%**
West North Central						
Iowa	107	95	- 11.2%	180	179	- 0.6%
Kansas	95	97	2.1%	170	183	7.6%
Minnesota	104	86	- 17.3%	155	144	- 7.1%
Missouri	321	183	- 43.0%	531	355	- 33.1%
Nebraska	41	32	- 22.0%	75	65	- 13.3%
North Dakota	7	6	- 14.3%	17	18	5.9%
South Dakota	59	77	30.5%	87	133	52.9%
Total	**734**	**576**	**- 21.5%**	**1,215**	**1,077**	**- 11.4%**
South Atlantic						
Delaware	115	47	- 59.1%	224	113	- 49.6%
Florida	1,582	1,053	- 33.4%	3,460	2,303	- 33.4%
Georgia	758	490	- 35.4%	1,634	1,009	- 38.2%
Maryland	79	45	- 43.0%	142	95	- 33.1%
North Carolina	1,216	893	- 26.6%	2,384	1,867	- 21.7%
South Carolina	908	533	- 41.3%	1,984	1,161	- 41.5%
Virginia	388	269	- 30.7%	717	547	- 23.7%
West Virginia	172	134	- 22.1%	300	289	- 3.7%
Total	**5,218**	**3,464**	**- 33.6%**	**10,845**	**7,384**	**- 31.9%**
South Central						
Alabama	593	396	- 33.2%	1,232	881	- 28.5%
Arkansas	159	182	14.5%	342	353	3.2%
Kentucky	423	347	- 18.0%	798	671	- 15.9%
Louisiana	91	118	29.7%	178	228	28.1%
Mississippi	250	188	- 24.8%	468	410	- 12.4%
Oklahoma	30	32	6.7%	58	67	15.5%
Tennessee	458	354	- 22.7%	855	698	- 18.4%
Texas	329	347	5.5%	643	710	10.4%
Total	**2,333**	**1,964**	**- 15.8%**	**4,574**	**4,018**	**- 12.2%**

Manufactured Home Shipments

	February			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	231	221	- 4.3%	465	456	- 1.9%
Colorado	28	48	71.4%	56	111	98.2%
Idaho	46	65	41.3%	107	150	40.2%
Montana	20	25	25.0%	45	56	24.4%
Nevada	251	161	- 35.9%	452	334	- 26.1%
New Mexico	97	136	40.2%	195	255	30.8%
Utah	15	18	20.0%	30	41	36.7%
Wyoming	2	0	-100.0%	8	7	- 12.5%
Total	**690**	**674**	**- 2.3%**	**1,358**	**1,410**	**3.8%**
Pacific						
Alaska	1	5	400.0%	6	5	- 16.7%
California	770	414	- 46.2%	1,595	952	- 40.3%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	306	365	19.3%	686	816	19.0%
Washington	349	457	30.9%	712	1,015	42.6%
Total	**1,426**	**1,241**	**- 13.0%**	**2,999**	**2,788**	**- 7.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	475	850	78.9%	827	1,281	54.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**13,612**	**10,835**	**- 20.4%**	**26,872**	**22,113**	**- 17.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	11	5	16	*	*	*
Maine	100	40	140	15	7	22
Massachusetts *	7	10	17	*	*	*
New Hampshire *	15	8	23	*	*	*
New Jersey *	18	21	39	*	*	*
New York *	272	205	477	*	*	*
Pennsylvania	471	233	704	738	491	1,229
Rhode Island *	1	2	3	*	*	*
Vermont *	14	20	34	*	*	*
Total	**909**	**544**	**1,453**	**753**	**498**	**1,251**
	62.6%	**37.4%**	**100.0%**	**60.2%**	**39.8%**	**100.0%**
East North Central						
Illinois *	195	78	273	*	*	*
Indiana	312	225	537	1,554	988	2,542
Michigan *	508	460	968	*	*	*
Ohio	476	211	687	203	102	305
Wisconsin	206	31	237	228	41	269
Total	**1,697**	**1,005**	**2,702**	**1,985**	**1,131**	**3,116**
	62.8%	**37.2%**	**100.0%**	**63.7%**	**36.3%**	**100.0%**
West North Central						
Iowa *	144	35	179	*	*	*
Kansas	100	83	183	153	59	212
Minnesota	95	49	144	171	74	245
Missouri *	254	101	355	*	*	*
Nebraska	31	34	65	192	140	332
North Dakota *	13	5	18	*	*	*
South Dakota *	79	54	133	*	*	*
Total	**716**	**361**	**1,077**	**516**	**273**	**789**
	66.5%	**33.5%**	**100.0%**	**65.4%**	**34.6%**	**100.0%**
South Atlantic						
Delaware *	78	35	113	*	*	*
Florida	789	1,514	2,303	530	1,333	1,863
Georgia	494	515	1,009	1,438	1,310	2,748
Maryland *	52	43	95	*	*	*
North Carolina	1,273	594	1,867	1,861	691	2,552
South Carolina *	721	440	1,161	*	*	*
Virginia	328	219	547	372	57	429
West Virginia *	206	83	289	*	*	*
Total	**3,941**	**3,443**	**7,384**	**4,201**	**3,391**	**7,592**
	53.4%	**46.6%**	**100.0%**	**55.3%**	**44.7%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	673	208	881	1,283	584	1,867
Arkansas *	253	100	353	*	*	*
Kentucky *	506	165	671	*	*	*
Louisiana *	180	48	228	*	*	*
Mississippi	298	112	410	623	151	774
Oklahoma *	44	23	67	*	*	*
Tennessee	510	188	698	1,427	477	1,904
Texas	372	338	710	348	362	710
Total	**2,836**	**1,182**	**4,018**	**3,681**	**1,574**	**5,255**
	70.6%	**29.4%**	**100.0%**	**70.0%**	**30.0%**	**100.0%**
Mountain						
Arizona	147	309	456	142	290	432
Colorado *	54	57	111	*	*	*
Idaho	23	127	150	113	421	534
Montana *	8	48	56	*	*	*
Nevada *	52	282	334	*	*	*
New Mexico *	144	111	255	*	*	*
Utah *	3	38	41	*	*	*
Wyoming *	4	3	7	*	*	*
Total	**435**	**975**	**1,410**	**255**	**711**	**966**
	30.9%	**69.1%**	**100.0%**	**26.4%**	**73.6%**	**100.0%**
Pacific						
Alaska *	4	1	5	*	*	*
California	114	838	952	139	1,020	1,159
Hawaii *	0	0	0	*	*	*
Oregon	117	699	816	202	1,233	1,435
Washington	136	879	1,015	6	296	302
Total	**371**	**2,417**	**2,788**	**347**	**2,549**	**2,896**
	13.3%	**86.7%**	**100.0%**	**12.0%**	**88.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	10,905	9,927	20,832	11,738	10,127	21,865
	52.3%	47.7%	100.0%	53.7%	46.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	891	390	1,281	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	388	309	697
Total	11,796	10,317	22,113	12,126	10,436	22,562
	53.3%	**46.7%**	**100.0%**	**53.7%**	**46.3%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
February 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,053	10.5%	1	330	6.3%	3	723	15.3%	1
North Carolina	893	8.9%	2	608	11.6%	1	285	6.0%	5
South Carolina	533	5.3%	3	348	6.6%	2	185	3.9%	8
Michigan	516	5.2%	4	274	5.2%	5	242	5.1%	6
Georgia	490	4.9%	5	250	4.8%	7	240	5.1%	7
Washington	457	4.6%	6	66	1.3%	24	391	8.3%	2
California	414	4.1%	7	38	0.7%	31	376	8.0%	3
Alabama	396	4.0%	8	296	5.6%	4	100	2.1%	17
Oregon	365	3.7%	9	56	1.1%	26	309	6.5%	4
Tennessee	354	3.5%	10	247	4.7%	8	107	2.3%	13
Kentucky	347	3.5%	11	261	5.0%	6	86	1.8%	19
Texas	347	3.5%	12	180	3.4%	11	167	3.5%	9
Ohio	316	3.2%	13	214	4.1%	9	102	2.2%	16
Pennsylvania	305	3.1%	14	207	3.9%	10	98	2.1%	18
Virginia	269	2.7%	15	150	2.9%	12	119	2.5%	12
New York	252	2.5%	16	148	2.8%	13	104	2.2%	15
Indiana	243	2.4%	17	137	2.6%	17	106	2.2%	14
Arizona	221	2.2%	18	62	1.2%	25	159	3.4%	10
Mississippi	188	1.9%	19	131	2.5%	18	57	1.2%	20
Missouri	183	1.8%	20	137	2.6%	16	46	1.0%	24
Arkansas	182	1.8%	21	138	2.6%	15	44	0.9%	25
Wisconsin	164	1.6%	22	145	2.8%	14	19	0.4%	33
Nevada	161	1.6%	23	29	0.6%	33	132	2.8%	11
Illinois	145	1.5%	24	96	1.8%	20	49	1.0%	23
New Mexico	136	1.4%	25	79	1.5%	23	57	1.2%	21
West Virginia	134	1.3%	26	97	1.8%	19	37	0.8%	27
Louisiana	118	1.2%	27	92	1.7%	21	26	0.6%	30
Kansas	97	1.0%	28	54	1.0%	28	43	0.9%	26
Iowa	95	1.0%	29	79	1.5%	22	16	0.3%	37
Minnesota	86	0.9%	30	56	1.1%	27	30	0.6%	29
South Dakota	77	0.8%	31	44	0.8%	29	33	0.7%	28
Idaho	65	0.7%	32	10	0.2%	38	55	1.2%	22
Maine	59	0.6%	33	41	0.8%	30	18	0.4%	35
Colorado	48	0.5%	34	24	0.5%	35	24	0.5%	31
Delaware	47	0.5%	35	32	0.6%	32	15	0.3%	38
Maryland	45	0.5%	36	28	0.5%	34	17	0.4%	36
Oklahoma	32	0.3%	37	20	0.4%	36	12	0.3%	40
Nebraska	32	0.3%	38	17	0.3%	37	15	0.3%	39
Montana	25	0.3%	39	2	0.0%	46	23	0.5%	32
New Jersey	20	0.2%	40	8	0.2%	40	12	0.3%	41
Vermont	19	0.2%	41	9	0.2%	39	10	0.2%	42
Utah	18	0.2%	42	0	0.0%	50	18	0.4%	34
New Hampshire	11	0.1%	43	4	0.1%	43	7	0.1%	43
Massachusetts	8	0.1%	44	2	0.0%	44	6	0.1%	44
Connecticut	6	0.1%	45	2	0.0%	45	4	0.1%	45
North Dakota	6	0.1%	46	5	0.1%	41	1	0.0%	48
Alaska	5	0.1%	47	4	0.1%	42	1	0.0%	47
Rhode Island	2	0.0%	48	1	0.0%	47	1	0.0%	46
Wyoming	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	48	0	0.0%	50
	9,985	100.4%		5,258	100.1%		4,727	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,303	11.1%	1	789	7.2%	2	1,514	15.3%	1
North Carolina	1,867	9.0%	2	1,273	11.7%	1	594	6.0%	5
South Carolina	1,161	5.6%	3	721	6.6%	3	440	4.4%	8
Washington	1,015	4.9%	4	136	1.2%	25	879	8.9%	2
Georgia	1,009	4.8%	5	494	4.5%	8	515	5.2%	6
Michigan	968	4.6%	6	508	4.7%	6	460	4.6%	7
California	952	4.6%	7	114	1.0%	27	838	8.4%	3
Alabama	881	4.2%	8	673	6.2%	4	208	2.1%	16
Oregon	816	3.9%	9	117	1.1%	26	699	7.0%	4
Texas	710	3.4%	10	372	3.4%	11	338	3.4%	9
Pennsylvania	704	3.4%	11	471	4.3%	10	233	2.3%	12
Tennessee	698	3.4%	12	510	4.7%	5	188	1.9%	18
Ohio	687	3.3%	13	476	4.4%	9	211	2.1%	15
Kentucky	671	3.2%	14	506	4.6%	7	165	1.7%	19
Virginia	547	2.6%	15	328	3.0%	12	219	2.2%	14
Indiana	537	2.6%	16	312	2.9%	13	225	2.3%	13
New York	477	2.3%	17	272	2.5%	15	205	2.1%	17
Arizona	456	2.2%	18	147	1.3%	22	309	3.1%	10
Mississippi	410	2.0%	19	298	2.7%	14	112	1.1%	21
Missouri	355	1.7%	20	254	2.3%	16	101	1.0%	23
Arkansas	353	1.7%	21	253	2.3%	17	100	1.0%	24
Nevada	334	1.6%	22	52	0.5%	35	282	2.8%	11
West Virginia	289	1.4%	23	206	1.9%	19	83	0.8%	26
Illinois	273	1.3%	24	195	1.8%	20	78	0.8%	27
New Mexico	255	1.2%	25	144	1.3%	24	111	1.1%	22
Wisconsin	237	1.1%	26	206	1.9%	18	31	0.3%	39
Louisiana	228	1.1%	27	180	1.7%	21	48	0.5%	32
Kansas	183	0.9%	28	100	0.9%	28	83	0.8%	25
Iowa	179	0.9%	29	144	1.3%	23	35	0.4%	37
Idaho	150	0.7%	30	23	0.2%	38	127	1.3%	20
Minnesota	144	0.7%	31	95	0.9%	30	49	0.5%	30
Maine	140	0.7%	32	100	0.9%	29	40	0.4%	34
South Dakota	133	0.6%	33	79	0.7%	31	54	0.5%	29
Delaware	113	0.5%	34	78	0.7%	32	35	0.4%	36
Colorado	111	0.5%	35	54	0.5%	33	57	0.6%	28
Maryland	95	0.5%	36	52	0.5%	34	43	0.4%	33
Oklahoma	67	0.3%	37	44	0.4%	36	23	0.2%	40
Nebraska	65	0.3%	38	31	0.3%	37	34	0.3%	38
Montana	56	0.3%	39	8	0.1%	44	48	0.5%	31
Utah	41	0.2%	40	3	0.0%	48	38	0.4%	35
New Jersey	39	0.2%	41	18	0.2%	39	21	0.2%	41
Vermont	34	0.2%	42	14	0.1%	41	20	0.2%	42
New Hampshire	23	0.1%	43	15	0.1%	40	8	0.1%	44
North Dakota	18	0.1%	44	13	0.1%	42	5	0.1%	46
Massachusetts	17	0.1%	45	7	0.1%	45	10	0.1%	43
Connecticut	16	0.1%	46	11	0.1%	43	5	0.1%	45
Wyoming	7	0.0%	47	4	0.0%	46	3	0.0%	47
Alaska	5	0.0%	48	4	0.0%	47	1	0.0%	49
Rhode Island	3	0.0%	49	1	0.0%	49	2	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	20,832	**100.1%**		**10,905**	**99.8%**		**9,927**	**99.9%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
February 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,292	12.2%	1	708	12.4%	3	584	12.0%	2
Indiana	1,291	12.2%	2	780	13.7%	2	511	10.5%	4
North Carolina	1,233	11.7%	3	906	15.9%	1	327	6.7%	6
Alabama	963	9.1%	4	652	11.5%	4	311	6.4%	7
Tennessee	892	8.4%	5	648	11.4%	5	244	5.0%	9
Florida	879	8.3%	6	227	4.0%	8	652	13.4%	1
Oregon	640	6.1%	7	97	1.7%	14	543	11.2%	3
Pennsylvania	587	5.6%	8	341	6.0%	6	246	5.1%	8
California	523	5.0%	9	55	1.0%	18	468	9.6%	5
Mississippi	364	3.4%	10	288	5.1%	7	76	1.6%	14
Texas	350	3.3%	11	164	2.9%	9	186	3.8%	10
Idaho	231	2.2%	12	52	0.9%	19	179	3.7%	11
Arizona	215	2.0%	13	60	1.1%	17	155	3.2%	12
Virginia	194	1.8%	14	164	2.9%	10	30	0.6%	18
Nebraska	170	1.6%	15	94	1.7%	15	76	1.6%	15
Ohio	161	1.5%	16	112	2.0%	12	49	1.0%	16
Wisconsin	160	1.5%	17	142	2.5%	11	18	0.4%	20
Washington	144	1.4%	18	4	0.1%	21	140	2.9%	13
Minnesota	141	1.3%	19	101	1.8%	13	40	0.8%	17
Kansas	117	1.1%	20	90	1.6%	16	27	0.6%	19
Maine	12	0.1%	21	8	0.1%	20	4	0.1%	21
Iowa	*								
Alaska	*								
Montana	*								
New Jersey	*								
Connecticut	*								
Rhode Island	*								
Michigan	*								
Hawaii	*								
Oklahoma	*								
South Dakota	*								
South Carolina	*								
Vermont	*								
Missouri	*								
Louisiana	*								
North Dakota	*								
New York	*								
Nevada	*								
Maryland	*								
Arkansas	*								
New Hampshire	*								
Massachusetts	*								
Colorado	*								
Utah	*								
Illinois	*								
Kentucky	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
West Virginia	*								
	10,559	**99.8%**		**5,693**	**100.3%**		**4,866**	**100.2%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,748	12.6%	1	1,438	12.3%	3	1,310	12.9%	2
North Carolina	2,552	11.7%	2	1,861	15.9%	1	691	6.8%	6
Indiana	2,542	11.6%	3	1,554	13.2%	2	988	9.8%	5
Tennessee	1,904	8.7%	4	1,427	12.2%	4	477	4.7%	9
Alabama	1,867	8.5%	5	1,283	10.9%	5	584	5.8%	7
Florida	1,863	8.5%	6	530	4.5%	8	1,333	13.2%	1
Oregon	1,435	6.6%	7	202	1.7%	13	1,233	12.2%	3
Pennsylvania	1,229	5.6%	8	738	6.3%	6	491	4.8%	8
California	1,159	5.3%	9	139	1.2%	18	1,020	10.1%	4
Mississippi	774	3.5%	10	623	5.3%	7	151	1.5%	14
Texas	710	3.2%	11	348	3.0%	10	362	3.6%	11
Idaho	534	2.4%	12	113	1.0%	19	421	4.2%	10
Arizona	432	2.0%	13	142	1.2%	17	290	2.9%	13
Virginia	429	2.0%	14	372	3.2%	9	57	0.6%	19
Nebraska	332	1.5%	15	192	1.6%	14	140	1.4%	15
Ohio	305	1.4%	16	203	1.7%	12	102	1.0%	16
Washington	302	1.4%	17	6	0.1%	21	296	2.9%	12
Wisconsin	269	1.2%	18	228	1.9%	11	41	0.4%	20
Minnesota	245	1.1%	19	171	1.5%	15	74	0.7%	17
Kansas	212	1.0%	20	153	1.3%	16	59	0.6%	18
Maine	22	0.1%	21	15	0.1%	20	7	0.1%	21
New Mexico	*								
Oklahoma	*								
Missouri	*								
Arkansas	*								
Louisiana	*								
Iowa	*								
Montana	*								
Utah	*								
North Dakota	*								
Michigan	*								
Illinois	*								
Alaska	*								
Colorado	*								
Maryland	*								
Hawaii	*								
Vermont	*								
New Hampshire	*								
West Virginia	*								
Wyoming	*								
Delaware	*								
South Carolina	*								
New York	*								
Rhode Island	*								
South Dakota	*								
Massachusetts	*								
Connecticut	*								
New Jersey	*								
Nevada	*								
Kentucky	*								
	21,865	**99.9%**		**11,738**	**100.1%**		**10,127**	**100.2%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400*	15.3*	29,000*	26.3*
	188,172	**1,192,800***	**13.6***	**534,000***	**26.1***

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,400*	17.7*	29,000*	28.0*
February	10,835	59,900*	15.3*	38,000*	22.2*
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

AC325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

MARCH 1991

Manufactured home shipments were down 19.9 percent in March, or 3,244 homes. For the year, overall shipments are off 8,003 homes from last year, or 18.5 percent. A total of 13,069 homes were shipped from 227 plants in the month of March. 86 companies were producing in March.

In March, manufactured home shipments represented 15 percent of housing units started and 20.4 percent of single-family homes sold. The final figures for 1990 show that shipments represented 13.6 percent of housing units started and 26.1 percent of single-family homes sold.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through March

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	2,385	6.7	- 25.9	3,219	7.5
East North Central	4,420	12.6	- 17.2	5,341	12.4
West North Central	1,854	5.3	- 9.8	2,055	4.8
South Atlantic	11,554	32.8	- 30.7	16,677	38.6
South Central	6,573	18.7	- 13.3	7,577	17.5
Mountain	2,175	6.2	0.0	2,175	5.0
Pacific	4,070	11.6	- 13.9	4,726	10.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through March

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	3,246	9.8	- 35.0	4,993	12.0	1
2.	North Carolina	3,019	9.1	- 21.9	3,865	9.3	2
3.	South Carolina	1,836	5.6	- 38.6	2,990	7.2	3
4.	Georgia	1,699	5.1	- 33.7	2,561	6.1	4
5.	Michigan	1,497	4.5	- 13.8	1,757	4.2	7
6.	California	1,448	4.4	- 41.9	2,493	6.0	5
7.	Washington	1,416	4.3	+ 19.4	1,186	2.8	13
8.	Alabama	1,366	4.1	- 31.1	1,983	4.7	6
9.	Oregon	1,198	3.6	+ 15.5	1,037	2.5	16
10.	Tennessee	1,192	3.6	- 21.4	1,516	3.6	8
		17,917	54.1		24,381	58.4	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,707	- 12.5%	January	13,383	11,707	- 12.5%
February	13,725	10,855	- 20.9%	Jan-Feb	27,108	22,562	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,356	35,324	- 18.5%
April	16,227			Jan-Apr	59,583		
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472			Jan-Apr	59,657		
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%		April	278	
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	18	8	- 55.6%	55	30	- 45.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,069	708	- 33.8%	2,802	1,937	- 30.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,087**	**716**	**- 34.1%**	**2,857**	**1,967**	**- 31.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,947	1,503	- 22.8%	4,922	4,045	- 17.8%
Michigan *	*	*	---	*	*	---
Ohio	253	211	- 16.6%	554	516	- 6.9%
Wisconsin	237	259	9.3%	567	528	- 6.9%
Total	**2,437**	**1,973**	**- 19.0%**	**6,043**	**5,089**	**- 15.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	135	122	- 9.6%	324	334	3.1%
Minnesota	180	158	- 12.2%	375	403	7.5%
Missouri *	*	*	---	*	*	---
Nebraska	209	168	- 19.6%	526	500	- 4.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**524**	**448**	**- 14.5%**	**1,225**	**1,237**	**1.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,297	708	- 45.4%	4,097	2,571	- 37.2%
Georgia	2,363	1,535	- 35.0%	6,743	4,283	- 36.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,623	1,522	- 6.2%	4,334	4,074	- 6.0%
South Carolina *	*	*	---	*	*	---
Virginia	301	251	- 16.6%	837	680	- 18.8%
West Virginia *	*	*	---	*	*	---
Total	**5,584**	**4,016**	**- 28.1%**	**16,011**	**11,608**	**- 27.5%**
South Central						
Alabama	1,561	1,301	- 16.7%	3,984	3,168	- 20.5%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	584	512	- 12.3%	1,396	1,286	- 7.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,219	1,117	- 8.4%	3,140	3,021	- 3.8%
Texas	407	386	- 5.2%	1,065	1,096	2.9%
Total	**3,771**	**3,316**	**- 12.1%**	**9,585**	**8,571**	**- 10.6%**

Manufactured Home Production

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	312	233	- 25.3%	848	665	- 21.6%
Colorado *	*	*	---	*	*	---
Idaho	254	260	2.4%	701	794	13.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**566**	**493**	**- 12.9%**	**1,549**	**1,459**	**- 5.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,003	582	- 42.0%	2,745	1,741	- 36.6%
Hawaii *	*	*	---	*	*	---
Oregon	683	640	- 6.3%	1,856	2,075	11.8%
Washington	124	123	- 0.8%	369	425	15.2%
Total	**1,810**	**1,345**	**- 25.7%**	**4,970**	**4,241**	**- 14.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	469	455	- 3.0%	1,116	1,152	3.2%
Total Production	**16,248**	**12,762**	**- 21.5%**	**43,356**	**35,324**	**- 18.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	10	7	- 30.0%	24	23	- 4.2%
Maine	174	91	- 47.7%	327	231	- 29.4%
Massachusetts	15	20	33.3%	46	37	- 19.6%
New Hampshire	27	21	- 22.2%	73	44	- 39.7%
New Jersey	40	13	- 67.5%	118	52	- 55.9%
New York	459	342	- 25.5%	1,119	819	- 26.8%
Pennsylvania	556	408	- 26.6%	1,425	1,112	- 22.0%
Rhode Island	8	3	- 62.5%	12	6	- 50.0%
Vermont	32	27	- 15.6%	75	61	- 18.7%
Total	**1,321**	**932**	**- 29.4%**	**3,219**	**2,385**	**- 25.9%**
East North Central						
Illinois	256	182	- 28.9%	632	455	- 28.0%
Indiana	541	397	- 26.6%	1,222	934	- 23.6%
Michigan	679	529	- 22.1%	1,737	1,497	- 13.8%
Ohio	508	381	- 25.0%	1,249	1,068	- 14.5%
Wisconsin	201	229	13.9%	501	466	- 7.0%
Total	**2,185**	**1,718**	**- 21.4%**	**5,341**	**4,420**	**- 17.2%**
West North Central						
Iowa	133	95	- 28.6%	313	274	- 12.5%
Kansas	93	107	15.1%	263	290	10.3%
Minnesota	130	131	0.8%	285	275	- 3.5%
Missouri	347	350	0.9%	878	705	- 19.7%
Nebraska	51	30	- 41.2%	126	95	- 24.6%
North Dakota	10	11	10.0%	27	29	7.4%
South Dakota	76	53	- 30.3%	163	186	14.1%
Total	**840**	**777**	**- 7.5%**	**2,055**	**1,854**	**- 9.8%**
South Atlantic						
Delaware	110	76	- 30.9%	334	189	- 43.4%
Florida	1,533	943	- 38.5%	4,993	3,246	- 35.0%
Georgia	927	690	- 25.6%	2,561	1,699	- 33.7%
Maryland	72	54	- 25.0%	214	149	- 30.4%
North Carolina	1,481	1,152	- 22.2%	3,865	3,019	- 21.9%
South Carolina	1,006	675	- 32.9%	2,990	1,836	- 38.6%
Virginia	452	352	- 22.1%	1,169	899	- 23.1%
West Virginia	251	228	- 9.2%	551	517	- 6.2%
Total	**5,832**	**4,170**	**- 28.5%**	**16,677**	**11,554**	**- 30.7%**
South Central						
Alabama	751	485	- 35.4%	1,983	1,366	- 31.1%
Arkansas	230	216	- 6.1%	572	569	- 0.5%
Kentucky	555	516	- 7.0%	1,353	1,187	- 12.3%
Louisiana	95	113	18.9%	273	341	24.9%
Mississippi	302	306	1.3%	770	716	- 7.0%
Oklahoma	54	65	20.4%	112	132	17.9%
Tennessee	661	494	- 25.3%	1,516	1,192	- 21.4%
Texas	355	360	1.4%	998	1,070	7.2%
Total	**3,003**	**2,555**	**- 14.9%**	**7,577**	**6,573**	**- 13.3%**

Manufactured Home Shipments

	March			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	312	242	- 22.4%	777	698	- 10.2%
Colorado	48	59	22.9%	104	170	63.5%
Idaho	58	84	44.8%	165	234	41.8%
Montana	38	59	55.3%	83	115	38.6%
Nevada	184	143	- 22.3%	636	477	- 25.0%
New Mexico	155	149	- 3.9%	350	404	15.4%
Utah	21	26	23.8%	51	67	31.4%
Wyoming	1	3	200.0%	9	10	11.1%
Total	**817**	**765**	**- 6.4%**	**2,175**	**2,175**	**0.0%**
Pacific						
Alaska	3	3	0.0%	9	8	- 11.1%
California	898	496	- 44.8%	2,493	1,448	- 41.9%
Hawaii	1	0	-100.0%	1	0	-100.0%
Oregon	351	382	8.8%	1,037	1,198	15.5%
Washington	474	401	- 15.4%	1,186	1,416	19.4%
Total	**1,727**	**1,282**	**- 25.8%**	**4,726**	**4,070**	**- 13.9%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	588	870	48.0%	1,415	2,151	52.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,313**	**13,069**	**- 19.9%**	**43,185**	**35,182**	**- 18.5%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	16	7	23	*	*	*
Maine	173	58	231	21	9	30
Massachusetts *	16	21	37	*	*	*
New Hampshire *	31	13	44	*	*	*
New Jersey *	23	29	52	*	*	*
New York *	470	349	819	*	*	*
Pennsylvania	721	391	1,112	1,146	791	1,937
Rhode Island *	3	3	6	*	*	*
Vermont *	33	28	61	*	*	*
Total	**1,486**	**899**	**2,385**	**1,167**	**800**	**1,967**
	62.3%	**37.7%**	**100.0%**	**59.3%**	**40.7%**	**100.0%**
East North Central						
Illinois *	316	139	455	*	*	*
Indiana	536	398	934	2,467	1,578	4,045
Michigan *	786	711	1,497	*	*	*
Ohio	739	329	1,068	341	175	516
Wisconsin	391	75	466	448	80	528
Total	**2,768**	**1,652**	**4,420**	**3,256**	**1,833**	**5,089**
	62.6%	**37.4%**	**100.0%**	**64.0%**	**36.0%**	**100.0%**
West North Central						
Iowa *	220	54	274	*	*	*
Kansas	167	123	290	240	94	334
Minnesota	186	89	275	278	125	403
Missouri *	505	200	705	*	*	*
Nebraska	45	50	95	297	203	500
North Dakota *	19	10	29	*	*	*
South Dakota *	112	74	186	*	*	*
Total	**1,254**	**600**	**1,854**	**815**	**422**	**1,237**
	67.6%	**32.4%**	**100.0%**	**65.9%**	**34.1%**	**100.0%**
South Atlantic						
Delaware *	127	62	189	*	*	*
Florida	1,112	2,134	3,246	700	1,871	2,571
Georgia	832	867	1,699	2,226	2,057	4,283
Maryland *	83	66	149	*	*	*
North Carolina	2,067	952	3,019	2,950	1,124	4,074
South Carolina *	1,141	695	1,836	*	*	*
Virginia	541	358	899	582	98	680
West Virginia *	369	148	517	*	*	*
Total	**6,272**	**5,282**	**11,554**	**6,458**	**5,150**	**11,608**
	54.3%	**45.7%**	**100.0%**	**55.6%**	**44.4%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,030	336	1,366	2,177	991	3,168
Arkansas *	405	164	569	*	*	*
Kentucky *	895	292	1,187	*	*	*
Louisiana *	271	70	341	*	*	*
Mississippi	531	185	716	1,019	267	1,286
Oklahoma *	83	49	132	*	*	*
Tennessee	852	340	1,192	2,240	781	3,021
Texas	566	504	1,070	544	552	1,096
Total	**4,633**	**1,940**	**6,573**	**5,980**	**2,591**	**8,571**
	70.5%	**29.5%**	**100.0%**	**69.8%**	**30.2%**	**100.0%**
Mountain						
Arizona	232	466	698	218	447	665
Colorado *	81	89	170	*	*	*
Idaho	39	195	234	172	622	794
Montana *	27	88	115	*	*	*
Nevada *	72	405	477	*	*	*
New Mexico *	224	180	404	*	*	*
Utah *	11	56	67	*	*	*
Wyoming *	7	3	10	*	*	*
Total	**693**	**1,482**	**2,175**	**390**	**1,069**	**1,459**
	31.9%	**68.1%**	**100.0%**	**26.7%**	**73.3%**	**100.0%**
Pacific						
Alaska *	7	1	8	*	*	*
California	177	1,271	1,448	216	1,525	1,741
Hawaii *	0	0	0	*	*	*
Oregon	178	1,020	1,198	310	1,765	2,075
Washington	197	1,219	1,416	7	418	425
Total	**559**	**3,511**	**4,070**	**533**	**3,708**	**4,241**
	13.7%	**86.3%**	**100.0%**	**12.6%**	**87.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	17,665	15,366	33,031	18,599	15,573	34,172
	53.5%	46.5%	100.0%	54.4%	45.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,487	664	2,151	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	636	516	1,152
Total	**19,152**	**16,030**	**35,182**	**19,235**	**16,089**	**35,324**
	54.4%	**45.6%**	**100.0%**	**54.5%**	**45.5%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
March 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,152	9.4%	1	794	11.7%	1	358	6.6%	3
Florida	943	7.7%	2	323	4.8%	7	620	11.4%	1
Georgia	690	5.7%	3	338	5.0%	6	352	6.5%	4
South Carolina	675	5.5%	4	420	6.2%	2	255	4.7%	7
Michigan	529	4.3%	5	278	4.1%	8	251	4.6%	8
Kentucky	516	4.2%	6	389	5.8%	3	127	2.3%	17
California	496	4.1%	7	63	0.9%	28	433	8.0%	2
Tennessee	494	4.0%	8	342	5.1%	5	152	2.8%	13
Alabama	485	4.0%	9	357	5.3%	4	128	2.4%	16
Pennsylvania	408	3.3%	10	250	3.7%	11	158	2.9%	11
Washington	401	3.3%	11	61	0.9%	30	340	6.3%	5
Indiana	397	3.3%	12	224	3.3%	13	173	3.2%	9
Oregon	382	3.1%	13	61	0.9%	29	321	5.9%	6
Ohio	381	3.1%	14	263	3.9%	9	118	2.2%	19
Texas	360	3.0%	15	194	2.9%	16	166	3.1%	10
Virginia	352	2.9%	16	213	3.2%	14	139	2.6%	15
Missouri	350	2.9%	17	251	3.7%	10	99	1.8%	20
New York	342	2.8%	18	198	2.9%	15	144	2.6%	14
Mississippi	306	2.5%	19	233	3.4%	12	73	1.3%	21
Arizona	242	2.0%	20	85	1.3%	23	157	2.9%	12
Wisconsin	229	1.9%	21	185	2.7%	17	44	0.8%	27
West Virginia	228	1.9%	22	163	2.4%	18	65	1.2%	24
Arkansas	216	1.8%	23	152	2.2%	19	64	1.2%	25
Illinois	182	1.5%	24	121	1.8%	20	61	1.1%	26
New Mexico	149	1.2%	25	80	1.2%	24	69	1.3%	22
Nevada	143	1.2%	26	20	0.3%	36	123	2.3%	18
Minnesota	131	1.1%	27	91	1.3%	21	40	0.7%	30
Louisiana	113	0.9%	28	91	1.3%	22	22	0.4%	35
Kansas	107	0.9%	29	67	1.0%	27	40	0.7%	29
Iowa	95	0.8%	30	76	1.1%	25	19	0.3%	37
Maine	91	0.7%	31	73	1.1%	26	18	0.3%	39
Idaho	84	0.7%	32	16	0.2%	40	68	1.3%	23
Delaware	76	0.6%	33	49	0.7%	31	27	0.5%	32
Oklahoma	65	0.5%	34	39	0.6%	32	26	0.5%	33
Montana	59	0.5%	35	19	0.3%	37	40	0.7%	28
Colorado	59	0.5%	36	27	0.4%	35	32	0.6%	31
Maryland	54	0.4%	37	31	0.5%	34	23	0.4%	34
South Dakota	53	0.4%	38	33	0.5%	33	20	0.4%	36
Nebraska	30	0.2%	39	14	0.2%	41	16	0.3%	40
Vermont	27	0.2%	40	19	0.3%	38	8	0.1%	43
Utah	26	0.2%	41	8	0.1%	43	18	0.3%	38
New Hampshire	21	0.2%	42	16	0.2%	39	5	0.1%	44
Massachusetts	20	0.2%	43	9	0.1%	42	11	0.2%	41
New Jersey	13	0.1%	44	5	0.1%	46	8	0.1%	42
North Dakota	11	0.1%	45	6	0.1%	44	5	0.1%	45
Connecticut	7	0.1%	46	5	0.1%	45	2	0.0%	46
Wyoming	3	0.0%	47	3	0.0%	47	0	0.0%	49
Rhode Island	3	0.0%	48	2	0.0%	49	1	0.0%	47
Alaska	3	0.0%	49	3	0.0%	48	0	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	12,199	**99.9%**		**6,760**	**99.8%**		**5,439**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	3,246	9.8%	1	1,112	6.3%	3	2,134	13.9%	1
North Carolina	3,019	9.1%	2	2,067	11.7%	1	952	6.2%	5
South Carolina	1,836	5.6%	3	1,141	6.5%	2	695	4.5%	8
Georgia	1,699	5.1%	4	832	4.7%	7	867	5.6%	6
Michigan	1,497	4.5%	5	786	4.4%	8	711	4.6%	7
California	1,448	4.4%	6	177	1.0%	28	1,271	8.3%	2
Washington	1,416	4.3%	7	197	1.1%	25	1,219	7.9%	3
Alabama	1,366	4.1%	8	1,030	5.8%	4	336	2.2%	17
Oregon	1,198	3.6%	9	178	1.0%	27	1,020	6.6%	4
Tennessee	1,192	3.6%	10	852	4.8%	6	340	2.2%	16
Kentucky	1,187	3.6%	11	895	5.1%	5	292	1.9%	19
Pennsylvania	1,112	3.4%	12	721	4.1%	10	391	2.5%	13
Texas	1,070	3.2%	13	566	3.2%	11	504	3.3%	9
Ohio	1,068	3.2%	14	739	4.2%	9	329	2.1%	18
Indiana	934	2.8%	15	536	3.0%	13	398	2.6%	12
Virginia	899	2.7%	16	541	3.1%	12	358	2.3%	14
New York	819	2.5%	17	470	2.7%	16	349	2.3%	15
Mississippi	716	2.2%	18	531	3.0%	14	185	1.2%	22
Missouri	705	2.1%	19	505	2.9%	15	200	1.3%	20
Arizona	698	2.1%	20	232	1.3%	22	466	3.0%	10
Arkansas	569	1.7%	21	405	2.3%	17	164	1.1%	24
West Virginia	517	1.6%	22	369	2.1%	19	148	1.0%	25
Nevada	477	1.4%	23	72	0.4%	36	405	2.6%	11
Wisconsin	466	1.4%	24	391	2.2%	18	75	0.5%	31
Illinois	455	1.4%	25	316	1.8%	20	139	0.9%	26
New Mexico	404	1.2%	26	224	1.3%	23	180	1.2%	23
Louisiana	341	1.0%	27	271	1.5%	21	70	0.5%	33
Kansas	290	0.9%	28	167	0.9%	30	123	0.8%	27
Minnesota	275	0.8%	29	186	1.1%	26	89	0.6%	29
Iowa	274	0.8%	30	220	1.2%	24	54	0.4%	38
Idaho	234	0.7%	31	39	0.2%	38	195	1.3%	21
Maine	231	0.7%	32	173	1.0%	29	58	0.4%	36
Delaware	189	0.6%	33	127	0.7%	31	62	0.4%	35
South Dakota	186	0.6%	34	112	0.6%	32	74	0.5%	32
Colorado	170	0.5%	35	81	0.5%	35	89	0.6%	28
Maryland	149	0.5%	36	83	0.5%	34	66	0.4%	34
Oklahoma	132	0.4%	37	83	0.5%	33	49	0.3%	40
Montana	115	0.3%	38	27	0.2%	41	88	0.6%	30
Nebraska	95	0.3%	39	45	0.3%	37	50	0.3%	39
Utah	67	0.2%	40	11	0.1%	46	56	0.4%	37
Vermont	61	0.2%	41	33	0.2%	39	28	0.2%	42
New Jersey	52	0.2%	42	23	0.1%	42	29	0.2%	41
New Hampshire	44	0.1%	43	31	0.2%	40	13	0.1%	44
Massachusetts	37	0.1%	44	16	0.1%	45	21	0.1%	43
North Dakota	29	0.1%	45	19	0.1%	43	10	0.1%	45
Connecticut	23	0.1%	46	16	0.1%	44	7	0.0%	46
Wyoming	10	0.0%	47	7	0.0%	48	3	0.0%	48
Alaska	8	0.0%	48	7	0.0%	47	1	0.0%	49
Rhode Island	6	0.0%	49	3	0.0%	49	3	0.0%	47
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	33,031	**99.7%**		**17,665**	**100.1%**		**15,366**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
March 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,535	12.5%	1	788	11.5%	5	747	13.7%	1
North Carolina	1,522	12.4%	2	1,089	15.9%	1	433	8.0%	6
Indiana	1,503	12.2%	3	913	13.3%	2	590	10.8%	2
Alabama	1,301	10.6%	4	894	13.0%	3	407	7.5%	7
Tennessee	1,117	9.1%	5	813	11.8%	4	304	5.6%	8
Pennsylvania	708	5.8%	6	408	5.9%	6	300	5.5%	9
Florida	708	5.8%	7	170	2.5%	11	538	9.9%	3
Oregon	640	5.2%	8	108	1.6%	13	532	9.8%	4
California	582	4.7%	9	77	1.1%	17	505	9.3%	5
Mississippi	512	4.2%	10	396	5.8%	7	116	2.1%	14
Texas	386	3.1%	11	196	2.9%	10	190	3.5%	11
Idaho	260	2.1%	12	59	0.9%	19	201	3.7%	10
Wisconsin	259	2.1%	13	220	3.2%	8	39	0.7%	19
Virginia	251	2.0%	14	210	3.1%	9	41	0.8%	18
Arizona	233	1.9%	15	76	1.1%	18	157	2.9%	12
Ohio	211	1.7%	16	138	2.0%	12	73	1.3%	15
Nebraska	168	1.4%	17	105	1.5%	15	63	1.2%	16
Minnesota	158	1.3%	18	107	1.6%	14	51	0.9%	17
Washington	123	1.0%	19	1	0.0%	21	122	2.2%	13
Kansas	122	1.0%	20	87	1.3%	16	35	0.6%	20
Maine	8	0.1%	21	6	0.1%	20	2	0.0%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
New York	*								
Montana	*								
North Dakota	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	12,307	100.2%		6,861	100.1%		5,446	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	4,283	12.5%	1	2,226	12.0%	4	2,057	13.2%	1
North Carolina	4,074	11.9%	2	2,950	15.9%	1	1,124	7.2%	6
Indiana	4,045	11.8%	3	2,467	13.3%	2	1,578	10.1%	4
Alabama	3,168	9.3%	4	2,177	11.7%	5	991	6.4%	7
Tennessee	3,021	8.8%	5	2,240	12.0%	3	781	5.0%	9
Florida	2,571	7.5%	6	700	3.8%	8	1,871	12.0%	2
Oregon	2,075	6.1%	7	310	1.7%	13	1,765	11.3%	3
Pennsylvania	1,937	5.7%	8	1,146	6.2%	6	791	5.1%	8
California	1,741	5.1%	9	216	1.2%	18	1,525	9.8%	5
Mississippi	1,286	3.8%	10	1,019	5.5%	7	267	1.7%	14
Texas	1,096	3.2%	11	544	2.9%	10	552	3.5%	11
Idaho	794	2.3%	12	172	0.9%	19	622	4.0%	10
Virginia	680	2.0%	13	582	3.1%	9	98	0.6%	18
Arizona	665	1.9%	14	218	1.2%	17	447	2.9%	12
Wisconsin	528	1.5%	15	448	2.4%	11	80	0.5%	20
Ohio	516	1.5%	16	341	1.8%	12	175	1.1%	16
Nebraska	500	1.5%	17	297	1.6%	14	203	1.3%	15
Washington	425	1.2%	18	7	0.0%	21	418	2.7%	13
Minnesota	403	1.2%	19	278	1.5%	15	125	0.8%	17
Kansas	334	1.0%	20	240	1.3%	16	94	0.6%	19
Maine	30	0.1%	21	21	0.1%	20	9	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Montana	*								
North Dakota	*								
New York	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	34,172	**99.9%**		**18,599**	**100.1%**		**15,573**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500*	17.7*	29,000*	28.0*
February	10,835	59,500*	15.4*	40,000*	21.3*
March	13,069	74,100*	15.0*	51,000*	20.4*
April					
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

A6 325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

APRIL 1991

Manufacturers shipped 1,177 fewer homes in April 1991 than one year ago, down 7.1 percent. Year-to-date shipments are off 9,180 homes, down 15.4 percent. A total of 15,295 homes were shipped from 222 plants in the month of April. 84 companies were producing in April.

The Mountain region is the only region to show shipment gains from last year. Washington is now the only top ten shipment state to show an increase in shipments when compared to last year.

Starting with this report, two pages have been added to the Manufacturing Report. They show manufactured home delinquency statistics and manufactured home consumer installment credit outstanding.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through April

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	3,713	7.4	- 22.1	4,766	8.0
East North Central	6,652	13.2	- 13.4	7,679	12.9
West North Central	2,770	5.5	- 5.9	2,943	4.9
South Atlantic	16,533	32.8	- 25.9	22,315	37.4
South Central	9,778	19.4	- 8.1	10,638	17.8
Mountain	2,928	5.8	+ 0.1	2,926	4.9
Pacific	5,389	10.7	- 16.5	6,452	10.8

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through April

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	4,410	9.2	- 30.7	6,336	11.0	1
2.	North Carolina	4,379	9.2	- 18.0	5,337	9.2	2
3.	South Carolina	2,632	5.5	- 32.9	3,924	6.8	3
4.	Georgia	2,501	5.2	- 26.9	3,420	5.9	4
5.	Michigan	2,258	4.7	- 11.3	2,545	4.4	7
6.	Alabama	2,062	4.3	- 24.7	2,738	4.7	6
7.	California	1,991	4.2	- 41.3	3,390	5.9	5
8.	Tennessee	1,875	3.9	- 14.2	2,185	3.8	8
9.	Washington	1,821	3.8	+ 9.4	1,665	2.9	14
10.	Kentucky	1,782	3.7	- 5.4	1,884	3.3	10
		25,711	53.7		33,424	57.9	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month			Cumulative for Year			
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,707	- 12.5%	January	13,383	11,707	- 12.5%
February	13,725	10,855	- 20.9%	Jan-Feb	27,108	22,562	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,356	35,324	- 18.5%
April	16,227	15,188	- 6.4%	Jan-Apr	59,583	50,512	- 15.2%
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month			Cumulative for Year			
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	April			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	39	6	- 84.6%	94	36	- 61.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,176	1,004	- 14.6%	3,978	2,941	- 26.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,215**	**1,010**	**- 16.9%**	**4,072**	**2,977**	**- 26.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,099	1,987	- 5.3%	7,021	6,032	- 14.1%
Michigan *	*	*	---	*	*	---
Ohio	268	273	1.9%	822	789	- 4.0%
Wisconsin	288	305	5.9%	855	833	- 2.6%
Total	**2,655**	**2,565**	**- 3.4%**	**8,698**	**7,654**	**- 12.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	136	154	13.2%	460	488	6.1%
Minnesota	191	204	6.8%	566	607	7.2%
Missouri *	*	*	---	*	*	---
Nebraska	180	191	6.1%	706	691	- 2.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**507**	**549**	**8.3%**	**1,732**	**1,786**	**3.1%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,113	828	- 25.6%	5,210	3,399	- 34.8%
Georgia	2,235	2,005	- 10.3%	8,978	6,288	- 30.0%
Maryland *	*	*	---	*	*	---
North Carolina	1,557	1,571	0.9%	5,891	5,645	- 4.2%
South Carolina *	*	*	---	*	*	---
Virginia	317	310	- 2.2%	1,154	990	- 14.2%
West Virginia *	*	*	---	*	*	---
Total	**5,222**	**4,714**	**- 9.7%**	**21,233**	**16,322**	**- 23.1%**
South Central						
Alabama	1,661	1,646	- 0.9%	5,645	4,814	- 14.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	550	609	10.7%	1,946	1,895	- 2.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,229	1,324	7.7%	4,369	4,345	- 0.5%
Texas	345	401	16.2%	1,410	1,497	6.2%
Total	**3,785**	**3,980**	**5.2%**	**13,370**	**12,551**	**- 6.1%**

Manufactured Home Production

	April 1990	April 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	269	184	- 31.6%	1,117	849	- 24.0%
Colorado *	*	*	---	*	*	---
Idaho	250	270	8.0%	951	1,064	11.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**519**	**454**	**- 12.5%**	**2,068**	**1,913**	**- 7.5%**
Pacific						
Alaska *	*	*	---	*	*	---
California	995	655	- 34.2%	3,740	2,396	- 35.9%
Hawaii *	*	*	---	*	*	---
Oregon	672	612	- 8.9%	2,528	2,687	6.3%
Washington	149	119	- 20.1%	518	544	5.0%
Total	**1,816**	**1,386**	**- 23.7%**	**6,786**	**5,627**	**- 17.1%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	508	530	4.3%	1,624	1,682	3.6%
Total Production	**16,227**	**15,188**	**- 6.4%**	**59,583**	**50,512**	**- 15.2%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	April			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	13	6	- 53.8%	37	29	- 21.6%
Maine	190	165	- 13.2%	517	396	- 23.4%
Massachusetts	20	23	15.0%	66	60	- 9.1%
New Hampshire	68	36	- 47.1%	141	80	- 43.3%
New Jersey	37	33	- 10.8%	155	85	- 45.2%
New York	570	516	- 9.5%	1,689	1,335	- 21.0%
Pennsylvania	596	490	- 17.8%	2,021	1,602	- 20.7%
Rhode Island	5	5	0.0%	17	11	- 35.3%
Vermont	48	54	12.5%	123	115	- 6.5%
Total	**1,547**	**1,328**	**- 14.2%**	**4,766**	**3,713**	**- 22.1%**
East North Central						
Illinois	231	234	1.3%	863	689	- 20.2%
Indiana	515	462	- 10.3%	1,737	1,396	- 19.6%
Michigan	808	761	- 5.8%	2,545	2,258	- 11.3%
Ohio	516	529	2.5%	1,765	1,597	- 9.5%
Wisconsin	268	246	- 8.2%	769	712	- 7.4%
Total	**2,338**	**2,232**	**- 4.5%**	**7,679**	**6,652**	**- 13.4%**
West North Central						
Iowa	114	164	43.9%	427	438	2.6%
Kansas	124	128	3.2%	387	418	8.0%
Minnesota	169	132	- 21.9%	454	407	- 10.4%
Missouri	364	345	- 5.2%	1,242	1,050	- 15.5%
Nebraska	52	46	- 11.5%	178	141	- 20.8%
North Dakota	13	28	115.4%	40	57	42.5%
South Dakota	52	73	40.4%	215	259	20.5%
Total	**888**	**916**	**3.2%**	**2,943**	**2,770**	**- 5.9%**
South Atlantic						
Delaware	132	105	- 20.5%	466	294	- 36.9%
Florida	1,373	1,164	- 15.2%	6,366	4,410	- 30.7%
Georgia	859	802	- 6.6%	3,420	2,501	- 26.9%
Maryland	99	75	- 24.2%	313	224	- 28.4%
North Carolina	1,472	1,360	- 7.6%	5,337	4,379	- 18.0%
South Carolina	934	796	- 14.8%	3,924	2,632	- 32.9%
Virginia	494	401	- 18.8%	1,663	1,300	- 21.8%
West Virginia	275	276	0.4%	826	793	- 4.0%
Total	**5,638**	**4,979**	**- 11.7%**	**22,315**	**16,533**	**- 25.9%**
South Central						
Alabama	755	696	- 7.8%	2,738	2,062	- 24.7%
Arkansas	210	275	31.0%	782	844	7.9%
Kentucky	531	595	12.1%	1,884	1,782	- 5.4%
Louisiana	138	156	13.0%	411	497	20.9%
Mississippi	368	367	- 0.3%	1,138	1,083	- 4.8%
Oklahoma	61	67	9.8%	173	199	15.0%
Tennessee	669	683	2.1%	2,185	1,875	- 14.2%
Texas	329	366	11.2%	1,327	1,436	8.2%
Total	**3,061**	**3,205**	**4.7%**	**10,638**	**9,778**	**- 8.1%**

Manufactured Home Shipments

	April			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	271	189	- 30.3%	1,048	887	- 15.4%
Colorado	45	58	28.9%	149	228	53.0%
Idaho	58	102	75.9%	223	336	50.7%
Montana	43	53	23.3%	126	168	33.3%
Nevada	199	148	- 25.6%	835	625	- 25.1%
New Mexico	120	169	40.8%	470	573	21.9%
Utah	12	22	83.3%	63	89	41.3%
Wyoming	3	12	300.0%	12	22	83.3%
Total	**751**	**753**	**0.3%**	**2,926**	**2,928**	**0.1%**
Pacific						
Alaska	2	8	300.0%	11	16	45.5%
California	897	543	- 39.5%	3,390	1,991	- 41.3%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	348	363	4.3%	1,385	1,561	12.7%
Washington	479	405	- 15.4%	1,665	1,821	9.4%
Total	**1,726**	**1,319**	**- 23.6%**	**6,452**	**5,389**	**- 16.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	523	563	7.6%	1,938	2,714	40.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,472**	**15,295**	**- 7.1%**	**59,657**	**50,477**	**- 15.4%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	20	9	29	*	*	*
Maine	305	91	396	25	11	36
Massachusetts *	31	29	60	*	*	*
New Hampshire *	55	25	80	*	*	*
New Jersey *	43	42	85	*	*	*
New York *	764	571	1,335	*	*	*
Pennsylvania	1,031	571	1,602	1,724	1,217	2,941
Rhode Island *	6	5	11	*	*	*
Vermont *	70	45	115	*	*	*
Total	**2,325**	**1,388**	**3,713**	**1,749**	**1,228**	**2,977**
	62.6%	**37.4%**	**100.0%**	**58.8%**	**41.2%**	**100.0%**
East North Central						
Illinois *	453	236	689	*	*	*
Indiana	812	584	1,396	3,630	2,402	6,032
Michigan *	1,125	1,133	2,258	*	*	*
Ohio	1,094	503	1,597	523	266	789
Wisconsin	595	117	712	700	133	833
Total	**4,079**	**2,573**	**6,652**	**4,853**	**2,801**	**7,654**
	61.3%	**38.7%**	**100.0%**	**63.4%**	**36.6%**	**100.0%**
West North Central						
Iowa *	343	95	438	*	*	*
Kansas	249	169	418	354	134	488
Minnesota	270	137	407	405	202	607
Missouri *	746	304	1,050	*	*	*
Nebraska	78	63	141	408	283	691
North Dakota *	34	23	57	*	*	*
South Dakota *	160	99	259	*	*	*
Total	**1,880**	**890**	**2,770**	**1,167**	**619**	**1,786**
	67.9%	**32.1%**	**100.0%**	**65.3%**	**34.7%**	**100.0%**
South Atlantic						
Delaware *	202	92	294	*	*	*
Florida	1,526	2,884	4,410	878	2,521	3,399
Georgia	1,224	1,277	2,501	3,344	2,944	6,288
Maryland *	133	91	224	*	*	*
North Carolina	2,933	1,446	4,379	4,004	1,641	5,645
South Carolina *	1,632	1,000	2,632	*	*	*
Virginia	790	510	1,300	842	148	990
West Virginia *	559	234	793	*	*	*
Total	**8,999**	**7,534**	**16,533**	**9,068**	**7,254**	**16,322**
	54.4%	**45.6%**	**100.0%**	**55.6%**	**44.4%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,541	521	2,062	3,256	1,558	4,814
Arkansas *	608	236	844	*	*	*
Kentucky *	1,314	468	1,782	*	*	*
Louisiana *	387	110	497	*	*	*
Mississippi	792	291	1,083	1,502	393	1,895
Oklahoma *	121	78	199	*	*	*
Tennessee	1,341	534	1,875	3,200	1,145	4,345
Texas	745	691	1,436	736	761	1,497
Total	**6,849**	**2,929**	**9,778**	**8,694**	**3,857**	**12,551**
	70.0%	**30.0%**	**100.0%**	**69.3%**	**30.7%**	**100.0%**
Mountain						
Arizona	304	583	887	292	557	849
Colorado *	105	123	228	*	*	*
Idaho	68	268	336	237	827	1,064
Montana *	44	124	168	*	*	*
Nevada *	107	518	625	*	*	*
New Mexico *	310	263	573	*	*	*
Utah *	17	72	89	*	*	*
Wyoming *	10	12	22	*	*	*
Total	**965**	**1,963**	**2,928**	**529**	**1,384**	**1,913**
	33.0%	**67.0%**	**100.0%**	**27.7%**	**72.3%**	**100.0%**
Pacific						
Alaska *	9	7	16	*	*	*
California	235	1,756	1,991	303	2,093	2,396
Hawaii *	0	0	0	*	*	*
Oregon	228	1,333	1,561	398	2,289	2,687
Washington	252	1,569	1,821	7	537	544
Total	**724**	**4,665**	**5,389**	**708**	**4,919**	**5,627**
	13.4%	**86.6%**	**100.0%**	**12.6%**	**87.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	25,821	21,942	47,763	26,768	22,062	48,830
	54.1%	45.9%	100.0%	54.8%	45.2%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,836	878	2,714	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	917	765	1,682
Total	**27,657**	**22,820**	**50,477**	**27,685**	**22,827**	**50,512**
	54.8%	**45.2%**	**100.0%**	**54.8%**	**45.2%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
April 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,360	9.2%	1	866	10.6%	1	494	7.5%	2
Florida	1,164	7.9%	2	414	5.1%	6	750	11.4%	1
Georgia	802	5.4%	3	392	4.8%	7	410	6.2%	5
South Carolina	796	5.4%	4	491	6.0%	3	305	4.6%	8
Michigan	761	5.2%	5	339	4.2%	9	422	6.4%	4
Alabama	696	4.7%	6	511	6.3%	2	185	2.8%	13
Tennessee	683	4.6%	7	489	6.0%	4	194	3.0%	10
Kentucky	595	4.0%	8	419	5.1%	5	176	2.7%	15
California	543	3.7%	9	58	0.7%	29	485	7.4%	3
Ohio	529	3.6%	10	355	4.4%	8	174	2.6%	16
New York	516	3.5%	11	294	3.6%	11	222	3.4%	9
Pennsylvania	490	3.3%	12	310	3.8%	10	180	2.7%	14
Indiana	462	3.1%	13	276	3.4%	12	186	2.8%	12
Washington	405	2.7%	14	55	0.7%	30	350	5.3%	6
Virginia	401	2.7%	15	249	3.1%	14	152	2.3%	17
Mississippi	367	2.5%	16	261	3.2%	13	106	1.6%	20
Texas	366	2.5%	17	179	2.2%	19	187	2.8%	11
Oregon	363	2.5%	18	50	0.6%	31	313	4.8%	7
Missouri	345	2.3%	19	241	3.0%	15	104	1.6%	21
West Virginia	276	1.9%	20	190	2.3%	18	86	1.3%	23
Arkansas	275	1.9%	21	203	2.5%	17	72	1.1%	26
Wisconsin	246	1.7%	22	204	2.5%	16	42	0.6%	29
Illinois	234	1.6%	23	137	1.7%	20	97	1.5%	22
Arizona -	189	1.3%	24	72	0.9%	28	117	1.8%	18
New Mexico	169	1.1%	25	86	1.1%	24	83	1.3%	24
Maine	165	1.1%	26	132	1.6%	21	33	0.5%	34
Iowa	164	1.1%	27	123	1.5%	22	41	0.6%	30
Louisiana	156	1.1%	28	116	1.4%	23	40	0.6%	31
Nevada	148	1.0%	29	35	0.4%	36	113	1.7%	19
Minnesota	132	0.9%	30	84	1.0%	25	48	0.7%	27
Kansas	128	0.9%	31	82	1.0%	26	46	0.7%	28
Delaware	105	0.7%	32	75	0.9%	27	30	0.5%	35
Idaho	102	0.7%	33	29	0.4%	38	73	1.1%	25
Maryland	75	0.5%	34	50	0.6%	32	25	0.4%	37
South Dakota	73	0.5%	35	48	0.6%	33	25	0.4%	38
Oklahoma	67	0.5%	36	38	0.5%	34	29	0.4%	36
Colorado	58	0.4%	37	24	0.3%	40	34	0.5%	33
Vermont	54	0.4%	38	37	0.5%	35	17	0.3%	39
Montana	53	0.4%	39	17	0.2%	42	36	0.5%	32
Nebraska	46	0.3%	40	33	0.4%	37	13	0.2%	41
New Hampshire	36	0.2%	41	24	0.3%	39	12	0.2%	44
New Jersey	33	0.2%	42	20	0.2%	41	13	0.2%	43
North Dakota	28	0.2%	43	15	0.2%	43	13	0.2%	42
Massachusetts	23	0.2%	44	15	0.2%	44	8	0.1%	46
Utah	22	0.1%	45	6	0.1%	45	16	0.2%	40
Wyoming	12	0.1%	46	3	0.0%	48	9	0.1%	45
Alaska	8	0.1%	47	2	0.0%	49	6	0.1%	47
Connecticut	6	0.0%	48	4	0.0%	46	2	0.0%	48
Rhode Island	5	0.0%	49	3	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,732	99.9%		8,156	100.1%		6,576	99.7%	

- Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	4,410	9.2%	1	1,526	5.9%	4	2,884	13.1%	1
North Carolina	4,379	9.2%	2	2,933	11.4%	1	1,446	6.6%	4
South Carolina	2,632	5.5%	3	1,632	6.3%	2	1,000	4.6%	8
Georgia	2,501	5.2%	4	1,224	4.7%	7	1,277	5.8%	6
Michigan	2,258	4.7%	5	1,125	4.4%	8	1,133	5.2%	7
Alabama	2,062	4.3%	6	1,541	6.0%	3	521	2.4%	15
California	1,991	4.2%	7	235	0.9%	29	1,756	8.0%	2
Tennessee	1,875	3.9%	8	1,341	5.2%	5	534	2.4%	14
Washington	1,821	3.8%	9	252	1.0%	27	1,569	7.2%	3
Kentucky	1,782	3.7%	10	1,314	5.1%	6	468	2.1%	19
Pennsylvania	1,602	3.4%	11	1,031	4.0%	10	571	2.6%	12
Ohio	1,597	3.3%	12	1,094	4.2%	9	503	2.3%	18
Oregon	1,561	3.3%	13	228	0.9%	30	1,333	6.1%	5
Texas	1,436	3.0%	14	745	2.9%	16	691	3.1%	9
Indiana	1,396	2.9%	15	812	3.1%	11	584	2.7%	10
New York	1,335	2.8%	16	764	3.0%	14	571	2.6%	13
Virginia	1,300	2.7%	17	790	3.1%	13	510	2.3%	17
Mississippi	1,083	2.3%	18	792	3.1%	12	291	1.3%	21
Missouri	1,050	2.2%	19	746	2.9%	15	304	1.4%	20
Arizona	887	1.9%	20	304	1.2%	25	583	2.7%	11
Arkansas	844	1.8%	21	608	2.4%	17	236	1.1%	25
West Virginia	793	1.7%	22	559	2.2%	19	234	1.1%	26
Wisconsin	712	1.5%	23	595	2.3%	18	117	0.5%	31
Illinois	689	1.4%	24	453	1.8%	20	236	1.1%	24
Nevada	625	1.3%	25	107	0.4%	35	518	2.4%	16
New Mexico	573	1.2%	26	310	1.2%	23	263	1.2%	23
Louisiana	497	1.0%	27	387	1.5%	21	110	0.5%	32
Iowa	438	0.9%	28	343	1.3%	22	95	0.4%	34
Kansas	418	0.9%	29	249	1.0%	28	169	0.8%	27
Minnesota	407	0.9%	30	270	1.0%	26	137	0.6%	28
Maine	396	0.8%	31	305	1.2%	24	91	0.4%	36
Idaho	336	0.7%	32	68	0.3%	39	268	1.2%	22
Delaware	294	0.6%	33	202	0.8%	31	92	0.4%	35
South Dakota	259	0.5%	34	160	0.6%	32	99	0.5%	33
Colorado	228	0.5%	35	105	0.4%	36	123	0.6%	30
Maryland	224	0.5%	36	133	0.5%	33	91	0.4%	37
Oklahoma	199	0.4%	37	121	0.5%	34	78	0.4%	38
Montana	168	0.4%	38	44	0.2%	41	124	0.6%	29
Nebraska	141	0.3%	39	78	0.3%	37	63	0.3%	40
Vermont	115	0.2%	40	70	0.3%	38	45	0.2%	41
Utah	89	0.2%	41	17	0.1%	46	72	0.3%	39
New Jersey	85	0.2%	42	43	0.2%	42	42	0.2%	42
New Hampshire	80	0.2%	43	55	0.2%	40	25	0.1%	44
Massachusetts	60	0.1%	44	31	0.1%	44	29	0.1%	43
North Dakota	57	0.1%	45	34	0.1%	43	23	0.1%	45
Connecticut	29	0.1%	46	20	0.1%	45	9	0.0%	47
Wyoming	22	0.0%	47	10	0.0%	47	12	0.1%	46
Alaska	16	0.0%	48	9	0.0%	48	7	0.0%	48
Rhode Island	11	0.0%	49	6	0.0%	49	5	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	47,763	**99.9%**		**25,821**	**100.3%**		**21,942**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
April 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,005	13.7%	1	1,118	13.7%	2	887	13.7%	1
Indiana	1,987	13.6%	2	1,163	14.2%	1	824	12.7%	2
Alabama	1,646	11.2%	3	1,079	13.2%	3	567	8.7%	5
North Carolina	1,571	10.7%	4	1,054	12.9%	4	517	8.0%	7
Tennessee	1,324	9.0%	5	960	11.8%	5	364	5.6%	9
Pennsylvania	1,004	6.8%	6	578	7.1%	6	426	6.6%	8
Florida	828	5.6%	7	178	2.2%	12	650	10.0%	3
California	655	4.5%	8	87	1.1%	17	568	8.8%	4
Oregon	612	4.2%	9	88	1.1%	16	524	8.1%	6
Mississippi	609	4.2%	10	483	5.9%	7	126	1.9%	12
Texas	401	2.7%	11	192	2.4%	10	209	3.2%	10
Virginia	310	2.1%	12	260	3.2%	8	50	0.8%	19
Wisconsin	305	2.1%	13	252	3.1%	9	53	0.8%	18
Ohio	273	1.9%	14	182	2.2%	11	91	1.4%	15
Idaho	270	1.8%	15	65	0.8%	19	205	3.2%	11
Minnesota	204	1.4%	16	127	1.6%	13	77	1.2%	17
Nebraska	191	1.3%	17	111	1.4%	15	80	1.2%	16
Arizona	184	1.3%	18	74	0.9%	18	110	1.7%	14
Kansas	154	1.1%	19	114	1.4%	14	40	0.6%	20
Washington	119	0.8%	20	0	0.0%	22	119	1.8%	13
Maine	6	0.0%	21	4	0.0%	20	2	0.0%	21
Iowa	*								
Alaska	*								
New Mexico	*								
Utah	*								
Maryland	*								
Rhode Island	*								
Arkansas	*								
Hawaii	*								
Montana	*								
Delaware	*								
South Carolina	*								
North Dakota	*								
Vermont	*								
Missouri	*								
West Virginia	*								
New Jersey	*								
New Hampshire	*								
Colorado	*								
Illinois	*								
Massachusetts	*								
Wyoming	*								
South Dakota	*								
Michigan	*								
Oklahoma	*								
Connecticut	*								
Nevada	*								
New York	*								
Louisiana	*								
Kentucky	*								
	14,658	100.0%		8,169	100.2%		6,489	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	6,288	12.9%	1	3,344	12.5%	3	2,944	13.3%	1
Indiana	6,032	12.4%	2	3,630	13.6%	2	2,402	10.9%	3
North Carolina	5,645	11.6%	3	4,004	15.0%	1	1,641	7.4%	6
Alabama	4,814	9.9%	4	3,256	12.2%	4	1,558	7.1%	7
Tennessee	4,345	8.9%	5	3,200	12.0%	5	1,145	5.2%	9
Florida	3,399	7.0%	6	878	3.3%	8	2,521	11.4%	2
Pennsylvania	2,941	6.0%	7	1,724	6.4%	6	1,217	5.5%	8
Oregon	2,687	5.5%	8	398	1.5%	15	2,289	10.4%	4
California	2,396	4.9%	9	303	1.1%	17	2,093	9.5%	5
Mississippi	1,895	3.9%	10	1,502	5.6%	7	393	1.8%	14
Texas	1,497	3.1%	11	736	2.7%	10	761	3.4%	11
Idaho	1,064	2.2%	12	237	0.9%	19	827	3.7%	10
Virginia	990	2.0%	13	842	3.1%	9	148	0.7%	18
Arizona	849	1.7%	14	292	1.1%	18	557	2.5%	12
Wisconsin	833	1.7%	15	700	2.6%	11	133	0.6%	20
Ohio	789	1.6%	16	523	2.0%	12	266	1.2%	16
Nebraska	691	1.4%	17	408	1.5%	13	283	1.3%	15
Minnesota	607	1.2%	18	405	1.5%	14	202	0.9%	17
Washington	544	1.1%	19	7	0.0%	21	537	2.4%	13
Kansas	488	1.0%	20	354	1.3%	16	134	0.6%	19
Maine	36	0.1%	21	25	0.1%	20	11	0.0%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Illinois	*								
Montana	*								
Wyoming	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	48,830	**100.1%**		**26,768**	**100.0%**		**22,062**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,400*	15.1*	51,000*	20.4*
April	15,292	98,000*	13.5*	49,000*	23.8*
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding	# of MH Loan Repossessions per 1000 Loans Outstanding
January	2.89	1.93
February	2.03	1.59
March	2.51	1.53
April	2.34	1.39
May	2.41	1.34
June	2.32	1.49
July	2.60	1.75
August	2.43	1.70
September	2.66	1.53
October	2.88	1.64
November	2.99	1.72
December	3.57	1.63

1991

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding	# of MH Loan Repossessions per 1000 Loans Outstanding
January	3.17	1.74
February	3.04	1.68
March	2.86	1.93
April		
May		
June		
July		
August		
September		
October		
November		
December		

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

1990
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,013*	9,615*	5,328*	5,070*
April				
May				
June				
July				
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MAY 1991

Manufactured home shipments were off 7.9 percent in May, 1,418 fewer homes than last year. Year-to-date shipments are off 10,598 homes or 13.6 percent. A total of 84 companies were producing out of 220 plants in the month of May. 8 plants were idle. The site-built segment of the housing industry is also showing dramatic declines, with privately owned housing units started off 28 percent through the month of May.

Manufactured home shipments continue to represent a larger percentage of housing units started when compared to last year. Through May, shipments represented 14.8 percent of housing units started versus 12.7 percent for the same period last year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through May

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	5,169	7.7	- 20.8	6,529	8.4
East North Central	9,095	13.6	- 12.7	10,423	13.4
West North Central	3,736	5.6	- 5.4	3,951	5.1
South Atlantic	22,128	33.0	- 22.9	28,699	36.9
South Central	13,120	19.6	- 5.1	13,825	17.8
Mountain	3,841	5.7	+ 2.3	3,756	4.8
Pacific	6,852	10.2	- 17.5	8,310	10.7

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through May

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	5,954	9.3	- 15.1	7,012	9.3	2
2.	Florida	5,571	8.7	- 28.5	7,787	10.3	1
3.	South Carolina	3,511	5.5	- 29.9	5,010	6.6	3
4.	Georgia	3,498	5.5	- 22.3	4,502	6.0	4
5.	Michigan	3,102	4.9	- 10.7	3,475	4.6	7
6.	Alabama	2,751	4.3	- 21.4	3,498	4.6	6
7.	California	2,572	4.0	- 40.4	4,318	5.7	5
8.	Tennessee	2,513	3.9	- 11.4	2,837	3.8	8
9.	Kentucky	2,463	3.9	- 3.1	2,541	3.4	10
10.	Washington	2,291	3.6	+ 5.0	2,181	2.9	15
		34,226	53.6		43,161	57.2	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373			Jan-June	95,092		
July	15,126			Jan-July	110,218		
August	19,495			Jan-Aug	129,713		
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	May			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	0	0.0%	0	0	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,368	1,094	- 20.0%	5,346	4,035	- 24.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,368**	**1,094**	**- 20.0%**	**5,346**	**4,035**	**- 24.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,457	2,128	- 13.4%	9,478	8,160	- 13.9%
Michigan *	*	*	---	*	*	---
Ohio	351	308	- 12.3%	1,173	1,097	- 6.5%
Wisconsin	326	313	- 4.0%	1,181	1,146	- 3.0%
Total	**3,134**	**2,749**	**- 12.3%**	**11,832**	**10,403**	**- 12.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	170	175	2.9%	630	663	5.2%
Minnesota	216	225	4.2%	782	832	6.4%
Missouri *	*	*	---	*	*	---
Nebraska	233	197	- 15.5%	939	888	- 5.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**619**	**597**	**- 3.6%**	**2,351**	**2,383**	**1.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,185	838	- 29.3%	6,395	4,237	- 33.7%
Georgia	2,573	2,295	- 10.8%	11,551	8,583	- 25.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,786	1,818	1.8%	7,677	7,463	- 2.8%
South Carolina *	*	*	---	*	*	---
Virginia	351	338	- 3.7%	1,505	1,328	- 11.8%
West Virginia *	*	*	---	*	*	---
Total	**5,895**	**5,289**	**- 10.3%**	**27,128**	**21,611**	**- 20.3%**
South Central						
Alabama	1,793	1,733	- 3.3%	7,438	6,547	- 12.0%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	559	647	15.7%	2,505	2,542	1.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,346	1,336	- 0.7%	5,715	5,681	- 0.6%
Texas	375	439	17.1%	1,785	1,936	8.5%
Total	**4,073**	**4,155**	**2.0%**	**17,443**	**16,706**	**- 4.2%**

Manufactured Home Production

	May 1990	May 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	268	275	2.6%	1,385	1,124	- 18.8%
Colorado *	*	*	---	*	*	---
Idaho	281	309	10.0%	1,232	1,373	11.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**549**	**584**	**6.4%**	**2,617**	**2,497**	**- 4.6%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,070	708	- 33.8%	4,810	3,104	- 35.5%
Hawaii *	*	*	---	*	*	---
Oregon	729	677	- 7.1%	3,257	3,364	3.3%
Washington	155	141	- 9.0%	673	685	1.8%
Total	**1,954**	**1,526**	**- 21.9%**	**8,740**	**7,153**	**- 18.2%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	542	591	9.0%	2,262	2,299	1.6%
Total Production	**18,134**	**16,585**	**- 8.5%**	**77,719**	**67,087**	**- 13.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	May			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	8	10	25.0%	45	39	- 13.3%
Maine	238	201	- 15.5%	755	597	- 20.9%
Massachusetts	8	19	137.5%	74	79	6.8%
New Hampshire	55	32	- 41.8%	196	112	- 42.9%
New Jersey	40	30	- 25.0%	195	115	- 41.0%
New York	680	551	- 19.0%	2,369	1,886	- 20.4%
Pennsylvania	677	562	- 17.0%	2,698	2,164	- 19.8%
Rhode Island	7	3	- 57.1%	24	14	- 41.7%
Vermont	50	48	- 4.0%	173	163	- 5.8%
Total	**1,763**	**1,456**	**- 17.4%**	**6,529**	**5,169**	**- 20.8%**
East North Central						
Illinois	306	258	- 15.7%	1,169	947	- 19.0%
Indiana	636	513	- 19.3%	2,373	1,909	- 19.6%
Michigan	930	844	- 9.2%	3,475	3,102	- 10.7%
Ohio	582	554	- 4.8%	2,347	2,151	- 8.4%
Wisconsin	290	274	- 5.5%	1,059	986	- 6.9%
Total	**2,744**	**2,443**	**- 11.0%**	**10,423**	**9,095**	**- 12.7%**
West North Central						
Iowa	151	142	- 6.0%	578	580	0.3%
Kansas	123	153	24.4%	510	571	12.0%
Minnesota	187	177	- 5.3%	641	584	- 8.9%
Missouri	405	370	- 8.6%	1,647	1,420	- 13.8%
Nebraska	51	36	- 29.4%	229	177	- 22.7%
North Dakota	19	20	5.3%	59	77	30.5%
South Dakota	72	68	- 5.6%	287	327	13.9%
Total	**1,008**	**966**	**- 4.2%**	**3,951**	**3,736**	**- 5.4%**
South Atlantic						
Delaware	128	99	- 22.7%	594	393	- 33.8%
Florida	1,421	1,161	- 18.3%	7,787	5,571	- 28.5%
Georgia	1,082	997	- 7.9%	4,502	3,498	- 22.3%
Maryland	112	80	- 28.6%	425	304	- 28.5%
North Carolina	1,675	1,575	- 6.0%	7,012	5,954	- 15.1%
South Carolina	1,086	879	- 19.1%	5,010	3,511	- 29.9%
Virginia	573	513	- 10.5%	2,236	1,813	- 18.9%
West Virginia	307	291	- 5.2%	1,133	1,084	- 4.3%
Total	**6,384**	**5,595**	**- 12.4%**	**28,699**	**22,128**	**- 22.9%**
South Central						
Alabama	760	689	- 9.3%	3,498	2,751	- 21.4%
Arkansas	245	290	18.4%	1,027	1,134	10.4%
Kentucky	657	681	3.7%	2,541	2,463	- 3.1%
Louisiana	154	166	7.8%	565	663	17.3%
Mississippi	323	407	26.0%	1,461	1,490	2.0%
Oklahoma	45	93	106.7%	218	292	33.9%
Tennessee	652	638	- 2.1%	2,837	2,513	- 11.4%
Texas	351	378	7.7%	1,678	1,814	8.1%
Total	**3,187**	**3,342**	**4.9%**	**13,825**	**13,120**	**- 5.1%**

Manufactured Home Shipments

	May			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	289	271	- 6.2%	1,337	1,158	- 13.4%
Colorado	49	59	20.4%	198	287	44.9%
Idaho	65	108	66.2%	288	444	54.2%
Montana	45	45	0.0%	171	213	24.6%
Nevada	213	191	- 10.3%	1,048	816	- 22.1%
New Mexico	149	207	38.9%	619	780	26.0%
Utah	17	26	52.9%	80	115	43.8%
Wyoming	3	6	100.0%	15	28	86.7%
Total	**830**	**913**	**10.0%**	**3,756**	**3,841**	**2.3%**
Pacific						
Alaska	9	5	- 44.4%	20	21	5.0%
California	928	581	- 37.4%	4,318	2,572	- 40.4%
Hawaii	1	9	800.0%	2	9	350.0%
Oregon	404	398	- 1.5%	1,789	1,959	9.5%
Washington	516	470	- 8.9%	2,181	2,291	5.0%
Total	**1,858**	**1,463**	**- 21.3%**	**8,310**	**6,852**	**- 17.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	278	456	64.0%	2,216	3,170	43.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**18,052**	**16,634**	**- 7.9%**	**77,709**	**67,111**	**- 13.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	26	13	39	*	*	*
Maine	474	123	597	*	*	*
Massachusetts *	43	36	79	*	*	*
New Hampshire *	72	40	112	*	*	*
New Jersey *	56	59	115	*	*	*
New York *	1,075	811	1,886	*	*	*
Pennsylvania	1,362	802	2,164	2,348	1,687	4,035
Rhode Island *	7	7	14	*	*	*
Vermont *	101	62	163	*	*	*
Total	**3,216**	**1,953**	**5,169**	**2,348**	**1,687**	**4,035**
	62.2%	**37.8%**	**100.0%**	**58.2%**	**41.8%**	**100.0%**
East North Central						
Illinois *	614	333	947	*	*	*
Indiana	1,121	788	1,909	4,886	3,274	8,160
Michigan *	1,514	1,588	3,102	*	*	*
Ohio	1,470	681	2,151	714	383	1,097
Wisconsin	826	160	986	953	193	1,146
Total	**5,545**	**3,550**	**9,095**	**6,553**	**3,850**	**10,403**
	61.0%	**39.0%**	**100.0%**	**63.0%**	**37.0%**	**100.0%**
West North Central						
Iowa *	457	123	580	*	*	*
Kansas	340	231	571	487	176	663
Minnesota	389	195	584	553	279	832
Missouri *	999	421	1,420	*	*	*
Nebraska	97	80	177	525	363	888
North Dakota *	38	39	77	*	*	*
South Dakota *	200	127	327	*	*	*
Total	**2,520**	**1,216**	**3,736**	**1,565**	**818**	**2,383**
	67.5%	**32.5%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
South Atlantic						
Delaware *	269	124	393	*	*	*
Florida	1,903	3,668	5,571	1,056	3,181	4,237
Georgia	1,712	1,786	3,498	4,522	4,061	8,583
Maryland *	177	127	304	*	*	*
North Carolina	3,946	2,008	5,954	5,258	2,205	7,463
South Carolina *	2,146	1,365	3,511	*	*	*
Virginia	1,130	683	1,813	1,125	203	1,328
West Virginia *	752	332	1,084	*	*	*
Total	**12,035**	**10,093**	**22,128**	**11,961**	**9,650**	**21,611**
	54.4%	**45.6%**	**100.0%**	**55.3%**	**44.7%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,028	723	2,751	4,413	2,134	6,547
Arkansas *	807	327	1,134	*	*	*
Kentucky *	1,791	672	2,463	*	*	*
Louisiana *	523	140	663	*	*	*
Mississippi	1,104	386	1,490	2,028	514	2,542
Oklahoma *	177	115	292	*	*	*
Tennessee	1,802	711	2,513	4,148	1,533	5,681
Texas	926	888	1,814	932	1,004	1,936
Total	**9,158**	**3,962**	**13,120**	**11,521**	**5,185**	**16,706**
	69.8%	**30.2%**	**100.0%**	**69.0%**	**31.0%**	**100.0%**
Mountain						
Arizona	404	754	1,158	393	731	1,124
Colorado *	132	155	287	*	*	*
Idaho	92	352	444	310	1,063	1,373
Montana *	58	155	213	*	*	*
Nevada *	145	671	816	*	*	*
New Mexico *	415	365	780	*	*	*
Utah *	19	96	115	*	*	*
Wyoming *	14	14	28	*	*	*
Total	**1,279**	**2,562**	**3,841**	**703**	**1,794**	**2,497**
	33.3%	**66.7%**	**100.0%**	**28.2%**	**71.8%**	**100.0%**
Pacific						
Alaska *	13	8	21	*	*	*
California	323	2,249	2,572	411	2,693	3,104
Hawaii *	0	9	9	*	*	*
Oregon	280	1,679	1,959	503	2,861	3,364
Washington	326	1,965	2,291	9	676	685
Total	**942**	**5,910**	**6,852**	**923**	**6,230**	**7,153**
	13.7%	**86.3%**	**100.0%**	**12.9%**	**87.1%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	34,695	29,246	63,941	35,574	29,214	64,788
	54.3%	45.7%	100.0%	54.9%	45.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,130	1,040	3,170	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,248	1,051	2,299
Total	**36,825**	**30,286**	**67,111**	**36,822**	**30,265**	**67,087**
	54.9%	**45.1%**	**100.0%**	**54.9%**	**45.1%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
May 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,575	9.7%	1	1,013	11.4%	1	562	7.7%	2
Florida	1,161	7.2%	2	377	4.2%	8	784	10.7%	1
Georgia	997	6.2%	3	488	5.5%	3	509	7.0%	3
South Carolina	879	5.4%	4	514	5.8%	2	365	5.0%	7
Michigan	844	5.2%	5	389	4.4%	7	455	6.2%	5
Alabama	689	4.3%	6	487	5.5%	4	202	2.8%	13
Kentucky	681	4.2%	7	477	5.4%	5	204	2.8%	11
Tennessee	638	3.9%	8	461	5.2%	6	177	2.4%	16
California	581	3.6%	9	88	1.0%	28	493	6.7%	4
Pennsylvania	562	3.5%	10	331	3.7%	11	231	3.2%	10
Ohio	554	3.4%	11	376	4.2%	9	178	2.4%	15
New York	551	3.4%	12	311	3.5%	13	240	3.3%	9
Indiana	513	3.2%	13	309	3.5%	14	204	2.8%	12
Virginia	513	3.2%	14	340	3.8%	10	173	2.4%	17
Washington	470	2.9%	15	74	0.8%	29	396	5.4%	6
Mississippi	407	2.5%	16	312	3.5%	12	95	1.3%	24
Oregon	398	2.5%	17	52	0.6%	32	346	4.7%	8
Texas	378	2.3%	18	181	2.0%	19	197	2.7%	14
Missouri	370	2.3%	19	253	2.9%	15	117	1.6%	20
West Virginia	291	1.8%	20	193	2.2%	18	98	1.3%	22
Arkansas	290	1.8%	21	199	2.2%	17	91	1.2%	25
Wisconsin	274	1.7%	22	231	2.6%	16	43	0.6%	29
Arizona	271	1.7%	23	100	1.1%	26	171	2.3%	18
Illinois	258	1.6%	24	161	1.8%	21	97	1.3%	23
New Mexico	207	1.3%	25	105	1.2%	25	102	1.4%	21
Maine	201	1.2%	26	169	1.9%	20	32	0.4%	32
Nevada	191	1.2%	27	38	0.4%	35	153	2.1%	19
Minnesota	177	1.1%	28	119	1.3%	23	58	0.8%	28
Louisiana	166	1.0%	29	136	1.5%	22	30	0.4%	36
Kansas	153	0.9%	30	91	1.0%	27	62	0.8%	27
Iowa	142	0.9%	31	114	1.3%	24	28	0.4%	37
Idaho	108	0.7%	32	24	0.3%	38	84	1.2%	26
Delaware	99	0.6%	33	67	0.8%	30	32	0.4%	34
Oklahoma	93	0.6%	34	56	0.6%	31	37	0.5%	30
Maryland	80	0.5%	35	44	0.5%	33	36	0.5%	31
South Dakota	68	0.4%	36	40	0.5%	34	28	0.4%	38
Colorado	59	0.4%	37	27	0.3%	37	32	0.4%	33
Vermont	48	0.3%	38	31	0.3%	36	17	0.2%	42
Montana	45	0.3%	39	14	0.2%	41	31	0.4%	35
Nebraska	36	0.2%	40	19	0.2%	39	17	0.2%	40
New Hampshire	32	0.2%	41	17	0.2%	40	15	0.2%	44
New Jersey	30	0.2%	42	13	0.1%	42	17	0.2%	41
Utah	26	0.2%	43	2	0.0%	48	24	0.3%	39
North Dakota	20	0.1%	44	4	0.0%	46	16	0.2%	43
Massachusetts	19	0.1%	45	12	0.1%	43	7	0.1%	46
Connecticut	10	0.1%	46	6	0.1%	44	4	0.1%	47
Hawaii	9	0.1%	47	0	0.0%	50	9	0.1%	45
Wyoming	6	0.0%	48	4	0.0%	45	2	0.0%	49
Alaska	5	0.0%	49	4	0.0%	47	1	0.0%	50
Rhode Island	3	0.0%	50	1	0.0%	49	2	0.0%	48
	16,178	100.1%		8,874	99.6%		7,304	99.5%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	5,954	9.3%	1	3,946	11.4%	1	2,008	6.9%	3
Florida	5,571	8.7%	2	1,903	5.5%	4	3,668	12.5%	1
South Carolina	3,511	5.5%	3	2,146	6.2%	2	1,365	4.7%	8
Georgia	3,498	5.5%	4	1,712	4.9%	7	1,786	6.1%	5
Michigan	3,102	4.9%	5	1,514	4.4%	8	1,588	5.4%	7
Alabama	2,751	4.3%	6	2,028	5.8%	3	723	2.5%	14
California	2,572	4.0%	7	323	0.9%	29	2,249	7.7%	2
Tennessee	2,513	3.9%	8	1,802	5.2%	5	711	2.4%	15
Kentucky	2,463	3.9%	9	1,791	5.2%	6	672	2.3%	18
Washington	2,291	3.6%	10	326	0.9%	28	1,965	6.7%	4
Pennsylvania	2,164	3.4%	11	1,362	3.9%	10	802	2.7%	11
Ohio	2,151	3.4%	12	1,470	4.2%	9	681	2.3%	17
Oregon	1,959	3.1%	13	280	0.8%	30	1,679	5.7%	6
Indiana	1,909	3.0%	14	1,121	3.2%	12	788	2.7%	12
New York	1,886	2.9%	15	1,075	3.1%	14	811	2.8%	10
Texas	1,814	2.8%	16	926	2.7%	16	888	3.0%	9
Virginia	1,813	2.8%	17	1,130	3.3%	11	683	2.3%	16
Mississippi	1,490	2.3%	18	1,104	3.2%	13	386	1.3%	21
Missouri	1,420	2.2%	19	999	2.9%	15	421	1.4%	20
Arizona	1,158	1.8%	20	404	1.2%	25	754	2.6%	13
Arkansas	1,134	1.8%	21	807	2.3%	18	327	1.1%	26
West Virginia	1,084	1.7%	22	752	2.2%	19	332	1.1%	25
Wisconsin	986	1.5%	23	826	2.4%	17	160	0.5%	29
Illinois	947	1.5%	24	614	1.8%	20	333	1.1%	24
Nevada	816	1.3%	25	145	0.4%	35	671	2.3%	19
New Mexico	780	1.2%	26	415	1.2%	24	365	1.2%	22
Louisiana	663	1.0%	27	523	1.5%	21	140	0.5%	32
Maine	597	0.9%	28	474	1.4%	22	123	0.4%	37
Minnesota	584	0.9%	29	389	1.1%	26	195	0.7%	28
Iowa	580	0.9%	30	457	1.3%	23	123	0.4%	36
Kansas	571	0.9%	31	340	1.0%	27	231	0.8%	27
Idaho	444	0.7%	32	92	0.3%	39	352	1.2%	23
Delaware	393	0.6%	33	269	0.8%	31	124	0.4%	35
South Dakota	327	0.5%	34	200	0.6%	32	127	0.4%	34
Maryland	304	0.5%	35	177	0.5%	33	127	0.4%	33
Oklahoma	292	0.5%	36	177	0.5%	34	115	0.4%	38
Colorado	287	0.4%	37	132	0.4%	36	155	0.5%	30
Montana	213	0.3%	38	58	0.2%	41	155	0.5%	31
Nebraska	177	0.3%	39	97	0.3%	38	80	0.3%	40
Vermont	163	0.3%	40	101	0.3%	37	62	0.2%	41
Utah	115	0.2%	41	19	0.1%	46	96	0.3%	39
New Jersey	115	0.2%	42	56	0.2%	42	59	0.2%	42
New Hampshire	112	0.2%	43	72	0.2%	40	40	0.1%	43
Massachusetts	79	0.1%	44	43	0.1%	43	36	0.1%	45
North Dakota	77	0.1%	45	38	0.1%	44	39	0.1%	44
Connecticut	39	0.1%	46	26	0.1%	45	13	0.0%	47
Wyoming	28	0.0%	47	14	0.0%	47	14	0.0%	46
Alaska	21	0.0%	48	13	0.0%	48	8	0.0%	49
Rhode Island	14	0.0%	49	7	0.0%	49	7	0.0%	50
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	48
	63,941	**99.9%**		**34,695**	**100.2%**		**29,246**	**99.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
May 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,295	14.3%	1	1,178	13.3%	3	1,117	15.6%	1
Indiana	2,128	13.3%	2	1,256	14.2%	1	872	12.2%	2
North Carolina	1,818	11.4%	3	1,254	14.2%	2	564	7.9%	7
Alabama	1,733	10.8%	4	1,157	13.1%	4	576	8.0%	5
Tennessee	1,336	8.4%	5	948	10.7%	5	388	5.4%	9
Pennsylvania	1,094	6.8%	6	624	7.1%	6	470	6.6%	8
Florida	838	5.2%	7	178	2.0%	12	660	9.2%	3
California	708	4.4%	8	108	1.2%	16	600	8.4%	4
Oregon	677	4.2%	9	105	1.2%	17	572	8.0%	6
Mississippi	647	4.0%	10	526	6.0%	7	121	1.7%	14
Texas	439	2.7%	11	196	2.2%	10	243	3.4%	10
Virginia	338	2.1%	12	283	3.2%	8	55	0.8%	19
Wisconsin	313	2.0%	13	253	2.9%	9	60	0.8%	18
Idaho	309	1.9%	14	73	0.8%	19	236	3.3%	11
Ohio	308	1.9%	15	191	2.2%	11	117	1.6%	15
Arizona	275	1.7%	16	101	1.1%	18	174	2.4%	12
Minnesota	225	1.4%	17	148	1.7%	13	77	1.1%	17
Nebraska	197	1.2%	18	117	1.3%	15	80	1.1%	16
Kansas	175	1.1%	19	133	1.5%	14	42	0.6%	20
Washington	141	0.9%	20	2	0.0%	20	139	1.9%	13
Illinois	*								
Wyoming	*								
South Carolina	*								
Massachusetts	*								
Michigan	*								
New Hampshire	*								
Utah	*								
Hawaii	*								
Missouri	*								
Rhode Island	*								
New Jersey	*								
Vermont	*								
North Dakota	*								
Arkansas	*								
Louisiana	*								
West Virginia	*								
Nevada	*								
Oklahoma	*								
Alaska	*								
Connecticut	*								
Maryland	*								
Kentucky	*								
Maine	*								
New York	*								
New Mexico	*								
Montana	*								
South Dakota	*								
Colorado	*								
Delaware	*								
Iowa	*								
	15,994	**99.7%**		**8,831**	**99.9%**		**7,163**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	8,583	13.2%	1	4,522	12.7%	3	4,061	13.9%	1
Indiana	8,160	12.6%	2	4,886	13.7%	2	3,274	11.2%	2
North Carolina	7,463	11.5%	3	5,258	14.8%	1	2,205	7.5%	6
Alabama	6,547	10.1%	4	4,413	12.4%	4	2,134	7.3%	7
Tennessee	5,681	8.8%	5	4,148	11.7%	5	1,533	5.2%	9
Florida	4,237	6.5%	6	1,056	3.0%	9	3,181	10.9%	3
Pennsylvania	4,035	6.2%	7	2,348	6.6%	6	1,687	5.8%	8
Oregon	3,364	5.2%	8	503	1.4%	15	2,861	9.8%	4
California	3,104	4.8%	9	411	1.2%	17	2,693	9.2%	5
Mississippi	2,542	3.9%	10	2,028	5.7%	7	514	1.8%	14
Texas	1,936	3.0%	11	932	2.6%	11	1,004	3.4%	11
Idaho	1,373	2.1%	12	310	0.9%	19	1,063	3.6%	10
Virginia	1,328	2.0%	13	1,125	3.2%	8	203	0.7%	18
Wisconsin	1,146	1.8%	14	953	2.7%	10	193	0.7%	19
Arizona	1,124	1.7%	15	393	1.1%	18	731	2.5%	12
Ohio	1,097	1.7%	16	714	2.0%	12	383	1.3%	15
Nebraska	888	1.4%	17	525	1.5%	14	363	1.2%	16
Minnesota	832	1.3%	18	553	1.6%	13	279	1.0%	17
Washington	685	1.1%	19	9	0.0%	20	676	2.3%	13
Kansas	663	1.0%	20	487	1.4%	16	176	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
New York	*								
Utah	*								
Montana	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	64,788	**99.9%**		**35,574**	**100.2%**		**29,214**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	101,000*	13.2*	49,000*	23.8*
May	16,634	98,900*	14.4*	44,000*	27.4*
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,0[illegible]	5,410	8,096
March	22,554	9,0[illegible]3	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,125*	9,565*	5,574*	4,986*
May				
June				
July				
August				
September				
October				
November				
December				

* Preliminary

Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

JUNE 1991

June shipments showed another disappointing deline, off 11.4 percent, 1,995 fewer homes shipped than one year ago. Year-to-date, shipments are off 13.2 percent, or 12,593 fewer homes were shipped in the first half of 1991 than in the first half of 1990.

Except for the mountain region, some of the pacific region states and the recovering "oil patch" states, the weakness in shipments is pervasive. None of the top ten shipment states shows an increase in year-to-date June shipments. In spite of the disappointing numbers, however, most people we talk to believe that a recovery is still the most likely scenario for manufactured home shipments in 1992.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through June

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	6,540	7.9	- 20.1	8,182	8.6
East North Central	11,461	13.9	- 13.2	13,209	13.9
West North Central	4,677	5.7	- 5.4	4,943	5.2
South Atlantic	27,313	33.0	- 21.1	34,631	36.4
South Central	16,288	19.7	- 4.3	17,028	17.9
Mountain	4,628	5.6	+ 1.3	4,568	4.8
Pacific	8,189	9.9	- 19.2	10,129	10.6

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through June

		1991				1990	
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	7,464	9.4	- 13.6	8,653	9.3	2
2.	Florida	6,712	8.5	- 26.3	9,103	9.8	1
3.	Georgia	4,333	5.5	- 19.8	5,401	5.8	4
4.	South Caolina	4,235	5.4	- 30.4	6,085	6.6	3
5.	Michigan	3,969	5.0	- 10.9	4,453	4.8	6
6.	Alabama	3,363	4.3	- 22.7	4,350	4.7	7
7.	Tennessee	3,198	4.0	- 8.1	3,478	3.8	8
8.	California	3,098	3.9	- 40.4	5,202	5.6	5
9.	Kentucky	3,038	3.8	- 2.0	3,100	3.3	10
10.	Pennsylvania	2,751	3.5	- 17.8	3,345	3.6	9
		42,161	53.3		53,170	57.3	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373	15,637	- 10.0%	Jan-June	95,092	82,724	- 13.0%
July	15,126			Jan-July	110,218		
August	19,495			Jan-Aug	129,713		
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Estimated Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557	15,562	- 11.4%	Jan-June	95,266	82,673	- 13.2%
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%	3.1%	June	230	482
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	0	0.0%	0	0	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,191	1,016	- 14.7%	6,537	5,051	- 22.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,191**	**1,016**	**- 14.7%**	**6,537**	**5,051**	**- 22.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,602	2,040	- 21.6%	12,080	10,200	- 15.6%
Michigan *	*	*	---	*	*	---
Ohio	298	316	6.0%	1,471	1,413	- 3.9%
Wisconsin	315	296	- 6.0%	1,496	1,442	- 3.6%
Total	**3,215**	**2,652**	**- 17.5%**	**15,047**	**13,055**	**- 13.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	162	145	- 10.5%	792	808	2.0%
Minnesota	198	210	6.1%	980	1,042	6.3%
Missouri *	*	*	---	*	*	---
Nebraska	229	197	- 14.0%	1,168	1,085	- 7.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**589**	**552**	**- 6.3%**	**2,940**	**2,935**	**- 0.2%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,056	869	- 17.7%	7,451	5,106	- 31.5%
Georgia	2,334	1,892	- 18.9%	13,885	10,475	- 24.6%
Maryland *	*	*	---	*	*	---
North Carolina	1,747	1,844	5.6%	9,424	9,307	- 1.2%
South Carolina *	*	*	---	*	*	---
Virginia	343	349	1.7%	1,848	1,677	- 9.3%
West Virginia *	*	*	---	*	*	---
Total	**5,480**	**4,954**	**- 9.6%**	**32,608**	**26,565**	**- 18.5%**
South Central						
Alabama	1,707	1,640	- 3.9%	9,145	8,187	- 10.5%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	552	658	19.2%	3,057	3,200	4.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,276	1,262	- 1.1%	6,991	6,943	- 0.7%
Texas	424	402	- 5.2%	2,209	2,338	5.8%
Total	**3,959**	**3,962**	**0.1%**	**21,402**	**20,668**	**- 3.4%**

Manufactured Home Production

	June			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	252	243	- 3.6%	1,637	1,367	- 16.5%
Colorado *	*	*	---	*	*	---
Idaho	295	285	- 3.4%	1,527	1,658	8.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**547**	**528**	**- 3.5%**	**3,164**	**3,025**	**- 4.4%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,026	624	- 39.2%	5,836	3,728	- 36.1%
Hawaii *	*	*	---	*	*	---
Oregon	713	642	- 10.0%	3,970	4,006	0.9%
Washington	161	124	- 23.0%	834	809	- 3.0%
Total	**1,900**	**1,390**	**- 26.8%**	**10,640**	**8,543**	**- 19.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	492	583	18.5%	2,754	2,882	4.6%
Total Production	**17,373**	**15,637**	**- 10.0%**	**95,092**	**82,724**	**- 13.0%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut	21	5	- 76.2%	66	44	- 33.3%
Maine	205	167	- 18.5%	960	764	- 20.4%
Massachusetts	26	15	- 42.3%	100	94	- 6.0%
New Hampshire	40	38	- 5.0%	236	150	- 36.4%
New Jersey	29	30	3.4%	224	145	- 35.3%
New York	614	489	- 20.4%	2,983	2,375	- 20.4%
Pennsylvania	647	587	- 9.3%	3,345	2,751	- 17.8%
Rhode Island	11	2	- 81.8%	35	16	- 54.3%
Vermont	60	38	- 36.7%	233	201	- 13.7%
Total	**1,653**	**1,371**	**- 17.1%**	**8,182**	**6,540**	**- 20.1%**
East North Central						
Illinois	264	248	- 6.1%	1,433	1,195	- 16.6%
Indiana	656	508	- 22.6%	3,029	2,417	- 20.2%
Michigan	978	867	- 11.3%	4,453	3,969	- 10.9%
Ohio	632	504	- 20.3%	2,979	2,655	- 10.9%
Wisconsin	256	239	- 6.6%	1,315	1,225	- 6.8%
Total	**2,786**	**2,366**	**- 15.1%**	**13,209**	**11,461**	**- 13.2%**
West North Central						
Iowa	154	142	- 7.8%	732	722	- 1.4%
Kansas	112	142	26.8%	622	713	14.6%
Minnesota	171	176	2.9%	812	760	- 6.4%
Missouri	410	370	- 9.8%	2,057	1,790	- 13.0%
Nebraska	62	36	- 41.9%	291	213	- 26.8%
North Dakota	18	14	- 22.2%	77	91	18.2%
South Dakota	65	69	6.2%	352	388	10.2%
Total	**992**	**941**	**- 5.1%**	**4,943**	**4,677**	**- 5.4%**
South Atlantic						
Delaware	120	93	- 22.5%	714	486	- 31.9%
Florida	1,316	1,141	- 13.3%	9,103	6,712	- 26.3%
Georgia	899	835	- 7.1%	5,401	4,333	- 19.8%
Maryland	66	71	7.6%	491	375	- 23.6%
North Carolina	1,623	1,510	- 7.0%	8,635	7,464	- 13.6%
South Carolina	1,075	724	- 32.7%	6,085	4,235	- 30.4%
Virginia	525	507	- 3.4%	2,761	2,320	- 16.0%
West Virginia	308	304	- 1.3%	1,441	1,388	- 3.7%
Total	**5,932**	**5,185**	**- 12.6%**	**34,631**	**27,313**	**- 21.1%**
South Central						
Alabama	852	612	- 28.2%	4,350	3,363	- 22.7%
Arkansas	239	315	31.8%	1,266	1,449	14.5%
Kentucky	559	575	2.9%	3,100	3,038	- 2.0%
Louisiana	121	155	28.1%	686	818	19.2%
Mississippi	349	378	8.3%	1,810	1,868	3.2%
Oklahoma	68	69	1.5%	286	361	26.2%
Tennessee	641	685	6.9%	3,478	3,198	- 8.1%
Texas	374	379	1.3%	2,052	2,193	6.9%
Total	**3,203**	**3,168**	**- 1.1%**	**17,028**	**16,288**	**- 4.3%**

Manufactured Home Shipments

	June			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	264	242	- 8.3%	1,601	1,400	- 12.6%
Colorado	47	58	23.4%	245	345	40.8%
Idaho	72	87	20.8%	360	531	47.5%
Montana	50	72	44.0%	221	285	29.0%
Nevada	204	136	- 33.3%	1,252	952	- 24.0%
New Mexico	157	167	6.4%	776	947	22.0%
Utah	16	17	6.3%	96	132	37.5%
Wyoming	2	8	300.0%	17	36	111.8%
Total	**812**	**787**	**- 3.1%**	**4,568**	**4,628**	**1.3%**
Pacific						
Alaska	4	11	175.0%	24	32	33.3%
California	884	526	- 40.5%	5,202	3,098	- 40.4%
Hawaii	0	0	0.0%	2	9	350.0%
Oregon	415	374	- 9.9%	2,204	2,333	5.9%
Washington	516	426	- 17.4%	2,697	2,717	0.7%
Total	**1,819**	**1,337**	**- 26.5%**	**10,129**	**8,189**	**- 19.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	360	407	13.1%	2,576	3,577	38.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,557**	**15,562**	**- 11.4%**	**95,266**	**82,673**	**- 13.2%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	30	14	44	*	*	*
Maine	610	154	764	0	0	0
Massachusetts *	52	42	94	*	*	*
New Hampshire *	97	53	150	*	*	*
New Jersey *	69	76	145	*	*	*
New York *	1,363	1,012	2,375	*	*	*
Pennsylvania	1,681	1,070	2,751	2,893	2,158	5,051
Rhode Island *	8	8	16	*	*	*
Vermont *	123	78	201	*	*	*
Total	**4,033**	**2,507**	**6,540**	**2,893**	**2,158**	**5,051**
	61.7%	**38.3%**	**100.0%**	**57.3%**	**42.7%**	**100.0%**
East North Central						
Illinois *	775	420	1,195	*	*	*
Indiana	1,405	1,012	2,417	6,015	4,185	10,200
Michigan *	1,927	2,042	3,969	*	*	*
Ohio	1,785	870	2,655	906	507	1,413
Wisconsin	1,019	206	1,225	1,189	253	1,442
Total	**6,911**	**4,550**	**11,461**	**8,110**	**4,945**	**13,055**
	60.3%	**39.7%**	**100.0%**	**62.1%**	**37.9%**	**100.0%**
West North Central						
Iowa *	571	151	722	*	*	*
Kansas	411	302	713	587	221	808
Minnesota	510	250	760	691	351	1,042
Missouri *	1,255	535	1,790	*	*	*
Nebraska	116	97	213	650	435	1,085
North Dakota *	45	46	91	*	*	*
South Dakota *	235	153	388	*	*	*
Total	**3,143**	**1,534**	**4,677**	**1,928**	**1,007**	**2,935**
	67.2%	**32.8%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
South Atlantic						
Delaware *	327	159	486	*	*	*
Florida	2,215	4,497	6,712	1,196	3,910	5,106
Georgia	2,092	2,241	4,333	5,457	5,018	10,475
Maryland *	223	152	375	*	*	*
North Carolina	4,927	2,537	7,464	6,503	2,804	9,307
South Carolina *	2,569	1,666	4,235	*	*	*
Virginia	1,461	859	2,320	1,425	252	1,677
West Virginia *	940	448	1,388	*	*	*
Total	**14,754**	**12,559**	**27,313**	**14,581**	**11,984**	**26,565**
	54.0%	**46.0%**	**100.0%**	**54.9%**	**45.1%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,489	874	3,363	5,508	2,679	8,187
Arkansas *	1,002	447	1,449	*	*	*
Kentucky *	2,209	829	3,038	*	*	*
Louisiana *	642	176	818	*	*	*
Mississippi	1,369	499	1,868	2,556	644	3,200
Oklahoma *	205	156	361	*	*	*
Tennessee	2,275	923	3,198	5,061	1,882	6,943
Texas	1,102	1,091	2,193	1,098	1,240	2,338
Total	**11,293**	**4,995**	**16,288**	**14,223**	**6,445**	**20,668**
	69.3%	**30.7%**	**100.0%**	**68.8%**	**31.2%**	**100.0%**
Mountain						
Arizona	477	923	1,400	483	884	1,367
Colorado *	165	180	345	*	*	*
Idaho	111	420	531	373	1,285	1,658
Montana *	79	206	285	*	*	*
Nevada *	175	777	952	*	*	*
New Mexico *	502	445	947	*	*	*
Utah *	19	113	132	*	*	*
Wyoming *	16	20	36	*	*	*
Total	**1,544**	**3,084**	**4,628**	**856**	**2,169**	**3,025**
	33.4%	**66.6%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	20	12	32	*	*	*
California	383	2,715	3,098	485	3,243	3,728
Hawaii *	0	9	9	*	*	*
Oregon	331	2,002	2,333	597	3,409	4,006
Washington	387	2,330	2,717	11	798	809
Total	**1,121**	**7,068**	**8,189**	**1,093**	**7,450**	**8,543**
	13.7%	**86.3%**	**100.0%**	**12.8%**	**87.2%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	42,799	36,297	79,096	43,684	36,158	79,842
	54.1%	45.9%	100.0%	54.7%	45.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,400	1,177	3,577	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,548	1,334	2,882
Total	**45,199**	**37,474**	**82,673**	**45,232**	**37,492**	**82,724**
	54.7%	**45.3%**	**100.0%**	**54.7%**	**45.3%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
June 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,510	10.0%	1	981	12.1%	1	529	7.5%	2
Florida	1,141	7.5%	2	312	3.8%	11	829	11.8%	1
Michigan	867	5.7%	3	413	5.1%	6	454	6.4%	5
Georgia	835	5.5%	4	380	4.7%	7	455	6.5%	4
South Carolina	724	4.8%	5	423	5.2%	4	301	4.3%	8
Tennessee	685	4.5%	6	473	5.8%	2	212	3.0%	11
Alabama	612	4.0%	7	461	5.7%	3	151	2.1%	18
Pennsylvania	587	3.9%	8	319	3.9%	9	268	3.8%	9
Kentucky	575	3.8%	9	418	5.2%	5	157	2.2%	17
California	526	3.5%	10	60	0.7%	29	466	6.6%	3
Indiana	508	3.4%	11	284	3.5%	13	224	3.2%	10
Virginia	507	3.3%	12	331	4.1%	8	176	2.5%	15
Ohio	504	3.3%	13	315	3.9%	10	189	2.7%	14
New York	489	3.2%	14	288	3.6%	12	201	2.9%	13
Washington	426	2.8%	15	61	0.8%	28	365	5.2%	6
Texas	379	2.5%	16	176	2.2%	19	203	2.9%	12
Mississippi	378	2.5%	17	265	3.3%	14	113	1.6%	22
Oregon	374	2.5%	18	51	0.6%	31	323	4.6%	7
Missouri	370	2.4%	19	256	3.2%	15	114	1.6%	21
Arkansas	315	2.1%	20	195	2.4%	16	120	1.7%	19
West Virginia	304	2.0%	21	188	2.3%	18	116	1.6%	20
Illinois	248	1.6%	22	161	2.0%	20	87	1.2%	24
Arizona	242	1.6%	23	73	0.9%	26	169	2.4%	16
Wisconsin	239	1.6%	24	193	2.4%	17	46	0.7%	30
Minnesota	176	1.2%	25	121	1.5%	22	55	0.8%	28
Maine	167	1.1%	26	136	1.7%	21	31	0.4%	34
New Mexico	167	1.1%	27	87	1.1%	25	80	1.1%	25
Louisiana	155	1.0%	28	119	1.5%	23	36	0.5%	32
Iowa	142	0.9%	29	114	1.4%	24	28	0.4%	35
Kansas	142	0.9%	30	71	0.9%	27	71	1.0%	26
Nevada	136	0.9%	31	30	0.4%	35	106	1.5%	23
Delaware	93	0.6%	32	58	0.7%	30	35	0.5%	33
Idaho	87	0.6%	33	19	0.2%	41	68	1.0%	27
Montana	72	0.5%	34	21	0.3%	39	51	0.7%	29
Maryland	71	0.5%	35	46	0.6%	32	25	0.4%	37
Oklahoma	69	0.5%	36	28	0.3%	36	41	0.6%	31
South Dakota	61	0.4%	37	35	0.4%	33	26	0.4%	36
Colorado	58	0.4%	38	33	0.4%	34	25	0.4%	38
Vermont	38	0.3%	39	22	0.3%	38	16	0.2%	42
New Hampshire	38	0.3%	40	25	0.3%	37	13	0.2%	43
Nebraska	36	0.2%	41	19	0.2%	40	17	0.2%	40
New Jersey	30	0.2%	42	13	0.2%	42	17	0.2%	39
Utah	17	0.1%	43	0	0.0%	49	17	0.2%	41
Massachusetts	15	0.1%	44	9	0.1%	43	6	0.1%	46
North Dakota	14	0.1%	45	7	0.1%	44	7	0.1%	44
Alaska	11	0.1%	46	7	0.1%	45	4	0.1%	47
Wyoming	8	0.1%	47	2	0.0%	47	6	0.1%	45
Connecticut	5	0.0%	48	4	0.0%	46	1	0.0%	48
Rhode Island	2	0.0%	49	1	0.0%	48	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	15,155	**100.1%**		**8,104**	**100.1%**		**7,051**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	7,464	9.4%	1	4,927	11.5%	1	2,537	7.0%	3
Florida	6,712	8.5%	2	2,215	5.2%	5	4,497	12.4%	1
Georgia	4,333	5.5%	3	2,092	4.9%	7	2,241	6.2%	5
South Carolina	4,235	5.4%	4	2,569	6.0%	2	1,666	4.6%	8
Michigan	3,969	5.0%	5	1,927	4.5%	8	2,042	5.6%	6
Alabama	3,363	4.3%	6	2,489	5.8%	3	874	2.4%	15
Tennessee	3,198	4.0%	7	2,275	5.3%	4	923	2.5%	13
California	3,098	3.9%	8	383	0.9%	29	2,715	7.5%	2
Kentucky	3,038	3.8%	9	2,209	5.2%	6	829	2.3%	18
Pennsylvania	2,751	3.5%	10	1,681	3.9%	10	1,070	2.9%	10
Washington	2,717	3.4%	11	387	0.9%	28	2,330	6.4%	4
Ohio	2,655	3.4%	12	1,785	4.2%	9	870	2.4%	16
Indiana	2,417	3.1%	13	1,405	3.3%	12	1,012	2.8%	11
New York	2,375	3.0%	14	1,363	3.2%	14	1,012	2.8%	12
Oregon	2,333	2.9%	15	331	0.8%	30	2,002	5.5%	7
Virginia	2,320	2.9%	16	1,461	3.4%	11	859	2.4%	17
Texas	2,193	2.8%	17	1,102	2.6%	16	1,091	3.0%	9
Mississippi	1,868	2.4%	18	1,369	3.2%	13	499	1.4%	21
Missouri	1,790	2.3%	19	1,255	2.9%	15	535	1.5%	20
Arkansas	1,449	1.8%	20	1,002	2.3%	18	447	1.2%	23
Arizona	1,400	1.8%	21	477	1.1%	26	923	2.5%	14
West Virginia	1,388	1.8%	22	940	2.2%	19	448	1.2%	22
Wisconsin	1,225	1.5%	23	1,019	2.4%	17	206	0.6%	30
Illinois	1,195	1.5%	24	775	1.8%	20	420	1.2%	26
Nevada	952	1.2%	25	175	0.4%	35	777	2.1%	19
New Mexico	947	1.2%	26	502	1.2%	25	445	1.2%	24
Louisiana	818	1.0%	27	642	1.5%	21	176	0.5%	32
Maine	764	1.0%	28	610	1.4%	22	154	0.4%	35
Minnesota	760	1.0%	29	510	1.2%	24	250	0.7%	28
Iowa	722	0.9%	30	571	1.3%	23	151	0.4%	38
Kansas	713	0.9%	31	411	1.0%	27	302	0.8%	27
Idaho	531	0.7%	32	111	0.3%	39	420	1.2%	25
Delaware	486	0.6%	33	327	0.8%	31	159	0.4%	33
South Dakota	388	0.5%	34	235	0.5%	32	153	0.4%	36
Maryland	375	0.5%	35	223	0.5%	33	152	0.4%	37
Oklahoma	361	0.5%	36	205	0.5%	34	156	0.4%	34
Colorado	345	0.4%	37	165	0.4%	36	180	0.5%	31
Montana	285	0.4%	38	79	0.2%	41	206	0.6%	29
Nebraska	213	0.3%	39	116	0.3%	38	97	0.3%	40
Vermont	201	0.3%	40	123	0.3%	37	78	0.2%	41
New Hampshire	150	0.2%	41	97	0.2%	40	53	0.1%	43
New Jersey	145	0.2%	42	69	0.2%	42	76	0.2%	42
Utah	132	0.2%	43	19	0.0%	47	113	0.3%	39
Massachusetts	94	0.1%	44	52	0.1%	43	42	0.1%	45
North Dakota	91	0.1%	45	45	0.1%	44	46	0.1%	44
Connecticut	44	0.1%	46	30	0.1%	45	14	0.0%	47
Wyoming	36	0.0%	47	16	0.0%	48	20	0.1%	46
Alaska	32	0.0%	48	20	0.0%	46	12	0.0%	48
Rhode Island	16	0.0%	49	8	0.0%	49	8	0.0%	50
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	49
	79,096	**100.2%**		**42,799**	**100.0%**		**36,297**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
June 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,040	13.6%	1	1,129	13.9%	2	911	13.1%	2
Georgia	1,892	12.6%	2	935	11.5%	4	957	13.8%	1
North Carolina	1,844	12.2%	3	1,245	15.4%	1	599	8.6%	4
Alabama	1,640	10.9%	4	1,095	13.5%	3	545	7.8%	7
Tennessee	1,262	8.4%	5	913	11.3%	5	349	5.0%	9
Pennsylvania	1,016	6.7%	6	545	6.7%	6	471	6.8%	8
Florida	869	5.8%	7	140	1.7%	12	729	10.5%	3
Mississippi	658	4.4%	8	528	6.5%	7	130	1.9%	13
Oregon	642	4.3%	9	94	1.2%	16	548	7.9%	6
California	624	4.1%	10	74	0.9%	18	550	7.9%	5
Texas	402	2.7%	11	166	2.0%	11	236	3.4%	10
Virginia	349	2.3%	12	300	3.7%	8	49	0.7%	19
Ohio	316	2.1%	13	192	2.4%	10	124	1.8%	14
Wisconsin	296	2.0%	14	236	2.9%	9	60	0.9%	18
Idaho	285	1.9%	15	63	0.8%	19	222	3.2%	11
Arizona	243	1.6%	16	90	1.1%	17	153	2.2%	12
Minnesota	210	1.4%	17	138	1.7%	13	72	1.0%	17
Nebraska	197	1.3%	18	125	1.5%	14	72	1.0%	16
Kansas	145	1.0%	19	100	1.2%	15	45	0.6%	20
Washington	124	0.8%	20	2	0.0%	20	122	1.8%	15
Illinois	*								
Wyoming	*								
Iowa	*								
Vermont	*								
Arkansas	*								
New Hampshire	*								
Maine	*								
Hawaii	*								
New York	*								
Connecticut	*								
Rhode Island	*								
New Jersey	*								
Utah	*								
Oklahoma	*								
Delaware	*								
South Carolina	*								
South Dakota	*								
Maryland	*								
Kentucky	*								
Colorado	*								
Louisiana	*								
Nevada	*								
Massachusetts	*								
North Dakota	*								
Montana	*								
Missouri	*								
West Virginia	*								
Michigan	*								
New Mexico	*								
Alaska	*								
	15,054	**100.1%**		**8,110**	**99.9%**		**6,944**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	10,475	13.1%	1	5,457	12.5%	4	5,018	13.9%	1
Indiana	10,200	12.8%	2	6,015	13.8%	2	4,185	11.6%	2
North Carolina	9,307	11.7%	3	6,503	14.9%	1	2,804	7.8%	6
Alabama	8,187	10.3%	4	5,508	12.6%	3	2,679	7.4%	7
Tennessee	6,943	8.7%	5	5,061	11.6%	5	1,882	5.2%	9
Florida	5,106	6.4%	6	1,196	2.7%	9	3,910	10.8%	3
Pennsylvania	5,051	6.3%	7	2,893	6.6%	6	2,158	6.0%	8
Oregon	4,006	5.0%	8	597	1.4%	15	3,409	9.4%	4
California	3,728	4.7%	9	485	1.1%	17	3,243	9.0%	5
Mississippi	3,200	4.0%	10	2,556	5.9%	7	644	1.8%	14
Texas	2,338	2.9%	11	1,098	2.5%	11	1,240	3.4%	11
Virginia	1,677	2.1%	12	1,425	3.3%	8	252	0.7%	19
Idaho	1,658	2.1%	13	373	0.9%	19	1,285	3.6%	10
Wisconsin	1,442	1.8%	14	1,189	2.7%	10	253	0.7%	18
Ohio	1,413	1.8%	15	906	2.1%	12	507	1.4%	15
Arizona	1,367	1.7%	16	483	1.1%	18	884	2.4%	12
Nebraska	1,085	1.4%	17	650	1.5%	14	435	1.2%	16
Minnesota	1,042	1.3%	18	691	1.6%	13	351	1.0%	17
Washington	809	1.0%	19	11	0.0%	20	798	2.2%	13
Kansas	808	1.0%	20	587	1.3%	16	221	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
New York	*								
Utah	*								
Montana	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	79,842	**100.1%**		**43,684**	**100.1%**		**36,158**	**100.1%**	

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	99,700	13.3	48,000	24.2
May	16,634	98,500*	14.4*	45,000*	27.0*
June	15,562	104,100*	13.0*	50,000*	23.7*
July					
August					
September					
October					
November					
December					

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,1[illegible]	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding
($ Millions)

Month	Total	Major Type of Holder Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,052	9,565	5,574	4,913
May	19,767*	9,379*	5,595*	4,793*
June				
July				
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JUNE 1991
Manufacturing Report

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

JULY 1991

July shipments of 14,846 homes were down 1.4 percent or 213 homes when compared to last year. Year-to-date shipments are off 11.6 percent or 12,806 homes. There were 86 corporations producing out of 220 plants in the month of July.

Two new tables have been added to this report concerning manufactured homes. The first table, found on Page 15, shows the number of new FHA Title I manufactured home loans on a monthly basis and the dollar value associated with each. The second table, an appendix to this issue only, offers the average sales price of new manufactured homes in 1989 and 1990. Average sales prices of all homes in 1990 ranged from a high of $47,800 in California to a low of $19,800 in Mississippi.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through July

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	7,770	8.0	- 19.5	9,656	8.8
East North Central	13,738	14.1	- 12.1	15,635	14.2
West North Central	5,579	5.7	- 3.5	5,784	5.2
South Atlantic	32,315	33.1	- 18.8	39,792	36.1
South Central	19,236	19.7	- 1.9	19,617	17.8
Mountain	5,328	5.5	+ 0.2	5,317	4.8
Pacific	9,494	9.7	- 19.0	11,718	10.6

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through July

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	8,927	9.6	- 10.6	9,981	9.3	2
2.	Florida	7,939	8.5	- 23.5	10,382	9.7	1
3.	Georgia	5,051	5.4	- 19.4	6,264	5.8	4
4.	South Carolina	4,995	5.3	- 28.2	6,959	6.5	3
5.	Michigan	4,766	5.1	- 9.4	5,263	4.9	6
6.	Alabama	3,955	4.2	- 20.4	4,967	4.6	7
7.	Tennessee	3,793	4.1	- 3.5	3,932	3.7	8
8.	California	3,625	3.9	- 39.1	5,952	5.5	5
9.	Kentucky	3,599	3.9	- 0.2	3,607	3.4	10
10.	Pennsylvania	3,272	3.5	- 15.7	3,882	3.6	9
		49,922	53.5		61,189	57.0	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS).

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373	15,637	- 10.0%	Jan-June	95,092	82,724	- 13.0%
July	15,126	14,666	- 3.0%	Jan-July	110,218	97,390	- 11.6%
August	19,495			Jan-Aug	129,713		
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557	15,562	- 11.4%	Jan-June	95,266	82,673	- 13.2%
July	15,059	14,846	- 1.4%	Jan-July	110,325	97,519	- 11.6%
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%	3.1%	June	230	482
July	2.0%	2.1%	July	297	302
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	July			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,013	927	- 8.5%	7,550	5,978	- 20.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,013**	**927**	**- 8.5%**	**7,550**	**5,978**	**- 20.8%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,245	1,887	- 15.9%	14,325	12,087	- 15.6%
Michigan *	*	*	---	*	*	---
Ohio	235	275	17.0%	1,706	1,688	- 1.1%
Wisconsin	330	292	- 11.5%	1,826	1,734	- 5.0%
Total	**2,810**	**2,454**	**- 12.7%**	**17,857**	**15,509**	**- 13.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	145	134	- 7.6%	937	942	0.5%
Minnesota	194	206	6.2%	1,174	1,248	6.3%
Missouri *	*	*	---	*	*	---
Nebraska	165	192	16.4%	1,333	1,277	- 4.2%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**504**	**532**	**5.6%**	**3,444**	**3,467**	**0.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,005	904	- 10.0%	8,456	6,010	- 28.9%
Georgia	2,100	1,876	- 10.7%	15,985	12,351	- 22.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,445	1,687	16.7%	10,869	10,994	1.2%
South Carolina *	*	*	---	*	*	---
Virginia	317	344	8.5%	2,165	2,021	- 6.7%
West Virginia *	*	*	---	*	*	---
Total	**4,867**	**4,811**	**- 1.2%**	**37,475**	**31,376**	**- 16.3%**
South Central						
Alabama	1,414	1,471	4.0%	10,559	9,658	- 8.5%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	471	567	20.4%	3,528	3,767	6.8%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,035	1,160	12.1%	8,026	8,103	1.0%
Texas	343	373	8.7%	2,552	2,711	6.2%
Total	**3,263**	**3,571**	**9.4%**	**24,665**	**24,239**	**- 1.7%**

Manufactured Home Production

	July			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	202	184	- 8.9%	1,839	1,551	- 15.7%
Colorado *	*	*	---	*	*	---
Idaho	279	278	- 0.4%	1,806	1,936	7.2%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**481**	**462**	**- 4.0%**	**3,645**	**3,487**	**- 4.3%**
Pacific						
Alaska *	*	*	---	*	*	---
California	905	626	- 30.8%	6,741	4,354	- 35.4%
Hawaii *	*	*	---	*	*	---
Oregon	628	571	- 9.1%	4,598	4,577	- 0.5%
Washington	153	151	- 1.3%	987	960	- 2.7%
Total	**1,686**	**1,348**	**- 20.0%**	**12,326**	**9,891**	**- 19.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	502	561	11.8%	3,256	3,443	5.7%
Total Production	**15,126**	**14,666**	**- 3.0%**	**110,218**	**97,390**	**- 11.6%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	July			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	2	8	300.0%	68	52	- 23.5%
Maine	200	164	- 18.0%	1,160	928	- 20.0%
Massachusetts	14	12	- 14.3%	114	106	- 7.0%
New Hampshire	40	42	5.0%	276	192	- 30.4%
New Jersey	23	20	- 13.0%	247	165	- 33.2%
New York	591	428	- 27.6%	3,574	2,803	- 21.6%
Pennsylvania	537	521	- 3.0%	3,882	3,272	- 15.7%
Rhode Island	11	2	- 81.8%	46	18	- 60.9%
Vermont	56	33	- 41.1%	289	234	- 19.0%
Total	**1,474**	**1,230**	**- 16.6%**	**9,656**	**7,770**	**- 19.5%**
East North Central						
Illinois	246	215	- 12.6%	1,679	1,410	- 16.0%
Indiana	534	523	- 2.1%	3,563	2,940	- 17.5%
Michigan	810	797	- 1.6%	5,263	4,766	- 9.4%
Ohio	550	516	- 6.2%	3,529	3,171	- 10.1%
Wisconsin	286	226	- 21.0%	1,601	1,451	- 9.4%
Total	**2,426**	**2,277**	**- 6.1%**	**15,635**	**13,738**	**- 12.1%**
West North Central						
Iowa	131	148	13.0%	863	870	0.8%
Kansas	120	120	0.0%	742	833	12.3%
Minnesota	144	143	- 0.7%	956	903	- 5.5%
Missouri	324	356	9.9%	2,381	2,146	- 9.9%
Nebraska	35	42	20.0%	326	255	- 21.8%
North Dakota	17	16	- 5.9%	94	107	13.8%
South Dakota	70	77	10.0%	422	465	10.2%
Total	**841**	**902**	**7.3%**	**5,784**	**5,579**	**- 3.5%**
South Atlantic						
Delaware	103	84	- 18.4%	817	570	- 30.2%
Florida	1,279	1,227	- 4.1%	10,382	7,939	- 23.5%
Georgia	863	718	- 16.8%	6,264	5,051	- 19.4%
Maryland	72	73	1.4%	563	448	- 20.4%
North Carolina	1,346	1,463	8.7%	9,981	8,927	- 10.6%
South Carolina	874	760	- 13.0%	6,959	4,995	- 28.2%
Virginia	398	416	4.5%	3,159	2,736	- 13.4%
West Virginia	226	261	15.5%	1,667	1,649	- 1.1%
Total	**5,161**	**5,002**	**- 3.1%**	**39,792**	**32,315**	**- 18.8%**
South Central						
Alabama	617	592	- 4.1%	4,967	3,955	- 20.4%
Arkansas	206	282	36.9%	1,472	1,731	17.6%
Kentucky	507	561	10.7%	3,607	3,599	- 0.2%
Louisiana	113	156	38.1%	799	974	21.9%
Mississippi	304	301	- 1.0%	2,114	2,169	2.6%
Oklahoma	55	76	38.2%	341	437	28.2%
Tennessee	454	595	31.1%	3,932	3,793	- 3.5%
Texas	333	385	15.6%	2,385	2,578	8.1%
Total	**2,589**	**2,948**	**13.9%**	**19,617**	**19,236**	**- 1.9%**

Manufactured Home Shipments

	July			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	217	185	- 14.7%	1,818	1,585	- 12.8%
Colorado	48	65	35.4%	293	410	39.9%
Idaho	67	89	32.8%	427	620	45.2%
Montana	43	65	51.2%	264	350	32.6%
Nevada	213	134	- 37.1%	1,465	1,086	- 25.9%
New Mexico	132	133	0.8%	908	1,080	18.9%
Utah	21	20	- 4.8%	117	152	29.9%
Wyoming	8	9	12.5%	25	45	80.0%
Total	**749**	**700**	**- 6.5%**	**5,317**	**5,328**	**0.2%**
Pacific						
Alaska	4	0	-100.0%	28	32	14.3%
California	750	527	- 29.7%	5,952	3,625	- 39.1%
Hawaii	0	0	0.0%	2	9	350.0%
Oregon	430	359	- 16.5%	2,634	2,692	2.2%
Washington	405	419	3.5%	3,102	3,136	1.1%
Total	**1,589**	**1,305**	**- 17.9%**	**11,718**	**9,494**	**- 19.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	230	482	109.6%	2,806	4,059	44.7%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**15,059**	**14,846**	**- 1.4%**	**110,325**	**97,519**	**- 11.6%**

Cumulative Beginning Inventory—Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	33	19	52	*	*	*
Maine *	741	187	928	*	*	*
Massachusetts *	57	49	106	*	*	*
New Hampshire *	122	70	192	*	*	*
New Jersey *	78	87	165	*	*	*
New York *	1,576	1,227	2,803	*	*	*
Pennsylvania	1,992	1,280	3,272	3,396	2,582	5,978
Rhode Island *	9	9	18	*	*	*
Vermont *	137	97	234	*	*	*
Total	**4,745**	**3,025**	**7,770**	**3,396**	**2,582**	**5,978**
	61.1%	**38.9%**	**100.0%**	**56.8%**	**43.2%**	**100.0%**
East North Central						
Illinois *	888	522	1,410	*	*	*
Indiana	1,677	1,263	2,940	7,050	5,037	12,087
Michigan *	2,289	2,477	4,766	*	*	*
Ohio	2,120	1,051	3,171	1,086	602	1,688
Wisconsin	1,202	249	1,451	1,417	317	1,734
Total	**8,176**	**5,562**	**13,738**	**9,553**	**5,956**	**15,509**
	59.5%	**40.5%**	**100.0%**	**61.6%**	**38.4%**	**100.0%**
West North Central						
Iowa *	681	189	870	*	*	*
Kansas	488	345	833	680	262	942
Minnesota	593	310	903	819	429	1,248
Missouri *	1,509	637	2,146	*	*	*
Nebraska	139	116	255	768	509	1,277
North Dakota *	54	53	107	*	*	*
South Dakota *	279	186	465	*	*	*
Total	**3,743**	**1,836**	**5,579**	**2,267**	**1,200**	**3,467**
	67.1%	**32.9%**	**100.0%**	**65.4%**	**34.6%**	**100.0%**
South Atlantic						
Delaware *	383	187	570	*	*	*
Florida	2,531	5,408	7,939	1,355	4,655	6,010
Georgia	2,393	2,658	5,051	6,331	6,020	12,351
Maryland *	267	181	448	*	*	*
North Carolina	5,853	3,074	8,927	7,614	3,380	10,994
South Carolina *	3,007	1,988	4,995	*	*	*
Virginia	1,715	1,021	2,736	1,715	306	2,021
West Virginia *	1,105	544	1,649	*	*	*
Total	**17,254**	**15,061**	**32,315**	**17,015**	**14,361**	**31,376**
	53.4%	**46.6%**	**100.0%**	**54.2%**	**45.8%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,912	1,043	3,955	6,493	3,165	9,658
Arkansas *	1,198	533	1,731	*	*	*
Kentucky *	2,621	978	3,599	*	*	*
Louisiana *	773	201	974	*	*	*
Mississippi	1,581	588	2,169	3,008	759	3,767
Oklahoma *	251	186	437	*	*	*
Tennessee	2,686	1,107	3,793	5,870	2,233	8,103
Texas	1,302	1,276	2,578	1,265	1,446	2,711
Total	**13,324**	**5,912**	**19,236**	**16,636**	**7,603**	**24,239**
	69.3%	**30.7%**	**100.0%**	**68.6%**	**31.4%**	**100.0%**
Mountain						
Arizona	529	1,056	1,585	553	998	1,551
Colorado *	196	214	410	*	*	*
Idaho	126	494	620	426	1,510	1,936
Montana *	99	251	350	*	*	*
Nevada *	203	883	1,086	*	*	*
New Mexico *	578	502	1,080	*	*	*
Utah *	24	128	152	*	*	*
Wyoming *	22	23	45	*	*	*
Total	**1,777**	**3,551**	**5,328**	**979**	**2,508**	**3,487**
	33.4%	**66.6%**	**100.0%**	**28.1%**	**71.9%**	**100.0%**
Pacific						
Alaska *	20	12	32	*	*	*
California	441	3,184	3,625	557	3,797	4,354
Hawaii *	0	9	9	*	*	*
Oregon	366	2,326	2,692	673	3,904	4,577
Washington	448	2,688	3,136	12	948	960
Total	**1,275**	**8,219**	**9,494**	**1,242**	**8,649**	**9,891**
	13.4%	**86.6%**	**100.0%**	**12.6%**	**87.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	50,294	43,166	93,460	51,088	42,859	93,947
	53.8%	46.2%	100.0%	54.4%	45.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,706	1,353	4,059	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,821	1,622	3,443
Total	**53,000**	**44,519**	**97,519**	**52,909**	**44,481**	**97,390**
	54.3%	**45.7%**	**100.0%**	**54.3%**	**45.7%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
July 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,463	10.2%	1	926	12.4%	1	537	7.8%	2
Florida	1,227	8.5%	2	316	4.2%	8	911	13.3%	1
Michigan	797	5.5%	3	362	4.8%	6	435	6.3%	4
South Carolina	760	5.3%	4	438	5.8%	2	322	4.7%	8
Georgia	718	5.0%	5	301	4.0%	10	417	6.1%	5
Tennessee	595	4.1%	6	411	5.5%	5	184	2.7%	13
Alabama	592	4.1%	7	423	5.6%	3	169	2.5%	15
Kentucky	561	3.9%	8	412	5.5%	4	149	2.2%	17
California	527	3.7%	9	58	0.8%	28	469	6.8%	3
Indiana	523	3.6%	10	272	3.6%	11	251	3.7%	9
Pennsylvania	521	3.6%	11	311	4.1%	9	210	3.1%	11
Ohio	516	3.6%	12	335	4.5%	7	181	2.6%	14
New York	428	3.0%	13	213	2.8%	14	215	3.1%	10
Washington	419	2.9%	14	61	0.8%	27	358	5.2%	6
Virginia	416	2.9%	15	254	3.4%	12	162	2.4%	16
Texas	385	2.7%	16	200	2.7%	16	185	2.7%	12
Oregon	359	2.5%	17	35	0.5%	34	324	4.7%	7
Missouri	356	2.5%	18	254	3.4%	13	102	1.5%	21
Mississippi	301	2.1%	19	212	2.8%	15	89	1.3%	23
Arkansas	282	2.0%	20	196	2.6%	17	86	1.3%	24
West Virginia	261	1.8%	21	165	2.2%	19	96	1.4%	22
Wisconsin	226	1.6%	22	183	2.4%	18	43	0.6%	30
Illinois	215	1.5%	23	113	1.5%	22	102	1.5%	20
Arizona	185	1.3%	24	52	0.7%	30	133	1.9%	18
Maine	164	1.1%	25	131	1.7%	20	33	0.5%	33
Louisiana	156	1.1%	26	131	1.7%	21	25	0.4%	38
Iowa	148	1.0%	27	110	1.5%	23	38	0.6%	31
Minnesota	143	1.0%	28	83	1.1%	24	60	0.9%	26
Nevada	134	0.9%	29	28	0.4%	36	106	1.5%	19
New Mexico	133	0.9%	30	76	1.0%	26	57	0.8%	27
Kansas	120	0.8%	31	77	1.0%	25	43	0.6%	29
Idaho	89	0.6%	32	15	0.2%	40	74	1.1%	25
Delaware	84	0.6%	33	56	0.7%	29	28	0.4%	37
South Dakota	77	0.5%	34	44	0.6%	33	33	0.5%	34
Oklahoma	76	0.5%	35	46	0.6%	31	30	0.4%	35
Maryland	73	0.5%	36	44	0.6%	32	29	0.4%	36
Montana	65	0.5%	37	20	0.3%	39	45	0.7%	28
Colorado	65	0.5%	38	31	0.4%	35	34	0.5%	32
Nebraska	42	0.3%	39	23	0.3%	38	19	0.3%	40
New Hampshire	42	0.3%	40	25	0.3%	37	17	0.2%	41
Vermont	33	0.2%	41	14	0.2%	41	19	0.3%	39
Utah	20	0.1%	42	5	0.1%	45	15	0.2%	42
New Jersey	20	0.1%	43	9	0.1%	43	11	0.2%	43
North Dakota	16	0.1%	44	9	0.1%	42	7	0.1%	45
Massachusetts	12	0.1%	45	5	0.1%	46	7	0.1%	44
Wyoming	9	0.1%	46	6	0.1%	44	3	0.0%	47
Connecticut	8	0.1%	47	3	0.0%	47	5	0.1%	46
Rhode Island	2	0.0%	48	1	0.0%	48	1	0.0%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,364	99.8%		7,495	99.7%		6,869	100.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	8,927	9.6%	1	5,853	11.6%	1	3,074	7.1%	3
Florida	7,939	8.5%	2	2,531	5.0%	6	5,408	12.5%	1
Georgia	5,051	5.4%	3	2,393	4.8%	7	2,658	6.2%	5
South Carolina	4,995	5.3%	4	3,007	6.0%	2	1,988	4.6%	8
Michigan	4,766	5.1%	5	2,289	4.6%	8	2,477	5.7%	6
Alabama	3,955	4.2%	6	2,912	5.8%	3	1,043	2.4%	16
Tennessee	3,793	4.1%	7	2,686	5.3%	4	1,107	2.6%	13
California	3,625	3.9%	8	441	0.9%	29	3,184	7.4%	2
Kentucky	3,599	3.9%	9	2,621	5.2%	5	978	2.3%	18
Pennsylvania	3,272	3.5%	10	1,992	4.0%	10	1,280	3.0%	9
Ohio	3,171	3.4%	11	2,120	4.2%	9	1,051	2.4%	15
Washington	3,136	3.4%	12	448	0.9%	28	2,688	6.2%	4
Indiana	2,940	3.1%	13	1,677	3.3%	12	1,263	2.9%	11
New York	2,803	3.0%	14	1,576	3.1%	14	1,227	2.8%	12
Virginia	2,736	2.9%	15	1,715	3.4%	11	1,021	2.4%	17
Oregon	2,692	2.9%	16	366	0.7%	31	2,326	5.4%	7
Texas	2,578	2.8%	17	1,302	2.6%	16	1,276	3.0%	10
Mississippi	2,169	2.3%	18	1,581	3.1%	13	588	1.4%	21
Missouri	2,146	2.3%	19	1,509	3.0%	15	637	1.5%	20
Arkansas	1,731	1.9%	20	1,198	2.4%	18	533	1.2%	23
West Virginia	1,649	1.8%	21	1,105	2.2%	19	544	1.3%	22
Arizona	1,585	1.7%	22	529	1.1%	26	1,056	2.4%	14
Wisconsin	1,451	1.6%	23	1,202	2.4%	17	249	0.6%	30
Illinois	1,410	1.5%	24	888	1.8%	20	522	1.2%	24
Nevada	1,086	1.2%	25	203	0.4%	35	883	2.0%	19
New Mexico	1,080	1.2%	26	578	1.1%	25	502	1.2%	25
Louisiana	974	1.0%	27	773	1.5%	21	201	0.5%	32
Maine	928	1.0%	28	741	1.5%	22	187	0.4%	35
Minnesota	903	1.0%	29	593	1.2%	24	310	0.7%	28
Iowa	870	0.9%	30	681	1.4%	23	189	0.4%	33
Kansas	833	0.9%	31	488	1.0%	27	345	0.8%	27
Idaho	620	0.7%	32	126	0.3%	39	494	1.1%	26
Delaware	570	0.6%	33	383	0.8%	30	187	0.4%	34
South Dakota	465	0.5%	34	279	0.6%	32	186	0.4%	37
Maryland	448	0.5%	35	267	0.5%	33	181	0.4%	38
Oklahoma	437	0.5%	36	251	0.5%	34	186	0.4%	36
Colorado	410	0.4%	37	196	0.4%	36	214	0.5%	31
Montana	350	0.4%	38	99	0.2%	41	251	0.6%	29
Nebraska	255	0.3%	39	139	0.3%	37	116	0.3%	40
Vermont	234	0.3%	40	137	0.3%	38	97	0.2%	41
New Hampshire	192	0.2%	41	122	0.2%	40	70	0.2%	43
New Jersey	165	0.2%	42	78	0.2%	42	87	0.2%	42
Utah	152	0.2%	43	24	0.0%	46	128	0.3%	39
North Dakota	107	0.1%	44	54	0.1%	44	53	0.1%	44
Massachusetts	106	0.1%	45	57	0.1%	43	49	0.1%	45
Connecticut	52	0.1%	46	33	0.1%	45	19	0.0%	47
Wyoming	45	0.0%	47	22	0.0%	47	23	0.1%	46
Alaska	32	0.0%	48	20	0.0%	48	12	0.0%	48
Rhode Island	18	0.0%	49	9	0.0%	49	9	0.0%	49
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	50
	93,460	**100.4%**		**50,294**	**100.1%**		**43,166**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
July 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	1,887	13.4%	1	1,035	14.0%	2	852	12.7%	2
Georgia	1,876	13.3%	2	874	11.8%	4	1,002	15.0%	1
North Carolina	1,687	12.0%	3	1,111	15.0%	1	576	8.6%	4
Alabama	1,471	10.4%	4	985	13.3%	3	486	7.3%	7
Tennessee	1,160	8.2%	5	809	10.9%	5	351	5.2%	9
Pennsylvania	927	6.6%	6	503	6.8%	6	424	6.3%	8
Florida	904	6.4%	7	159	2.1%	12	745	11.1%	3
California	626	4.4%	8	72	1.0%	17	554	8.3%	5
Oregon	571	4.0%	9	76	1.0%	16	495	7.4%	6
Mississippi	567	4.0%	10	452	6.1%	7	115	1.7%	13
Texas	373	2.6%	11	167	2.3%	11	206	3.1%	11
Virginia	344	2.4%	12	290	3.9%	8	54	0.8%	19
Wisconsin	292	2.1%	13	228	3.1%	9	64	1.0%	18
Idaho	278	2.0%	14	53	0.7%	19	225	3.4%	10
Ohio	275	1.9%	15	180	2.4%	10	95	1.4%	15
Minnesota	206	1.5%	16	128	1.7%	13	78	1.2%	16
Nebraska	192	1.4%	17	118	1.6%	14	74	1.1%	17
Arizona	184	1.3%	18	70	0.9%	18	114	1.7%	14
Washington	151	1.1%	19	1	0.0%	20	150	2.2%	12
Kansas	134	1.0%	20	93	1.3%	15	41	0.6%	20
Iowa	*								
Nevada	*								
Massachusetts	*								
New Hampshire	*								
North Dakota	*								
New Mexico	*								
Alaska	*								
Montana	*								
Utah	*								
Rhode Island	*								
Hawaii	*								
Missouri	*								
West Virginia	*								
Illinois	*								
Maryland	*								
Delaware	*								
South Dakota	*								
Maine	*								
Arkansas	*								
Wyoming	*								
New Jersey	*								
Oklahoma	*								
New York	*								
Kentucky	*								
Colorado	*								
Connecticut	*								
Vermont	*								
Michigan	*								
Louisiana	*								
South Carolina	*								
	14,105	**100.0%**		**7,404**	**99.9%**		**6,701**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	12,351	13.1%	1	6,331	12.4%	4	6,020	14.0%	1
Indiana	12,087	12.9%	2	7,050	13.8%	2	5,037	11.8%	2
North Carolina	10,994	11.7%	3	7,614	14.9%	1	3,380	7.9%	6
Alabama	9,658	10.3%	4	6,493	12.7%	3	3,165	7.4%	7
Tennessee	8,103	8.6%	5	5,870	11.5%	5	2,233	5.2%	9
Florida	6,010	6.4%	6	1,355	2.7%	10	4,655	10.9%	3
Pennsylvania	5,978	6.4%	7	3,396	6.6%	6	2,582	6.0%	8
Oregon	4,577	4.9%	8	673	1.3%	16	3,904	9.1%	4
California	4,354	4.6%	9	557	1.1%	17	3,797	8.9%	5
Mississippi	3,767	4.0%	10	3,008	5.9%	7	759	1.8%	14
Texas	2,711	2.9%	11	1,265	2.5%	11	1,446	3.4%	11
Virginia	2,021	2.2%	12	1,715	3.4%	8	306	0.7%	19
Idaho	1,936	2.1%	13	426	0.8%	19	1,510	3.5%	10
Wisconsin	1,734	1.8%	14	1,417	2.8%	9	317	0.7%	18
Ohio	1,688	1.8%	15	1,086	2.1%	12	602	1.4%	15
Arizona	1,551	1.7%	16	553	1.1%	18	998	2.3%	12
Nebraska	1,277	1.4%	17	768	1.5%	14	509	1.2%	16
Minnesota	1,248	1.3%	18	819	1.6%	13	429	1.0%	17
Washington	960	1.0%	19	12	0.0%	20	948	2.2%	13
Kansas	942	1.0%	20	680	1.3%	15	262	0.6%	20
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
New York	*								
Utah	*								
Montana	*								
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	93,947	100.1%		51,088	100.0%		42,859	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	99,700	13.3	48,000	24.2
May	16,634	97,700	14.5	46,000	26.6
June	15,562	103,200*	13.1*	47,000*	24.9*
July	14,846	105,400*	12.3*	40,000*	27.1*
August					
September					
October					
November					
December					

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
MH Consumer Installment Credit Outstanding
($ Millions)

		Major Type of Holder		
Month	Total	Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding
($ Millions)

		Major Type of Holder		
Month	Total	Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,052	9,565	5,574	4,913
May	19,721	9,386	5,595	4,740
June	19,907*	9,652*	5,652*	4,603*
July				
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

FHA Title I Manufactured Home Loans

Month	1990		1991	
	# of Loans	Dollar Amount	# of Loans	Dollar Amount
January	1,219	$ 27,311,374	1,299	$ 31,139,568
February	2,058	46,864,615	2,308	54,276,907
March	1,685	37,856,278	1,832	41,729,239
April	1,555	35,144,594	1,961	43,042,229
May	1,607	36,730,987	3,247	75,692,550
June	2,327	52,964,638	1,855	43,208,002
July	2,773	64,940,311		
August	2,279	52,441,398		
September	2,822	66,649,602		
October	1,399	32,020,023		
November	2,809	66,304,534		
December	2,543	60,208,682		
	25,076	**$579,437,036**		

Data Source: Department of Housing and Urban Development, FHA Title I.

Average Sales Price of New Manufactured Homes Placed For Residential Use (Dollars)

		1989			1990	
Region and State	Total	Single-Section	Multi-Section	Total	Single-Section	Multi-Section
United States	**27,200**	**19,600**	**35,700**	**27,800**	**19,800**	**36,600**
Northeast	**30,200**	**24,200**	**39,900**	**30,000**	**24,500**	**40,300**
Connecticut	N/A	N/A	N/A	N/A	N/A	N/A
Maine	N/A	N/A	N/A	N/A	N/A	N/A
Massachusetts	N/A	N/A	N/A	39,300	N/A	N/A
New Hampshire	33,500	29,700	47,900	33,300	29,200	42,500
New Jersey	45,600	N/A	N/A	42,100	N/A	N/A
New York	28,500	22,500	35,900	30,400	24,100	39,000
Pennsylvania	27,300	21,500	36,800	28,200	22,200	40,300
Rhode Island	N/A	N/A	N/A	N/A	N/A	N/A
Vermont	30,300	24,600	46,200	30,900	21,100	42,500
East North Central	**26,600**	**20,600**	**35,700**	**27,000**	**20,500**	**36,600**
Illinois	27,300	21,200	37,900	28,100	21,600	38,700
Indiana	26,100	19,900	36,400	24,900	18,700	35,600
Michigan	28,800	21,300	35,100	29,600	21,000	36,400
Ohio	23,700	18,600	35,200	25,100	19,200	36,700
Wisconsin	24,900	23,500	35,000	25,700	23,800	36,600
West North Central	**26,800**	**21,700**	**35,600**	**26,800**	**21,900**	**35,900**
Iowa	26,400	23,300	36,200	27,300	23,400	36,100
Kansas	28,800	22,700	35,200	27,400	22,300	35,400
Minnesota	27,200	22,500	37,400	30,800	25,500	36,400
Missouri	24,000	18,700	33,500	23,100	18,900	34,500
Nebraska	31,500	N/A	N/A	27,900	24,100	37,300
North Dakota	39,900	N/A	N/A	N/A	N/A	N/A
South Dakota	30,900	25,500	40,000	31,000	25,000	38,400
South Atlantic	**25,100**	**17,800**	**33,100**	**25,500**	**18,400**	**33,200**
Delaware	27,400	19,900	39,300	29,600	22,900	38,700
Florida	29,500	17,800	36,300	29,400	18,000	35,600
Georgia	21,600	15,700	26,900	22,300	15,600	27,500
Maryland	31,300	21,100	41,800	34,300	23,100	46,200
North Carolina	23,900	18,500	32,900	24,600	19,000	33,800
South Carolina	23,300	17,700	30,200	23,600	18,100	30,900
Virginia	23,400	17,800	33,900	25,500	19,800	35,300
West Virginia	22,000	17,100	32,100	24,100	18,100	34,700
South Central	**23,500**	**19,100**	**32,200**	**23,000**	**18,900**	**32,100**
Alabama	20,400	17,700	30,200	21,400	18,000	32,600
Arkansas	22,800	19,100	29,900	22,300	18,600	29,900
Kentucky	19,200	16,600	28,000	20,500	16,400	30,300
Louisiana	23,000	20,200	34,700	21,500	19,700	29,800
Mississippi	20,700	16,600	29,200	19,800	17,300	27,200
Oklahoma	31,100	21,600	39,100	25,900	19,700	38,200
Tennessee	21,400	17,400	29,600	21,900	17,100	31,400
Texas	29,500	23,600	37,200	31,400	24,500	37,600

Average Sales Price of New Manufactured Homes Placed For Residential Use (Dollars)

Region and State	1989 Total	1989 Single-Section	1989 Multi-Section	1990 Total	1990 Single-Section	1990 Multi-Section
Mountain	**33,400**	**22,900**	**38,600**	**33,300**	**22,700**	**39,200**
Arizona	33,200	21,500	37,600	32,000	20,100	39,400
Colorado	33,900	N/A	N/A	33,100	30,700	35,900
Idaho	33,700	N/A	N/A	31,900	21,700	35,200
Montana	33,400	22,900	38,600	33,300	22,700	39,200
Nevada	36,400	23,000	40,700	37,900	22,400	41,500
New Mexico	30,900	24,500	37,800	30,500	22,200	40,100
Utah	36,100	N/A	N/A	34,600	N/A	N/A
Wyoming	30,200	N/A	N/A	N/A	N/A	N/A
Pacific	**40,200**	**21,700**	**41,800**	**42,400**	**21,000**	**44,000**
Alaska	N/A	N/A	N/A	N/A	N/A	N/A
California	44,900	22,600	46,300	47,800	21,300	49,300
Hawaii	N/A	N/A	N/A	N/A	N/A	N/A
Oregon	33,400	20,200	37,000	36,300	20,900	37,600
Washington	36,000	21,300	37,400	38,400	20,300	40,000

N/A - Suppressed because estimate based on fewer than five responses.

Data Source: U.S. Department of Commerce, Bureau of the Census

AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

AUGUST 1991

Manufactured home shipments were down 11.7 percent in August, 2,279 fewer homes than last year. Year-to-date shipments are off 15,085 homes or 11.6 percent. A total of 85 companies were producing out of 220 plants in the month of August.

The preliminary figures show that manufactured homes represent 15.2 percent and 26.3 percent of housing starts and single-family homes sold in August, respectively.

Kentucky continues to move up the top ten shipment list by replacing California as the 8th largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through August

REGION	1991 SHPMTS	1991 MKT SHARE	PCT CHG	1990 SHPMTS	1990 MKT SHARE
Northeast	9,271	8.0	- 19.5	11,515	9.9
East North Central	16,490	14.3	- 12.4	18,822	14.6
West North Central	6,631	5.8	- 2.8	6,821	4.8
South Atlantic	38,123	33.3	- 17.7	46,297	35.9
South Central	22,618	19.7	- 2.2	23,134	17.4
Mountain	6,182	5.4	- 1.9	6,299	4.7
Pacific	10,963	9.6	- 20.2	12,911	9.4

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through August

	STATES	1991 SHPMTS	1991 MKT SHARE	PCT CHG	1990 SHPMTS	1990 MKT SHARE	RANK
1.	North Carolina	10,569	9.6	- 9.7	11,705	9.2	2
2.	Florida	9,358	8.5	- 21.7	11,947	9.4	1
3.	Georgia	6,031	5.5	- 17.3	7,294	5.8	4
4.	South Carolina	5,796	5.3	- 27.7	8,020	6.3	3
5.	Michigan	5,710	5.2	- 11.2	6,423	5.1	6
6.	Alabama	4,604	4.2	- 20.9	5,822	4.6	7
7.	Tennessee	4,486	4.1	- 3.1	4,628	3.7	8
8.	Kentucky	4,229	3.8	- 0.7	4,259	3.4	12
9.	California	4,175	3.8	- 39.6	6,916	5.5	5
10.	Pennsylvania	3,884	3.5	- 16.1	4,628	3.7	9
		58,842	53.5		71,642	56.7	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS).

Manufactured Home Production

	Each Month			Cumulative for Year			
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373	15,637	- 10.0%	Jan-June	95,092	82,724	- 13.0%
July	15,126	14,666	- 3.0%	Jan-July	110,218	97,390	- 11.6%
August	19,495	17,402	- 10.7%	Jan-Aug	129,713	114,792	- 11.5%
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Manufactured Home Shipments*

	Each Month			Cumulative for Year			
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557	15,562	- 11.4%	Jan-June	95,266	82,673	- 13.2%
July	15,059	14,846	- 1.4%	Jan-July	110,325	97,519	- 11.6%
August	19,399	17,120	- 11.7%	Jan-Aug	129,724	114,639	- 11.6%
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%	3.1%	June	230	482
July	2.0%	2.1%	July	297	302
August	2.0%	3.4%	August	393	584
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	August			Year-to-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,381	1,117	- 19.1%	8,931	7,095	- 20.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,381**	**1,117**	**- 19.1%**	**8,931**	**7,095**	**- 20.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,907	2,327	- 20.0%	17,232	14,414	- 16.4%
Michigan *	*	*	---	*	*	---
Ohio	343	348	1.5%	2,049	2,036	- 0.6%
Wisconsin	383	327	- 14.6%	2,209	2,061	- 6.7%
Total	**3,633**	**3,002**	**- 17.4%**	**21,490**	**18,511**	**- 13.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	187	146	- 21.9%	1,124	1,088	- 3.2%
Minnesota	241	237	- 1.7%	1,415	1,485	4.9%
Missouri *	*	*	---	*	*	---
Nebraska	265	218	- 17.7%	1,598	1,495	- 6.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**693**	**601**	**- 13.3%**	**4,137**	**4,068**	**- 1.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,283	1,085	- 15.4%	9,739	7,095	- 27.1%
Georgia	2,526	2,163	- 14.4%	18,511	14,514	- 21.6%
Maryland *	*	*	---	*	*	---
North Carolina	1,949	2,004	2.8%	12,818	12,998	1.4%
South Carolina *	*	*	---	*	*	---
Virginia	349	338	- 3.2%	2,514	2,359	- 6.2%
West Virginia *	*	*	---	*	*	---
Total	**6,107**	**5,590**	**- 8.5%**	**43,582**	**36,966**	**- 15.2%**
South Central						
Alabama	1,882	1,784	- 5.2%	12,441	11,442	- 8.0%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	597	676	13.2%	4,125	4,443	7.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,370	1,417	3.4%	9,396	9,520	1.3%
Texas	492	486	- 1.2%	3,044	3,197	5.0%
Total	**4,341**	**4,363**	**0.5%**	**29,006**	**28,602**	**- 1.4%**

Manufactured Home Production

	August			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	269	239	- 11.2%	2,108	1,790	- 15.1%
Colorado *	*	*	---	*	*	---
Idaho	335	276	- 17.6%	2,141	2,212	3.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**604**	**515**	**- 14.7%**	**4,249**	**4,002**	**- 5.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,093	658	- 39.8%	7,834	5,012	- 36.0%
Hawaii *	*	*	---	*	*	---
Oregon	805	738	- 8.3%	5,403	5,315	- 1.6%
Washington	203	164	- 19.2%	1,190	1,124	- 5.5%
Total	**2,101**	**1,560**	**- 25.7%**	**14,427**	**11,451**	**- 20.6%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	635	654	3.0%	3,891	4,097	5.3%
Total Production	**19,495**	**17,402**	**- 10.7%**	**129,713**	**114,792**	**- 11.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	August			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	15	11	- 26.7%	83	63	- 24.1%
Maine	212	162	- 23.6%	1,372	1,090	- 20.6%
Massachusetts	24	12	- 50.0%	138	118	- 14.5%
New Hampshire	66	37	- 43.9%	342	229	- 33.0%
New Jersey	32	27	- 15.6%	279	192	- 31.2%
New York	699	586	- 16.2%	4,273	3,389	- 20.7%
Pennsylvania	746	612	- 18.0%	4,628	3,884	- 16.1%
Rhode Island	6	5	- 16.7%	52	23	- 55.8%
Vermont	59	49	- 16.9%	348	283	- 18.7%
Total	**1,859**	**1,501**	**- 19.3%**	**11,515**	**9,271**	**- 19.5%**
East North Central						
Illinois	340	253	- 25.6%	2,019	1,663	- 17.6%
Indiana	702	616	- 12.3%	4,265	3,556	- 16.6%
Michigan	1,169	944	- 19.2%	6,432	5,710	- 11.2%
Ohio	641	680	6.1%	4,170	3,851	- 7.6%
Wisconsin	335	259	- 22.7%	1,936	1,710	- 11.7%
Total	**3,187**	**2,752**	**- 13.6%**	**18,822**	**16,490**	**- 12.4%**
West North Central						
Iowa	198	169	- 14.6%	1,061	1,039	- 2.1%
Kansas	149	154	3.4%	891	987	10.8%
Minnesota	169	174	3.0%	1,125	1,077	- 4.3%
Missouri	382	415	8.6%	2,763	2,561	- 7.3%
Nebraska	58	36	- 37.9%	384	291	- 24.2%
North Dakota	14	22	57.1%	108	129	19.4%
South Dakota	67	82	22.4%	489	547	11.9%
Total	**1,037**	**1,052**	**1.4%**	**6,821**	**6,631**	**- 2.8%**
South Atlantic						
Delaware	147	92	- 37.4%	964	662	- 31.3%
Florida	1,565	1,419	- 9.3%	11,947	9,358	- 21.7%
Georgia	1,030	980	- 4.9%	7,294	6,031	- 17.3%
Maryland	105	89	- 15.2%	668	537	- 19.6%
North Carolina	1,724	1,642	- 4.8%	11,705	10,569	- 9.7%
South Carolina	1,061	801	- 24.5%	8,020	5,796	- 27.7%
Virginia	567	501	- 11.6%	3,726	3,237	- 13.1%
West Virginia	306	284	- 7.2%	1,973	1,933	- 2.0%
Total	**6,505**	**5,808**	**- 10.7%**	**46,297**	**38,123**	**- 17.7%**
South Central						
Alabama	855	649	- 24.1%	5,822	4,604	- 20.9%
Arkansas	271	325	19.9%	1,743	2,056	18.0%
Kentucky	652	630	- 3.4%	4,259	4,229	- 0.7%
Louisiana	158	176	11.4%	957	1,150	20.2%
Mississippi	369	338	- 8.4%	2,483	2,507	1.0%
Oklahoma	66	81	22.7%	407	518	27.3%
Tennessee	696	693	- 0.4%	4,628	4,486	- 3.1%
Texas	450	490	8.9%	2,835	3,068	8.2%
Total	**3,517**	**3,382**	**- 3.8%**	**23,134**	**22,618**	**- 2.2%**

Manufactured Home Shipments

	August			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	287	235	- 18.1%	2,105	1,820	- 13.5%
Colorado	78	80	2.6%	371	490	32.1%
Idaho	101	92	- 8.9%	528	712	34.8%
Montana	58	81	39.7%	322	431	33.9%
Nevada	198	147	- 25.8%	1,663	1,233	- 25.9%
New Mexico	229	188	- 17.9%	1,137	1,268	11.5%
Utah	26	17	- 34.6%	143	169	18.2%
Wyoming	5	14	180.0%	30	59	96.7%
Total	**982**	**854**	**- 13.0%**	**6,299**	**6,182**	**- 1.9%**
Pacific						
Alaska	2	2	0.0%	30	34	13.3%
California	964	550	- 42.9%	6,916	4,175	- 39.6%
Hawaii	3	0	-100.0%	5	9	80.0%
Oregon	480	438	- 8.8%	3,114	3,130	0.5%
Washington	566	479	- 15.4%	3,668	3,615	- 1.4%
Total	**2,015**	**1,469**	**- 27.1%**	**13,733**	**10,963**	**- 20.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	297	302	1.7%	3,103	4,361	40.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,399**	**17,120**	**- 11.7%**	**129,724**	**114,639**	**- 11.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	38	25	63	*	*	*
Maine	869	221	1,090	*	*	*
Massachusetts *	65	53	118	*	*	*
New Hampshire *	144	85	229	*	*	*
New Jersey *	87	105	192	*	*	*
New York *	1,914	1,475	3,389	*	*	*
Pennsylvania	2,338	1,546	3,884	3,994	3,101	7,095
Rhode Island *	11	12	23	*	*	*
Vermont *	167	116	283	*	*	*
Total	**5,633**	**3,638**	**9,271**	**3,994**	**3,101**	**7,095**
	60.8%	**39.2%**	**100.0%**	**56.3%**	**43.7%**	**100.0%**
East North Central						
Illinois *	1,026	637	1,663	*	*	*
Indiana	2,010	1,546	3,556	8,363	6,051	14,414
Michigan *	2,730	2,980	5,710	*	*	*
Ohio	2,587	1,264	3,851	1,307	729	2,036
Wisconsin	1,411	299	1,710	1,675	386	2,061
Total	**9,764**	**6,726**	**16,490**	**11,345**	**7,166**	**18,511**
	59.2%	**40.8%**	**100.0%**	**61.3%**	**38.7%**	**100.0%**
West North Central						
Iowa *	814	225	1,039	*	*	*
Kansas	580	407	987	785	303	1,088
Minnesota	711	366	1,077	973	512	1,485
Missouri *	1,797	764	2,561	*	*	*
Nebraska	162	129	291	917	578	1,495
North Dakota *	64	65	129	*	*	*
South Dakota *	336	211	547	*	*	*
Total	**4,464**	**2,167**	**6,631**	**2,675**	**1,393**	**4,068**
	67.3%	**32.7%**	**100.0%**	**65.8%**	**34.2%**	**100.0%**
South Atlantic						
Delaware *	432	230	662	*	*	*
Florida	2,907	6,451	9,358	1,562	5,533	7,095
Georgia	2,837	3,194	6,031	7,400	7,114	14,514
Maryland *	318	219	537	*	*	*
North Carolina	6,916	3,653	10,569	8,911	4,087	12,998
South Carolina *	3,477	2,319	5,796	*	*	*
Virginia	2,027	1,210	3,237	1,998	361	2,359
West Virginia *	1,298	635	1,933	*	*	*
Total	**20,212**	**17,911**	**38,123**	**19,871**	**17,095**	**36,966**
	53.0%	**47.0%**	**100.0%**	**53.8%**	**46.2%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,388	1,216	4,604	7,689	3,753	11,442
Arkansas *	1,407	649	2,056	*	*	*
Kentucky *	3,054	1,175	4,229	*	*	*
Louisiana *	922	228	1,150	*	*	*
Mississippi	1,827	680	2,507	3,542	901	4,443
Oklahoma *	300	218	518	*	*	*
Tennessee	3,167	1,319	4,486	6,872	2,648	9,520
Texas	1,551	1,517	3,068	1,489	1,708	3,197
Total	**15,616**	**7,002**	**22,618**	**19,592**	**9,010**	**28,602**
	69.0%	**31.0%**	**100.0%**	**68.5%**	**31.5%**	**100.0%**
Mountain						
Arizona	592	1,228	1,820	634	1,156	1,790
Colorado *	241	249	490	*	*	*
Idaho	145	567	712	481	1,731	2,212
Montana *	121	310	431	*	*	*
Nevada *	228	1,005	1,233	*	*	*
New Mexico *	683	585	1,268	*	*	*
Utah *	26	143	169	*	*	*
Wyoming *	25	34	59	*	*	*
Total	**2,061**	**4,121**	**6,182**	**1,115**	**2,887**	**4,002**
	33.3%	**66.7%**	**100.0%**	**27.9%**	**72.1%**	**100.0%**
Pacific						
Alaska *	22	12	34	*	*	*
California	507	3,668	4,175	631	4,381	5,012
Hawaii *	0	9	9	*	*	*
Oregon	433	2,697	3,130	790	4,525	5,315
Washington	505	3,110	3,615	14	1,110	1,124
Total	**1,467**	**9,496**	**10,963**	**1,435**	**10,016**	**11,451**
	13.4%	**86.6%**	**100.0%**	**12.5%**	**87.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	59,217	51,061	110,278	60,027	50,668	110,695
	53.7%	46.3%	100.0%	54.2%	45.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,888	1,473	4,361	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,162	1,935	4,097
Total	**62,105**	**52,534**	**114,639**	**62,189**	**52,603**	**114,792**
	54.2%	**45.8%**	**100.0%**	**54.2%**	**45.8%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
August 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,642	9.[illegible]	1	1,063	11.9%	1	579	7.3%	2
Florida	1,419	8.4[illegible]	2	376	4.2%	9	1,043	13.2%	1
Georgia	980	5.8%	3	444	5.0%	6	536	6.8%	3
Michigan	944	5.6%	4	441	4.9%	7	503	6.4%	4
South Carolina	801	4.8%	5	470	5.3%	4	331	4.2%	8
Tennessee	693	4.1%	6	481	5.4%	2	212	2.7%	14
Ohio	680	4.0%	7	467	5.2%	5	213	2.7%	13
Alabama	649	3.9%	8	476	5.3%	3	173	2.2%	17
Kentucky	630	3.7%	9	433	4.9%	8	197	2.5%	15
Indiana	616	3.7%	10	333	3.7%	12	283	3.6%	9
Pennsylvania	612	3.6%	11	346	3.9%	10	266	3.4%	10
New York	586	3.5%	12	338	3.8%	11	248	3.1%	11
California	550	3.3%	13	66	0.7%	28	484	6.1%	5
Virginia	501	3.0%	14	312	3.5%	13	189	2.4%	16
Texas	490	2.9%	15	249	2.8%	15	241	3.1%	12
Washington	479	2.8%	16	57	0.6%	31	422	5.3%	6
Oregon	438	2.6%	17	67	0.8%	27	371	4.7%	7
Missouri	415	2.5%	18	288	3.2%	14	127	1.6%	19
Mississippi	338	2.0%	19	246	2.8%	16	92	1.2%	23
Arkansas	325	1.9%	20	209	2.3%	18	116	1.5%	21
West Virginia	284	1.7%	21	193	2.2%	19	91	1.2%	24
Wisconsin	259	1.5%	22	209	2.3%	17	50	0.6%	30
Illinois	253	1.5%	23	138	1.5%	21	115	1.5%	22
Arizona	235	1.4%	24	63	0.7%	29	172	2.2%	18
New Mexico	188	1.1%	25	105	1.2%	25	83	1.1%	25
Louisiana	176	1.0%	26	149	1.7%	20	27	0.3%	37
Minnesota	174	1.0%	27	118	1.3%	24	56	0.7%	29
Iowa	169	1.0%	28	133	1.5%	22	36	0.5%	33
Maine	162	1.0%	29	128	1.4%	23	34	0.4%	35
Kansas	154	0.9%	30	92	1.0%	26	62	0.8%	27
Nevada	147	0.9%	31	25	0.3%	37	122	1.5%	20
Delaware	92	0.5%	32	49	0.5%	33	43	0.5%	31
Idaho	92	0.5%	33	19	0.2%	41	73	0.9%	26
Maryland	89	0.5%	34	51	0.6%	32	38	0.5%	32
South Dakota	82	0.5%	35	57	0.6%	30	25	0.3%	38
Montana	81	0.5%	36	22	0.2%	39	59	0.7%	28
Oklahoma	81	0.5%	37	49	0.5%	34	32	0.4%	36
Colorado	80	0.5%	38	45	0.5%	35	35	0.4%	34
Vermont	49	0.3%	39	30	0.3%	36	19	0.2%	39
New Hampshire	37	0.2%	40	22	0.2%	40	15	0.2%	41
Nebraska	36	0.2%	41	23	0.3%	38	13	0.2%	43
New Jersey	27	0.2%	42	9	0.1%	43	18	0.2%	40
North Dakota	22	0.1%	43	10	0.1%	42	12	0.2%	44
Utah	17	0.1%	44	2	0.0%	48	15	0.2%	42
Wyoming	14	0.1%	45	3	0.0%	46	11	0.1%	45
Massachusetts	12	0.1%	46	8	0.1%	44	4	0.1%	47
Connecticut	11	0.1%	47	5	0.1%	45	6	0.1%	46
Rhode Island	5	0.0%	48	2	0.0%	49	3	0.0%	48
Alaska	2	0.0%	49	2	0.0%	47	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	16,818	**99.8%**		**8,923**	**99.6%**		**7,895**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	10,569	9.6%	1	6,916	11.7%	1	3,653	7.2%	3
Florida	9,358	8.5%	2	2,907	4.9%	6	6,451	12.6%	1
Georgia	6,031	5.5%	3	2,837	4.8%	7	3,194	6.3%	4
South Carolina	5,796	5.3%	4	3,477	5.9%	2	2,319	4.5%	8
Michigan	5,710	5.2%	5	2,730	4.6%	8	2,980	5.8%	6
Alabama	4,604	4.2%	6	3,388	5.7%	3	1,216	2.4%	16
Tennessee	4,486	4.1%	7	3,167	5.3%	4	1,319	2.6%	13
Kentucky	4,229	3.8%	8	3,054	5.2%	5	1,175	2.3%	18
California	4,175	3.8%	9	507	0.9%	28	3,668	7.2%	2
Pennsylvania	3,884	3.5%	10	2,338	3.9%	10	1,546	3.0%	9
Ohio	3,851	3.5%	11	2,587	4.4%	9	1,264	2.5%	14
Washington	3,615	3.3%	12	505	0.9%	29	3,110	6.1%	5
Indiana	3,556	3.2%	13	2,010	3.4%	12	1,546	3.0%	10
New York	3,389	3.1%	14	1,914	3.2%	13	1,475	2.9%	12
Virginia	3,237	2.9%	15	2,027	3.4%	11	1,210	2.4%	17
Oregon	3,130	2.8%	16	433	0.7%	30	2,697	5.3%	7
Texas	3,068	2.8%	17	1,551	2.6%	16	1,517	3.0%	11
Missouri	2,561	2.3%	18	1,797	3.0%	15	764	1.5%	20
Mississippi	2,507	2.3%	19	1,827	3.1%	14	680	1.3%	21
Arkansas	2,056	1.9%	20	1,407	2.4%	18	649	1.3%	22
West Virginia	1,933	1.8%	21	1,298	2.2%	19	635	1.2%	24
Arizona	1,820	1.7%	22	592	1.0%	26	1,228	2.4%	15
Wisconsin	1,710	1.6%	23	1,411	2.4%	17	299	0.6%	30
Illinois	1,663	1.5%	24	1,026	1.7%	20	637	1.2%	23
New Mexico	1,268	1.1%	25	683	1.2%	25	585	1.1%	25
Nevada	1,233	1.1%	26	228	0.4%	36	1,005	2.0%	19
Louisiana	1,150	1.0%	27	922	1.6%	21	228	0.4%	33
Maine	1,090	1.0%	28	869	1.5%	22	221	0.4%	35
Minnesota	1,077	1.0%	29	711	1.2%	24	366	0.7%	28
Iowa	1,039	0.9%	30	814	1.4%	23	225	0.4%	34
Kansas	987	0.9%	31	580	1.0%	27	407	0.8%	27
Idaho	712	0.6%	32	145	0.2%	39	567	1.1%	26
Delaware	662	0.6%	33	432	0.7%	31	230	0.5%	32
South Dakota	547	0.5%	34	336	0.6%	32	211	0.4%	38
Maryland	537	0.5%	35	318	0.5%	33	219	0.4%	36
Oklahoma	518	0.5%	36	300	0.5%	34	218	0.4%	37
Colorado	490	0.4%	37	241	0.4%	35	249	0.5%	31
Montana	431	0.4%	38	121	0.2%	41	310	0.6%	29
Nebraska	291	0.3%	39	162	0.3%	38	129	0.3%	40
Vermont	283	0.3%	40	167	0.3%	37	116	0.2%	41
New Hampshire	229	0.2%	41	144	0.2%	40	85	0.2%	43
New Jersey	192	0.2%	42	87	0.1%	42	105	0.2%	42
Utah	169	0.2%	43	26	0.0%	46	143	0.3%	39
North Dakota	129	0.1%	44	64	0.1%	44	65	0.1%	44
Massachusetts	118	0.1%	45	65	0.1%	43	53	0.1%	45
Connecticut	63	0.1%	46	38	0.1%	45	25	0.0%	47
Wyoming	59	0.1%	47	25	0.0%	47	34	0.1%	46
Alaska	34	0.0%	48	22	0.0%	48	12	0.0%	49
Rhode Island	23	0.0%	49	11	0.0%	49	12	0.0%	48
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	50
	110,278	**100.3%**		**59,217**	**99.9%**		**51,061**	**99.8%**	

Production of Manufactured Homes by State
Ranked From Highest to Lowest
August 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,327	13.9%	1	1,313	14.7%	1	1,014	13.0%	2
Georgia	2,163	12.9%	2	1,069	12.0%	4	1,094	14.0%	1
North Carolina	2,004	12.0%	3	1,297	14.5%	2	707	9.1%	4
Alabama	1,784	10.7%	4	1,196	13.4%	3	588	7.5%	6
Tennessee	1,417	8.5%	5	1,002	11.2%	5	415	5.3%	9
Pennsylvania	1,117	6.7%	6	598	6.7%	6	519	6.6%	8
Florida	1,085	6.5%	7	207	2.3%	12	878	11.2%	3
Oregon	738	4.4%	8	117	1.3%	15	621	8.0%	5
Mississippi	676	4.0%	9	534	6.0%	7	142	1.8%	14
California	658	3.9%	10	74	0.8%	18	584	7.5%	7
Texas	486	2.9%	11	224	2.5%	10	262	3.4%	10
Ohio	348	2.1%	12	221	2.5%	11	127	1.6%	15
Virginia	338	2.0%	13	283	3.2%	8	55	0.7%	19
Wisconsin	327	2.0%	14	258	2.9%	9	69	0.9%	18
Idaho	276	1.6%	15	55	0.6%	19	221	2.8%	11
Arizona	239	1.4%	16	81	0.9%	17	158	2.0%	13
Minnesota	237	1.4%	17	154	1.7%	13	83	1.1%	16
Nebraska	218	1.3%	18	149	1.7%	14	69	0.9%	17
Washington	164	1.0%	19	2	0.0%	20	162	2.1%	12
Kansas	146	0.9%	20	105	1.2%	16	41	0.5%	20
New York	*								
Utah	*								
Nevada	*								
Hawaii	*								
New Mexico	*								
Alaska	*								
North Dakota	*								
Montana	*								
Kentucky	*								
Massachusetts	*								
New Hampshire	*								
Missouri	*								
West Virginia	*								
Illinois	*								
Iowa	*								
South Carolina	*								
South Dakota	*								
Maryland	*								
Delaware	*								
Wyoming	*								
Maine	*								
Louisiana	*								
Michigan	*								
Rhode Island	*								
Colorado	*								
Connecticut	*								
New Jersey	*								
Oklahoma	*								
Vermont	*								
Arkansas	*								
	16,748	**100.1%**		**8,939**	**100.1%**		**7,809**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	14,514	13.1%	1	7,400	12.3%	4	7,114	14.0%	1
Indiana	14,414	13.0%	2	8,363	13.9%	2	6,051	11.9%	2
North Carolina	12,998	11.7%	3	8,911	14.8%	1	4,087	8.1%	6
Alabama	11,442	10.3%	4	7,689	12.8%	3	3,753	7.4%	7
Tennessee	9,520	8.6%	5	6,872	11.4%	5	2,648	5.2%	9
Florida	7,095	6.4%	6	1,562	2.6%	10	5,533	10.9%	3
Pennsylvania	7,095	6.4%	7	3,994	6.7%	6	3,101	6.1%	8
Oregon	5,315	4.8%	8	790	1.3%	15	4,525	8.9%	4
California	5,012	4.5%	9	631	1.1%	18	4,381	8.6%	5
Mississippi	4,443	4.0%	10	3,542	5.9%	7	901	1.8%	14
Texas	3,197	2.9%	11	1,489	2.5%	11	1,708	3.4%	11
Virginia	2,359	2.1%	12	1,998	3.3%	8	361	0.7%	19
Idaho	2,212	2.0%	13	481	0.8%	19	1,731	3.4%	10
Wisconsin	2,061	1.9%	14	1,675	2.8%	9	386	0.8%	18
Ohio	2,036	1.8%	15	1,307	2.2%	12	729	1.4%	15
Arizona	1,790	1.6%	16	634	1.1%	17	1,156	2.3%	12
Nebraska	1,495	1.4%	17	917	1.5%	14	578	1.1%	16
Minnesota	1,485	1.3%	18	973	1.6%	13	512	1.0%	17
Washington	1,124	1.0%	19	14	0.0%	20	1,110	2.2%	13
Kansas	1,088	1.0%	20	785	1.3%	16	303	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
Utah	*								
Montana	*								
New York	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	110,695	**99.8%**		**60,027**	**99.9%**		**50,668**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	99,700	13.3	50,000	23.4
May	16,634	97,700	14.5	47,000	26.1
June	15,562	103,400	13.1	47,000	24.9
July	14,846	104,200*	12.5*	43,000*	25.7*
August	17,120	95,300*	15.2*	48,000*	26.3*
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

FHA Title I Manufactured Home Loans

	1990		1991	
Month	# of Loans	Dollar Amount	# of Loans	Dollar Amount
January	1,219	$ 27,311,374	1,299	$ 31,139,568
February	2,058	46,864,615	2,308	54,276,907
March	1,685	37,856,278	1,832	41,729,239
April	1,555	35,144,594	1,961	43,042,229
May	1,607	36,730,987	3,247	75,692,550
June	2,327	52,964,638	1,855	43,208,002
July	2,773	64,940,311		
August	2,279	52,441,398		
September	2,822	66,649,602		
October	1,399	32,020,023		
November	2,809	66,304,534		
December	2,543	60,208,682		
	25,076	**$579,437,036**		

Data Source: Department of Housing and Urban Development, FHA Title I.

1990
MH Consumer Installment Credit Outstanding
($ Millions)

		Major Type of Holder		
Month	Total	Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding
($ Millions)

		Major Type of Holder		
Month	Total	Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,052	9,565	5,574	4,913
May	19,721	9,386	5,595	4,740
June	19,875	9,652	5,652	4,571
July	19,671*	9,584*	5,669*	4,418*
August				
September				
October				
November				
December				

* Preliminary

Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.